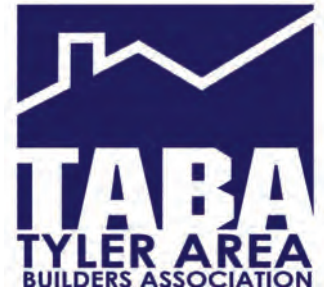


# TABA News

www.tylerareabuilders.com | www.texasbuilders.org | www.nahb.org



May 2013

## PLATINUM PARTNERS



## GOLD PARTNERS

BancorpSouth  
Citizens National Bank  
Southside Bank  
Texas Bank & Trust Company  
TXI

## SILVER PARTNERS

All Natural Stone & Grass | Altra Federal Credit Union | American State Bank | Carlyle Homes | Citizens 1st Bank | Fixture This, Inc. | Insurance One Agency, LC | Kilgore National Bank | Panel Truss Texas, Inc. | Oncor Electric Delivery



## Ribbon Cutting Ceremony

Tuesday, May 28

11 a.m. at the TABA Office

Ticket sales will kick off Tuesday, with a ribbon cutting ceremony at the TABA office. Please join us!

Sponsored by:



**Help us advertise!** Stop by the TABA office and pick up a Parade of Homes™ window decal to display on your vehicle or at your place of business for the month of May.

## ALL MEMBER COOKOUT

Monday, May 13, 2013 at TABA  
11 a.m. - 1 p.m.

Don't miss one of the most popular get-togethers of the year! Bring your crew and enjoy a FREE lunch at the TABA office.

# 2 Welcome

## President's Message



TABA's busiest season is upon us as preparations are underway for our 60th Anniversary Parade of Homes™, Carlton Edwards scheduled June 1-9.

For 60 years, the Parade of Homes™ has drawn thousands of visitors to tour some of the finest homes in the area and we believe this milestone year is something to celebrate! Please make plans to join us at the TABA office on Tuesday, May 28th at 11 a. m. for a special ribbon cutting to kickoff ticket sales.

This year's tour will feature 28 homes from Tyler to as far as Palestine. As we celebrate our 60th Anniversary, I'm proud TABA's tradition of giving back to the community has continued. Proceeds from this year's Parade will go in part to two charities chosen by our Charitable Contributions Committee: Rockin' C Ranch - Camp Courageous and Azleway Boys Ranch.

Thanks to all the builders, subcontractors, suppliers, staff and volunteers working together to make this event possible. I'm looking forward to a successful Parade and hope to see you there!

Carlton Edwards  
2013 President

## Speed Networking

Thanks to all of our Associate & Builder Members who participated in Speed Networking! Pictured left: Ben Robertson of Central Title & Ester Johnson of EJ Homes.



## General Membership Meeting

Jion Dietz of Fixture This was recognized as a newly appointed TABA Life Director at the General Membership Meeting on March 26.



**SOUTHSIDE BANK**  
Member FDIC  
**Home Loans**  
[www.southside.com](http://www.southside.com)

## Questions? Contact us:



Libby Simmons  
Executive Vice President

Tyler Area Builders Association  
1504 W. Grande Blvd.  
Tyler, TX 75703  
P: 903.561.3964  
M: 903.571.4532  
F: 903.561.7273

[www.tylerareabuilders.com](http://www.tylerareabuilders.com)

## City of Tyler Lunch & Learn

- Wednesday, May 15  
Noon at Tyler Development Center, 423 West Ferguson  
Cost is \$10 and lunch is included. Call TABA to RSVP.  
*"Significant Changes of Adopted 2009 Energy Codes"* - will cover the recently adopted 2009 IRC and 2009 IECC with amendment.

## Estimating for Builders & Remodelers

- Thursday, May 16  
8:30 a.m. - 4:30 p.m.  
Cost: \$210. Call TABA to RSVP.  
One of the classes required for NAHB's Certified Graduate Builder Designation.

