

TABA News

www.tylerareabuilders.com | www.texasbuilders.org | www.nahb.org



November 2013

PLATINUM PARTNERS



GOLD PARTNERS

BancorpSouth
Citizens National Bank
Southside Bank
Texas Bank & Trust Company
TXI

SILVER PARTNERS

All Natural Stone & Grass | Altra
Federal Credit Union | American
State Bank | Carlyle Homes |
Citizens 1st Bank | Fixture This,
Inc. | Insurance One Agency, LC
Kilgore National Bank | Panel
Truss Texas, Inc. | Oncor Electric
Delivery

TABA General Membership Meeting

Tuesday, November 12th
5:30 p.m. at Jalapeno Tree
Cost is \$20 & dinner is included.

Call the TABA office by Friday,
November 8th to RSVP.
903.561.3964

Guest speakers will highlight community organizations TABA has partnered with in 2013.

Other items on the agenda include presenting and voting on the proposed 2014 Board of Directors.

The 2013 Membership Drive was a success!

TABA proudly welcomes 72 new members: 9 Builders & 63 Associates! Statewide, TABA earned 2nd place in the 2013 Texas Association of Builders Membership Drive.

Special thanks to Membership Chairman, Gary Bayless, team captains and team members for your hard work.

2 Welcome

PRESIDENT'S MESSAGE



A successful Membership Drive is behind us and I would like to thank everyone who invested their time and effort. Our association placed 2nd in the Texas Association of Builders' statewide drive, which is a great accomplishment.

If you're one of our 72 new members who joined during the Membership Drive, welcome to TABA! I encourage you to make the most of your membership and the networking opportunities it provides.

Make plans to join us for After Hours on November 5th from 5-7p.m. at the TABA office. After Hours is a free monthly networking event open only to TABA members and is a great way to meet other members.

Our General Membership Meeting on November 12th will also help you learn more about TABA and how to get involved, so call TABA to reserve your spot.

I look forward to meeting you at an upcoming event. Be sure to bring your business cards and introduce yourself!

Carlton Edwards
2013 President

PAST PRESIDENTS LUNCHEON

As we celebrate our 60th year, thank you to our Past Presidents! Your service has helped make TABA an association to be modeled at the state and national level.



Questions? Contact us:



Libby Simmons
Executive Vice President

Tyler Area Builders Association
1504 W. Grande Blvd.

Tyler, TX 75703

P: 903.561.3964

M: 903.571.4532

F: 903.561.7273

www.tylerearebuilders.com

EDUCATION NEWS

Lunch & Learn with the City of Tyler

- Wednesday, November 20
Noon at Tyler Development Center,
423 West Ferguson
- Topic: Post-Installed Anchor Applications for Residential Construction. (Instruction by Simpson Strong-Tie)
- Cost is \$10 and lunch is included. Call TABA to RSVP.

2014 TAB Contracts Update

- Thursday, November 14
11:30 a.m. - 1 p.m. at TABA
- Instructor: James Rudnicki and Don Shelton of Bush, Rudnicki, Shelton

Cost is FREE and lunch is included. Call TABA to RSVP.

Sponsored by:



HALL

BUICK • GMC

Donnie Baker • Dwayne Hinds

(903) 266-7800

GMC BUSINESS ELITE A VALUABLE **\$500¹** **GMC BUSINESS ELITE**
OFFER FOR NAHB MEMBERS.

NAHB members can get a \$500¹ private offer toward the purchase or lease of most new GM vehicles. Learn more at gmfleet.com/nahb.



¹Offer valid toward the purchase or lease of eligible 2012, 2013 or 2014 model year GM passenger cars and light duty trucks, excluding Chevrolet Caprice, Captiva Sport and Volt. Not available with some other offers. Not valid on prior purchases. Program subject to change without prior notice. See dealer for details. Take delivery by January 3, 2014.

Order the NEW

2013 - 2015
Texas Residential
Construction
Contracts Package

The end result is that the contracts are even **more comprehensive than before without adding length**. The contracts package was prepared by a TAB committee for exclusive use by TAB members. Contact **TAB or your local HBA for more information**.



