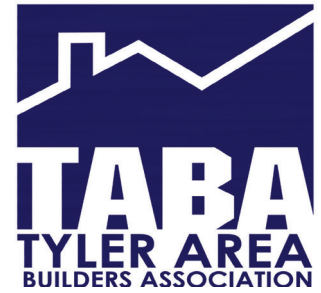


TABA News

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February 2013

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HOME PRODUCTS SHOW

February 22-24 | Harvey Convention Center

Join us at TABA's 2013 Home Products Show February 22-24 at Harvey Convention Center. More than 3,000 visitors are expected to browse the exhibits that fill more than 146 booth spaces.

Tickets are \$5 for adults and children 12 and under are free. Friday night is free entry for builders. You can also support the East Texas Food Bank when you bring a canned food item to the show.

Seminars will be offered to the public Saturday, hourly from 11 a.m to 4 p.m and Sunday hourly from 2 p.m to 4 pm.



Sponsoring the event are:
Grand Staircase Sponsor **Sherwin Williams**, Ticket Sponsor **Moore Supply** and Seminar Sponsors **Carlyle Homes** and **Transit Mix Concrete & Materials Company**.

2013 PARADE OF HOMES™

Contracts have been submitted and work on the 60th Annual Parade of Homes™ is underway. If you missed the early deadline, the final contract submittal date is February 15, 2013. All TABA builders are eligible to participate. Contracts can be downloaded from the Parade of Homes™ page on TABA's website, or call the office at 903.561.3964 for more information.

2013 Parade of Homes™ | June 1-9 | 60th Anniversary Year

2 Welcome

PRESIDENT'S MESSAGE



Carlton Edwards

The process
a home goes through
from construction
to financing

requires more than builders. Many other professionals, including subcontractors, suppliers, title companies and mortgage lenders, to name a few, are vital to the home-building industry. Additionally, TABA is comprised of every aspect of the home-building industry.

The Home Products Show is one of TABA's largest annual events and represents to the public what TABA is all about. The weekend of Feb. 22-24, several thousand visitors will fill Harvey Convention Center to see what our members have to offer.

If you are participating this year, you already recognize the value of the Home Products Show. However, even if you don't have a booth, I encourage you to attend the Show and support your fellow members. Our Associate Council and staff have put time and effort into making this another successful year.

Thank you to our builders who are volunteering at the TABA booth and to members offering helpful seminars throughout the weekend. I'm looking forward to this great event and hope to see you there!

Carlton Edwards
2013 President



Join us for a ride to Austin on February 20 for Rally Day!

Cost is \$10 per person.
Bus leaves TABA
at 5:15 a.m.

Reservation Required.
Limited seating remains.
Call the office today!
903.561.3964

A charter bus will take us to Austin where we will gather on the Capitol steps and meet with our Texas legislators.

Rally Day is the best way for members to familiarize themselves with the issues that face the residential construction industry and, more importantly, deliver our legislative agenda straight to the doorstep of our legislators. This is also a great way to build relationships with legislators and network with other members. We will share the bus to Austin with the East Texas Builders Association, so this is an even greater opportunity to network!

Rally Day is the perfect event for new members to attend and see firsthand what TAB does for them and their businesses as well as how your government relations team advocates on behalf of the home building industry at the Capitol.

**Thanks to our Sponsors:
StrucSure Home Warranty & All Natural Stone & Grass**

Questions? Contact us:



Libby Simmons
Executive Vice President

Tyler Area Builders Association
1504 W. Grande Blvd.
Tyler, TX 75703
P: 903.561.3964
M: 903.571.4532
F: 903.561.7273

www.tylerareabuilders.com

2013 UNIVERSITY OF HOUSING SCHEDULE

TABA will host five Certified Graduate Builder (CGB) and two Graduate Master Builder (GMB) classes this year, in addition to two Builder Assessment Review exams.

If you are ready to get started earning your first designation, or if you need a couple more classes to finish, please review the chart to see what's coming up in 2013. For more information, contact the TABA office or visit tylerareabuilders.com.