Lunch Sponsor: Agriland Mortgage

## Social Media Marketing Workshop

- Tuesday, May 21  
9:00 a.m. - 12 p.m. at TABA  
Instructor: Holly Rand of Project Progress

Learn about Facebook and how to market your business using social media. New to Facebook? That's okay, this class is open to beginners! Please bring a laptop or ipad if you have one. **There is no cost, but RSVP is required. 903.561.3964.**



**ENERGY CONCEPTS**  
(903) 571 8001

**Inspection services**

- ◆ Energy Star
- ◆ NAHB Green
- ◆ Duct Testing
- ◆ Blower Door
- ◆ HERS Ratings
- ◆ Manual J

**Where Experience Really Matters**



1511 S MAIN ST LINDALE TX 75771  
WWW.TEXASEC.COM

## Bell Sand Company, Inc.

Commercial - Residential - Construction  
Fill Dirt - Mortar Sand & Gravel

**903-592-3337**

Res. 592-7239  
P.O. Box 4055, Tyler, TX 75712  
Rt. 19, Texas College Rd., Tyler, TX  
Elvis Kersh & Sons, Owners

**Sand Is Our Business**



**You Build Homes. We Protect Them.**  
**Along with Your Company and Your Reputation.**

We're known for helping quality builders like you increase sales and build customer relations with our warranty products and superior service. Call me today.

**Bill Deal**  
800-749-0381, x3812  
or 214-695-1062  
bdeal@BondedBuilders.com



BONDED BUILDERS  
WARRANTY GROUP  
www.BondedBuilders.com



**Jeff Cross**  
Sales

**Boral Bricks Inc.**



1309 Kilgore Drive  
Henderson, TX 75652  
Direct (903) 655-2099  
Cell (903) 646-7448  
Facsimile (903) 655-6807  
E-mail jeff.cross@boral.com