Available only to members of the **Texas Association of Builders**, TAB's contracts package subscription is your **blueprint for typical construction and remodeling transactions in the State of Texas**. At a cost of only \$299.99 plus tax, the package of contracts and related addenda is a fantastic value and can save you thousands of dollars in legal fees. As always, the subscription includes any needed updates that may occur during the two year cycle.

In addition to addressing new legislatively mandated contractor payment requirements in locally-declared disaster areas, **many improvements have been made to the 2013 - 2015 contracts package**, which include:



a new construction services agreement between the builder and prospective clients;



performance standard updates and numerous other changes that reflect best practices and up to date construction transactions;



integration of several court decisions in the last two years that more clearly define the rights of all parties; and



revised warranty and performance standards, including foundation performance to reflect current engineering practices.



TAB's contracts package subscription is available only to members. Find out how to join:

www.TexasBuilders.org

4 Membership

WELCOME, NEW MEMBERS!

* New members as of October 1st

- A. Collins Paint, Inc.**
Larry Collins
1145 Corinth Rd.
Jacksonville, TX 75766
- A/C Contractors**
3830 Gilmer Rd.
Longview, TX 75604
(903) 759-4250
(903) 571-6350
- Adams Insurance Agency**
Teresa Adams-Wilks
PO Box 340
Bullard, TX 75757
(903) 894-3700
tadams@adamsinsagency.com
- AJ's Trim**
AJ Marcil
5621 Old Bullard Rd., Apt 236
Tyler, TX 75703
(903) 590-6505
ajmarcil@hotmail.com
- All Tile**
Wayland Voyles
2850 CR 2700
Mineola, TX 75773
(903) 569-9989
- AMK Holdings, LLC DBA Crescent Builders**
KoryMoon
5822 Thompson Place
Tyler, TX 75707
(903) 780-5484
kory@crescentbuilders.com
- Anderson Painting**
Brandon Anderson
7286 Rock Point Circle
Tyler, TX 75703
(903) 316-1799
- BASE Plan, LLC**
David Dupont
18188 CR 1275
Tyler, TX 75703
(903) 216-1361
ddupont@suddenlink.net
- Berry's Tin Shop, Inc.**
Steven Berry
300 East Tena
Jacksonville, TX 75766
(903) 586-3553
- Billy Smith Construction**
Billy Smith
109 Ebony Place
Van, TX 75790
(903) 570-8566
cowboys62@yahoo.com
- Bug Busters Termite & Pest Control**
Jason Maxfield
12598 CR 180
Tyler, TX 75703
(903) 561-5276
bugbuster1@gmail.com
- Bullard Veterinary Clinic**
Dr. John Alexander
405 N Hwy 69
Bullard, TX 75757
- Butler Asphalt, LLC**
Jeff Butler
14864 CR 433
Tyler, TX 75706
(903) 780-4247
- C. Davis Heating & A/C**
Cameron Davis
18878 Bur Oak
Flint, TX 75762
(903) 894-3898
cameron.cdavis@yahoo.com
- Campbell Custom Homes 2, LP**
Jason Campbell
PO Box 965
Bullard, TX 75757
(903) 894-1039
Jason@campbellcustomhomes.org