DATE	CLASS
Jan. 30	Scheduling
Feb. 12	BAR
March 1	Sales & Marketing
March 19	Building Codes, Standards & Guidelines
May 16	Estimating for Builders & Remodelers
July 17	Financial Management
Sep. 27	Profitable Business Through Quality Practices
Oct. 7	BAR
Oct. 22	Customer Service

Membership Orientation

February 6

- Noon - 1 p.m. at TABA

Join us for a free lunch and find out how you can get the most out of your investment with TABA. You'll learn about opportunities available, including leadership, education, advertising, networking and more. Please call the TABA office to let us know you're attending. 903.561.3964

Lunch & Learn with the City of Tyler

New Procedures for Emergency Repairs Related to Electrical Services

February 27

- Noon at Tyler Development Center, 423 West Ferguson

Cost is \$10 and lunch is included

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4 Membership

MAGAZINE ADVERTISING

TABA's turning 60 and it's a great time to advertise in our Parade of Homes Magazine! Don't miss the opportunity to reach thousands of potential customers right here in the East Texas area. This full color, glossy magazine is the perfect investment to help market your business. Contact the TABA office for more information about advertising.



Friend us on Facebook!

In an effort to reach more people, TABA has created a Facebook Profile page in addition to our business page. You may have received a friend request, but if not, you can find us at:

<http://www.facebook.com/tylerarea.buildersassociation/info>

THANK YOU FOR RENEWING

- Caspian Construction
- Chad Hanna Inc., Builder
- Designing Women, Inc.
- East Texas Spa
- Energy Concepts
- Granite Division, Inc.
- Skillern's Business Systems, Inc.
- This Old House Remodeling
- Window World of Northeast Texas

UPCOMING RENEWALS

- American Masonry Supply Inc.
- Aspenwood Custom Homes
- Bar M Supply
- Bob Kurtz Homes
- Central Title Company
- City of Tyler Solid Waste
- Decker, Jones, McMackin, McClane, Hall
- Decks @ Best
- Don's TV & Appliances, Inc.
- EJ Homes
- Garrett Homes
- Hopkins Custom Pools
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- Panel Truss Texas, Inc.
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6 Calendar

February 2013

February 5
Board of Directors
4 p.m. at TABA

After Hours Sponsored by Transit Mix Concrete and Materials Co.
5-7 p.m. at TABA

February 6
Member Orientation
Noon at TABA

February 14
Builders' Luncheon Sponsored by Moore Supply Co.
Noon at Jalapeno Tree

February 20
Rally Day
Bus leaves TABA at 5:15 a.m.

Home Products Show Setup Begins
1 p.m. at Harvey Convention Center
(check with TABA for your setup time)

February 22-24
Home Products Show
Harvey Convention Center

February 25
Public Relations Committee Meeting
2 p.m. at TABA

Budget & Finance Committee Meeting
4 p.m. at TABA

February 27
City of Tyler Lunch & Learn
Noon at Tyler Development Center

February 28
Builders' Luncheon Sponsored by McCoy's Building Supply of Tyler
Noon at Sonoma Grill

Membership Committee Meeting
1 p.m. at TABA

BUILDERS' LUNCHEON



Thursday, January 17
Sponsor: Moore Supply Co.



TABA's Board of Directors attended a Board Retreat in January where they developed common goals and forged commeraderie.

February After Hours

Sponsored by **Transit Mix Concrete and Materials Co.**

Join us for food, spirits and great networking opportunities on Tuesday, February 5, 2013. The Builders' Jackpot will be \$950!

Don't miss your chance to win the Builder or Associate drawing. The winning Associate is spotlighted in Member Marketplace in the next month of the *TABA News*.

Associate Council President

We have some exciting events coming up at TABA and I hope to you'll make plans to attend. Just around the corner is the 33rd Annual Home Products Show. Good luck to all our exhibitors and thank you for participating!

One of our most popular fundraisers, the Bowling with Builders Tournament is set for March 13, 6 p.m. at the Green Acres Bowling Alley. Come out to enjoy a fun-

filled night of bowling, pizza, beer and the opportunity to win prizes. In addition, your participation will raise money for HOME PAC, the Texas Association of Builders' political action committee. Cost to bowl is \$20 per person and includes pizza, play and two drink tickets. You can register a team, or TABA can place you on a team.

Sponsoring a lane at this well-attended tournament is

a great way to get your company name recognized and remembered.

Lane

Sponsorships are \$100 each and are still available. Call the TABA office to register to bowl or sign up for a lane sponsorship.



Jeff Cross







Member News

- Congratulations to **Chris Cooper** of C. Cooper Custom Homes and **Sheila Turner-Cooper** of RE/MAX Impact on the birth of a baby girl!
- Congratulations to **Katie Clarkston** of Servpro of Tyler on the birth of a baby boy!

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