# 4 Membership

## Upcoming Renewals

- ACR Services, LLC
- A & M Refrigeration Co.
- A Plus Painters
- AAA Rental
- Ace in the Pool - Plaster & Tile, Inc.
- ACME Roofing & Gutters
- Affordable Seamless Gut-  
tering
- AJ's Trim
- Albright Solutions, LLC
- All Pro Septic
- All Seasons Window & Door  
Mfg., Inc.
- Allied Truss LLC
- Ameri-Tex Services, Inc.
- Astro Johnny Waste Mgt.
- Azleway, Inc.
- BancorpSouth
- Bank of Tyler
- BankTexas
- Barry Lauer Framing Con-  
struction
- Bauman Siding
- Bayless Custom Homes  
Incorporated
- Biomax Spray Foam Insula-  
tion, LLC
- BK Carpentry
- Blackwell Excavating
- BMC
- BMC Construction
- Bolton Custom Homes Inc.
- Bonner Excavating
- Booth Roofing
- Brown's Landing
- Brown's Landing
- Bryant Morrell Agency
- Builder's Carpet & Design  
Center, Inc.
- Cagle Construction
- Cain Surveying
- Camp Davis Stone Co.
- Carlyle Homes
- Carr Construction LLC
- Carrasto Framing
- Carrazco's Construction
- CB Builder
- Cisneros Drywall Inc.
- Climate Control Heating  
& A/C
- Coconut Cove Pools
- Cole & Company
- Cole Air Conditioning &  
Appliance Co.
- Contractors Building Supply
- Cooper-Sibley Construc-  
tion, Inc.
- Custom Retaining Walls, LLC
- Cutright Glass & Mirror
- Cutting Edge Paint Services
- Cutting Edge Paint Services
- Dajan Inc., dba Daniel  
Boone's Grill & Tavern
- Daniel Arthur Surveying, LLC
- Darryl Bonner Electric
- David Adams Construction
- David Cooper Quality  
Homes, LLC
- DeFord's Millwork
- Don B. Hill Architect, Inc.
- East Texas Automation
- East Texas Professional  
Credit Union
- Eric Barnes Construction
- Evans Air Conditioning, The  
Original
- Excel Pools & Landscaping
- Express Lawn Sprinklers LLC
- Floor Source
- Flowers Trucking
- Frisco Wholesale Lumber
- Gabriel Uribe Masonry
- Gas and Supply
- Granite Division, Inc.
- Gray's Home Fashion  
Gallery
- Gulf State Lumber Company
- GWM Construction
- Gypsum Supply
- Hagen's Lighting
- Hall Buick GMC
- Hall Buick GMC
- Henry Murphy, Jr.
- High Performance Homes,  
LLC
- Holey Plumbing Co., Inc.
- Home Plus Floors
- Homes & Land of East Texas
- House Tile & Stone
- Huff Drywall
- HVAC Systems of Texas
- iMark Technology
- Independent Glass & Mirror  
Co., Inc.
- Insulated Concrete Buildings
- Iron Doors Plus
- Iron Hill Services, LLC
- J & K Designs
- J&S Blueprint
- Jerone Bearden Concrete
- Jim Toman Insurance  
Agency
- JK Hatcher Custom Homes,  
Inc.
- Jose Castro Construction
- Junior Mata Concrete
- Kingdom Builders Develop-  
ment LLC
- Kovarik Drywall
- Lance Kokenzie Flooring
- Larry Murdock Construc-  
tion Co.
- Latson Construction
- Laughlin Properties, Inc.
- Lawnsapes of Tyler
- Leon's Signs Inc.
- Lindale State Bank
- Lone Star Builders Supply
- Lone Star Concrete, LLC
- Lowe's of Lindale
- Macias Roofing Co.
- Maddox Residential & Com-  
mercial Services
- Meadows Homes, LLC
- Mewbourne Oil Company
- Minter Construction
- Miranda Brothers Painting
- Moen, Inc.
- National Property Inspec-  
tions
- Nix Construction, Inc.
- OuthouseTickets.com
- Overhead Door Company
- of Tyler
- Page Construction L.L.C.
- Pella Windows & Doors
- Pete's Painting
- Preferred Pools, Inc.
- PRW Plumbing & Associ-  
ates LLC
- Quick Roofing
- Rainforest Irrigation &  
Landscaping
- RB Roofing
- RE/MAX Impact
- Red Baron Architectural  
Company, LLC
- Red Baron Supply
- Resdoor Company, Inc.
- RMC Surveying
- Rollins Lawn & Landscape  
Co.
- Roquemore Hardware
- Sam R. Hill Lumber Co.
- SBCC, Inc.
- Schmidt Concrete
- Scott Wright Enterprises, LP
- Servpro of Tyler
- Servpro of Tyler
- Sharky Flooring
- Signature Homes by Wade  
LLC
- Smith Pierce Construction  
Co.
- SONE Energy Ser-  
vices LLC
- Southern Home  
Builders, Inc.
- Southwest Pool-  
works
- Steamatic of East  
Texas Inc
- Steve Smoot Trim
- Steve Welch Custom  
Homes
- Steve's Quality  
Roofing
- Straightline Siding  
Ltd.
- Streck Farms
- Streck Homes
- Streck Homes
- Swan Ditching Service
- Swann's Furniture Gallery
- TAABS Printing & Promo-  
tional Products
- TCMC
- Tejas Erectors
- Texas Tile Roofing Co, LLC
- Tony Finley Construction
- Tyler Beverages, Inc.
- Tyler Glass & Mirror
- Tyler Plumbing
- Tyler Weathermakers
- Tyndell Electric LLC
- Vanegas Welding & Fabrica-  
tion
- Waggoner A/C
- Walker & Associates Con-  
struction
- Waterman Electric Corpora-  
tion
- Wellborn Roofing
- White Oak Custom Cabinets
- Whitehouse Floors & More
- Whitehouse Floors & More
- Winningham Consultants  
& Design
- Wood Shed Truss
- Wright-Built
- Xcel Properties



**COMMERCIAL  
CLEANING  
COMPANY**

**John Raney**  
jraney@c3clean.com

c - (903)714-2379  
o - (903)287-0234  
f - (972)756-0844

Tyler, TX 75703

**c3clean.com**

## TABA GOLF TOURNAMENT



**1st Flight Winning Team:** Alex Hammond, Andrew Adams, Casey Himer, Jim Tierney Tanner Berryhill & Lance Huskey.

**2nd Flight Winning Team:** Nathan Spillman, Brad Box, Reese Stokes, Jason Stanley, Hammond Fender & Michael Freeman.

**3rd Flight Winning Team:** Daniel Arthur, Brian Burks, Don Barron, Larry Bean, Jim Cross & Matt Carpenter.

Thanks to the members of the Social Events Committee who volunteered their time to the tournament!