- Carrasco Roofing**
Elizandro Carrasco
12858 CR 499
Lindale, TX 75771
(903) 360-7713
- Clawson Concrete Pumping**
Woody Clawson
PO Box 131114
Tyler, TX 75713
(903) 581-5840
btclawson@aol.com
- County Line Realty**
Patty McAadoo Taylor
532 E. Main St.
Bullard, TX 75757
(903) 894-8141
- Curtis Smith Construction**
Curtis Smith
23457 CR 121
Bullard, TX 75757
(903) 752-2755
- D.L.R. Construction Inc.**
Don Reel
PO Box 1202
Whitehouse, TX 75791
(903) 530-9228
don.reel@yahoo.com
- Denny Mize Construction**
Denny Mize
20088 CR 482
Lindale, TX 75771
(903) 539-9416
DennyMize@gmail.com
- Donnie Mitchell Inspecting**
Donnie Mitchell
13020 Shawntae Ln
Tyler, TX 75703
(903) 534-6564
dminspect@att.net
- Dow Autoplex**
Eddie Dow
1313 S. Pacific
Mineola, TX 75773
(903) 569-2621
edowauto@aol.com
- Federal Title, Inc.**
Brenda Head Hampy
501 Shelley Drive
Tyler, TX 75701
(903) 266-7080
thawkins@federaltitleinc.com
- Four Seasons Heating & Air Conditioning**
Travis Evans
20941 County Road 145
Tyler, TX 75703
(903) 894-4433
- Garden Valley Golf Club**
22049 FM 1995
Lindale, TX 75771
(903) 882-6100
Tyler, TX 75703
4seasonshvac@embarqmail.com
- Glenwood Blind & Awning**
Kathy Atkinson
PO Box 131206
Tyler, TX 75701
(903) 597-2088
atkinsonfamilycorp@nctv.com
- Great South Homes, Inc.**
Katie Stokes
6603 Hollytree Circle
Tyler, TX 75703
(903) 530-2043
katie@greatsouthhomes.com
- GWM Construction**
Gerald Morgan
PO Box 382
Fruitvale, TX 75127
(903) 292-3494
geraldmorgan27@gmail.com
- Hale Construction**
Gregg Hale
12389 CR 1114
Tyler, TX 75709
(903) 570-6102
- Hernandez Painting**
Maynor Hernandez
2411 N. Industrial Ave.
Tyler, TX 75702
hernandezpainting45@yahoo.com
- Hidden Gardens Nursery**
Terry Dunford
967 FM 2493 W
Bullard, TX 75757
(903) 570-3504
- Hopkins Custom Pools**
Shane Hopkins
676 W. Kansas
Van, TX 75790
(903) 881-7018
shane@hopkinshorticulture.com
- Hotchkiss Insurance Agency, LLC**
Ross Conner
4120 International Pkwy
Carrollton, TX 75007
(903) 830-1800
rconner@hiallc.com
- Hunt Custom Builders**
Trey Hunt
11169 Forest View Dr
Flint, TX 75762
(936) 444-3791
treyhuntiii@gmail.com
- Iron Horse Custom Homes**
Jake McFarland
PO Box 434
Flint, TX 75762
jake@ironhorsecustomhomes.com
- J&L Construction**
John E. Wojhan
3566 Grimes-Flournoy Rd
Huntington, TX 75949
(903) 261-2303
- J.T. Moss Floors**
Todd Moss
PO Box 193
Bullard, TX 75757
(903) 825-2163
- Jeff Callens Insurance, Inc.**
Jeff Callens
2200 W. Grande Loc #2
Tyler, TX 75703
(903) 561-9933
jeffcallens@allstate.com
- Jose Castro Construction**
Jose Castro
1107 Deboreaux St.
Jacksonville, TX 75766
(903) 721-8844
- Key Concrete**
Jason Key
PO Box 10065
Tyler, TX 75711
(903) 352-1382
- Lamar Advertising**
Kevin King
2301 E Erwin
Tyler, TX 75702
(903) 592-3889
keking@lamar.com
- Levi Lackey Flooring**
Levi Lackey
2491 CR 3707