**Thank you to our Sponsors & Advertisers!**

**Dinner**  
Moore Supply Company  
Oncor Electric Delivery

**Beverage Cart**  
American State Bank

**Golden Throne**  
BancorpSouth

**Gimmick Hole Sponsor**  
Fixture This

**Team Prize Sponsors**  
Strucsure Home Warranty  
TXI

**Longest Drive**  
Citizens 1st Bank  
Moore Supply Co.

**Closest to the Pin**  
Allen Samuels East Texas Dodge

**Five Iron**  
Texas Bank & Trust Co.

**Hole-in-One**  
Hall Buick GMC

# HALL

## BUICK · GMC

Donnie Baker • Dwayne Hinds

**(903) 266-7800**

A VALUABLE

# \$500<sup>1</sup>

OFFER FOR NAHB MEMBERS.

---

NAHB members can get a \$500<sup>1</sup> private offer toward the purchase or lease of most new GM vehicles. Learn more at [gmfleet.com/nahb](http://gmfleet.com/nahb).

<sup>1</sup> Offer valid toward the purchase or lease of new 2011, 2012 and 2013 model year GM passenger cars and light duty trucks, excluding the Chevrolet Volt, Spark, and ZL1 Camaro. Not available with some other offers. Not valid on prior purchases. Program subject to change without notice. See dealer for details. Take delivery by 1/2/13.

©2012 General Motors

# 6 Calendar

## May 2013

May 2

**Membership Committee**  
1 p.m. at TABA

May 7

**Board of Directors**  
4 p.m. at TABA

**After Hours Sponsored by  
Berry Marble & Granite**  
5-7 p.m. at TABA

May 9

**Builders' Luncheon Sponsored by  
Cassity Jones Lumber**  
Noon at Cassity Jones

May 13

**All Member Cookout**  
11 a.m. - 1 p.m. at TABA

May 15

**City of Tyler Lunch & Learn**  
Noon at Tyler Development Center

May 16

**"Estimating for Builders &  
Remodelers"**  
8:30 a.m. - 4 p.m. at TABA

May 21

**Social Media Marketing Class - Free**  
9 a.m. - 12 p.m. at TABA

May 23

**Builders' Luncheon Sponsored by  
Moore Supply Company**  
Noon at Spring Creek Barbeque

May 28

**Parade of Homes Ribbon Cutting  
Ceremony**  
11 a.m. at TABA

## Builders' Luncheon



Thursday, March 28  
Sponsor: Coburn's Supply Company



Thursday, April 11  
Sponsor: Altra Federal Credit Union

## May After Hours

sponsored by **Berry Marble & Granite**.






Join us for food, spirits and great networking opportunities on Tuesday, May 7, 2013, 5-7 p.m. at TABA. **The Builders' Jackpot will be \$1100!**

**Builders & Subcontractors  
Insurance Endorsed By  
Your Local Association**



Competitive Rates  
Complete Insurance Program Available

### We Offer:

-  **Builders Risk Insurance**  
At Risk Coverage - Low Monthly Rates
-  **General Liability Insurance**  
Includes Completed Operations
-  **Workers Compensation Insurance**  
Group Program Approved by Texas Dep. of Insurance
-  **Umbrella Insurance**  
Excess Liability in \$1,000,000 increments
-  **Commercial Automobile Insurance**  
Custom Tailored for Your Needs
-  **Model Home Contents**  
All Risk Coverage - Low Rates

Call "The Builder's Agent"  
**Beverly Uzzell**

**Insurance One Agency, LC**  
4411 Old Bullard Road, Suite 500, Tyler, Texas 75703  
**903-526-0208**

We offer special rates for "Parade" Homes.  
**Call us for a Quote!**

## NEED A 10-YEAR STRUCTURAL HOME WARRANTY?

### LEAVE THE RISK TO US!

To learn more about how you can build buyer confidence with the best warranty coverage available, call **Tiffany Acree, TAB ASSOCIATE OF THE YEAR**, at 817.726.6880 or visit [www.strucsure.com](http://www.strucsure.com).

- ▶ competitive rates with personal service
- ▶ serving small to large builders
- ▶ insurance backed
- ▶ simple online enrollment



[www.strucsure.com](http://www.strucsure.com)

# Member Spotlight 7

## Associate Council President

I can hardly believe how fast this year is flying by! I'm sure you've already marked your calendar for our 60th Anniversary Parade of Homes™, right? If not, make plans now to join us June 1-9 for this milestone event and view the craftsmanship of our members.

And don't miss one of TABA's most popular get-

together, the All Member Cookout, scheduled for May 13. Bring your crew to the TABA office and enjoy a free lunch.

Thanks to everyone who participated in the TABA Golf Tournament, from players to volunteers and sponsors. As usual, it was a great success! With the TABA Golf Tournament behind us, it's

time for the "changing" of chairmanship for the Social Events

Committee.

Max Anderson

moves to the chairman of the Home Products Show and welcome to Sheila Dixon as chairman of the Social Events Committee.



**Jeff Cross**

## Member News

- Condolences to **Jerry Woolverton** of Texas Bank & Trust on the loss of his father.
- Congratulation to Marc Caskey of Pro Electrical Services on the birth of a son, Easton Lee Caskey!
- Hats off to **Ester Johnson** of EJ Homes & **Jion Dietz** of Fixture This for participating in the Run for Autism!

## Member Marketplace

*Member Marketplace is a feature highlighting an Associate Member's company. One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the next month's TABA News! The editor retains the right to edit for length and content.*

**East Texas Brick Company** is a family owned business based in Tyler. Since 1987, we have supplied quality products to East Texas. Primarily a brick distributorship representing in excess of 20 quality brick manufacturers, we have a large outside display at our Tyler location that features over 250 panels of brick, stone and man-made stone in their natural environment.

**ADAMS FINANCIAL GROUP** **Let Adams help get your "financial house" in order!**



W. Joy Adams ChFC, CFP®  
Kimberly K. McClure  
6643 Oak Hill Blvd.  
Tyler, TX 75703  
Toll Free: 1-800-599-8550  
Phone: 903-595-4236  
Fax: 903-595-4230  
joy.adams@adamsfinancialgroup.com  
www.adamsfinancialgroup.com

Registered Representative and Investment Advisor Representative, Securian Financial Services, Inc., Securities Dealer, Member FINRA/SIPC. A Registered Investment Advisor. Adams Financial Group is independently owned and operated. #B24859 DQFL- 02/2013

**C&C DRYWALL** **Sheet Rock Tape Bed Texture**

Cody Baker 903-360-0334  
Cecil Chapman 903-360-1716

Randy Harden  
James Vanderburg  
Lance Huskey  
Bill Odom

**EAST TEXAS BRICK CO.**  
[www.etbrick.com](http://www.etbrick.com)

3901 SSW Loop 323  
Tyler, Texas 75701  
903-581-0002  
1-800-256-1750  
Fax 903-561-0078

Tyler Area Builders Association  
 1504 W. Grande Blvd.  
 Tyler, TX 75703

PRESORT  
 STANDARD  
 US POSTAGE  
 PAID  
 TYLER TX  
 PERMIT NO 157

Mission Statement: Building better builders by promoting quality, accountability and professionalism in the home building industry.

Guide  
**to TAB Member Programs**

As a member of TAB, you can receive the benefits of programs that are not available to the general public.



For a list of agents, flexible options and competitive rates, visit [www.BuilderAgentNetwork.com](http://www.BuilderAgentNetwork.com) or call (866) 837-4507.



TAB builders & remodelers: Get money back from manufacturers. [HBArates.com/TAB](http://HBArates.com/TAB)



Find out more about TAB's new Model Safety Plan on the website: [www.TexasBuilders.org](http://www.TexasBuilders.org)




New Spin 360, the TAB endorsed virtual tour company, creates unique consumer experiences using 360° HD photos. Visit [www.NewSpin360.com/TAB](http://www.NewSpin360.com/TAB).



2011 - 2013 TAB Texas Residential Construction Contracts Package  
 TAB members can order a discounted two-year (\$299.99 + tax) through their local home builders association.

Access the TAB Product Depot: [www.TexasBuilders.org](http://www.TexasBuilders.org) or <http://TABProductDepot.com>. TAB member and partner listings appear with a special symbol next to their names.

TAB members may be eligible for discounts from Goodyear Tire & Rubber Company, Sherrin-Williams Company, Staples Office Supplies and/or Verizon Wireless through NPP. Find out by registering at [www.MVNPP.com](http://www.MVNPP.com).



Managed care services provided by CorVel Healthcare Corporation. For information, email [TXassoc\\_Builders@CorVel.com](mailto:TXassoc_Builders@CorVel.com) or call (800) 239-1391.

Want to know more about TAB Member Programs?  
 Visit [www.TexasBuilders.org](http://www.TexasBuilders.org) and click on **Membership** for details.