Bullard, TX 75757
(903) 520-9982
- Lowe's**
Freddie Wullschleger
5720 S. Broadway
Tyler, TX 75703
(903) 581-8500 x500
freddie.j.wullschleger@store.lowes.com
- Loya Masonry**
Alvaro Loya
12301 South Haven
Flint, TX 75762
- Luis Masonry**
Joaquin Ortiz
1615 Goliad St.
Tyler, TX 75701
(903) 539-6221
- Mabry Construction**
Ryan Mabry
PO Box 634
Rusk, TX 75785
(903) 721-5199
Ryan.Mabry@yahoo.com
- Manning Pest Control**
Mark Manning
5613 Nimitz
Tyler, TX 75704
(903) 312-2345
mmann5613@yahoo.com
- Moore Supply Co. - Marshall**
JB Farris
907 E. End Blvd.
Marshall, TX 75670
(903) 938-8861
jfarris@mooresupply.com
- Mosquito Joe**
Chad Armstrong
5290 Tevey Rd.
Longview, TX 75605
(903) 736-1674
easttxmojo@mosquitojoe.com
- Noyola Painting**
Jose Noyola
1922 N. Owens Ave.
Tyler, TX 75702
(903) 245-2951
jnoyola62@yahoo.com
- Pete's Painting**
Pedro Loera
1513 E. Don
Tyler, TX 75701
(903) 530-8697
etep_3@hotmail.com
- Pfister Pfauets**
Jack R. Stringer
1010 Pamela Dr.
Eules, TX 79040
(817) 675-0681
- Pinnacle at North Chase**
Lisa Stephens
3651 N Broadway
Tyler, TX 75701
(903) 533-1834
lisa@pinnaclehousing.com
- Quality Construction**
Scott Oliver
14431 CR 1227
Flint, TX 75762
(903) 570-4299
scottquality@aol.com
- R.D. Roberts Custom Trim**
Rocky Roberts
23134 Lakeside Dr.
Flint, TX 75762
(903) 825-6078
- RealEdge Real Estate Lindale**
Laura Adkinson
1511 S. Main
Lindale, TX 75771
(903) 705-2255
laurashomes1@gmail.com
- Red's Liquor L.L.C.**
Jan Gary
P.O. Box 1078
Big Sandy, TX 75755
(903) 636-4469
redliquor80@gmail.com
- Reeves Drywall**
ShaneReeves
PO Box 920
Brownsboro, TX 75756
(903) 570-6688
- Ripka Dump Truck Service**
Greg Ripka
51990 US Hwy 69 N
Bullard, TX 75757
(903) 894-7890
- SBCC, Inc.**
Chris Breedlove
PO Box 905
Bullard, TX 75757
(903) 825-7248
sbcc_inc@embarqmail.com
- Schulte Home Cleaning**
Regina Schulte
PO Box 398
Ben Wheeler, TX 75754
(903) 980-0019
schulter@aol.com
- Sharky Flooring**
Sharky Moreno
1605 Wichita
Tyler, TX 75702
(903) 539-0273
SharkyFlooring@suddenlink.net
- Smith Masonry**
Paul Smith
2411 CR 4120
Jacksonville, TX 75766
(903) 521-4825
pmsmasonry@wildblue.net
- Steve's Window Cleaning Service**
Steve McDonald
603 W. Rieck Rd.
Tyler, TX 75703
(903) 534-8151
skhmcDonald@sbcglobal.net
- Summerville Fence**
Craig Summerville
PO Box 2302
Lindale, TX 75771
(903) 882-6610
sumfence@suddenlink.net
- The Judy Kunzman Team**
Judy Kunzman
525 W Southwest Loop 323
Tyler, TX 75701
(903) 581-0111
- Wright-Built**
Brandon Baker
PO Box 1008
Hawkins, TX 75765
- Wright-Built**
Barley Wright
PO Box 1008
Hawkins, TX 75765
erin@wright-built.com
- Stoneworks - Whitehouse**
Shelby Chunn
1208 Hwy 110
Whitehouse, TX 75791
(903) 871-9819
shelbychunn@yahoo.com
- Jewell Concrete Products**
Justin McCurley
400 Jewell Dr.
Waco TX 76712
(903) 316.8872
justin.mccurley@oldcastle.com

Associate Appreciation Luncheon Sponsors

- Brown's Landing
- Burt R. Ford Enterprises, Inc.
- Campbell Custom Homes, Inc.
- Carlton Edwards Builder & Designer, LLC
- Carlyle Homes
- Casey Homes
- Conaway Companies
- Dale Welch Builders, Inc.
- David Cooper Quality Homes, LLC
- Ed Thompson Construction, LLC
- Fair Management, LC
- Glory Builders, Inc.
- Hamblett Construction Management, LLC
- Hanna, Inc.
- Heritage Builders LLC
- JK Hatcher Custom Homes, Inc.
- Landmark Homes, Inc.
- Larry Seigler Construction
- Mike Pardue Homes
- Nix Construction, Inc.
- Rider Homes, Inc.
- Root Homes
- Saleh Development Ltd
- Signature Homes by Wade LLC
- Spruce Hill Estates
- Star Lite Custom Homes, LLC
- Starr Construction
- Steve Welch Custom Homes LLC
- TCMC
- Terry Graham Construction Co.
- The Scates Group
- Trent Williams Construction Management



Thanks to Jack Peppard with Southside Bank for smoking our chicken!

SOUTHSIDE BANK

Member FDIC

Home Loans

www.southside.com

ADAMS FINANCIAL GROUP

Let Adams help get your "financial house" in order!

W. Joy Adams ChFC, CFP®
Kimberly K. McClure

6643 Oak Hill Blvd.
Tyler, TX 75703

Toll Free: 1-800-599-8550

Phone: 903-595-4236

Fax: 903-595-4230

joy.adams@adamsfinancialgroup.com

www.adamsfinancialgroup.com

Registered Representative and Investment Advisor Representative, Securities Financial Services, Inc., Securities Dealer, Member FINRA/SIPC. A Registered Investment Advisor, Adams Financial Group is independently owned and operated. #624859 DOF01-02/2013

COMMERCIAL CLEANING COMPANY

John Raney

jrane@cc3clean.com

c - (903)714-2379

o - (903)287-0234

f - (972)756-0844

Tyler, TX 75703

C3clean.com

Builders & Subcontractors Insurance Endorsed By Your Local Association

Competitive Rates
Complete Insurance Program Available

We Offer:

- Builders Risk Insurance**
At Risk Coverage - Low Monthly Rates
- General Liability Insurance**
Includes Completed Operations
- Workers Compensation Insurance**
Group Program Approved by Texas Dep. of Insurance
- Umbrella Insurance**
Excess Liability in \$1,000,000 increments
- Commercial Automobile Insurance**
Custom Tailored for Your Needs
- Model Home Contents**
All Risk Coverage - Low Rates

Call "The Builder's Agent"
Beverly Uzzell

Insurance One Agency, LC

4411 Old Bullard Road, Suite 500, Tyler, Texas 75703

903-526-0208

We offer special rates for "Parade" Homes.
Call us for a Quote!

6 Calendar

November 2013

November 5
Board of Directors
4 p.m. at TABA

After Hours Sponsored by Leon's Signs
5-7 p.m. at TABA

November 6
Social Events Committee
4 p.m. at TABA

November 7
Builders' Luncheon Sponsored by
All Natural Stone & Grass
Noon at Outback Steakhouse

November 12
General Membership Meeting
5:30 p.m. at Jalapeno Tree

November 14
2014 TAB Contracts Update
11:30 a.m. at TABA

November 20
City of Tyler Lunch & Learn
Noon at Tyler Development Center

November 21
Builders Luncheon Sponsored by Moore
Supply Company
Noon at Bruno's

November 25
Public Relations Committee Meeting
2:00 p.m. at TABA

Budget & Finance Committee Meeting
4 p.m. at TABA

NOVEMBER AFTER HOURS

Sponsored by Leon's Signs

Join us for our last After Hours of the year on Tuesday, November 5, 5-7 p.m. at TABA. The Builders Jackpot will be \$150!

TABA CHRISTMAS PARTY

• Thursday, December 12th, 4-7 p.m. at TABA
Save the date! Celebrate the season with your TABA friends in our newly remodeled building.

BUILDERS' LUNCHEON



Thursday, September 26
Sponsor: Moore Supply Co.

FIVE *Star* **STONE**
&
BRICK

Jason Clark
903-714-5683

LARGEST NATURAL STONE SELECTION IN EAST TEXAS!
14577 CR192 • Tyler, Tx 75703 • fivestar.stone@yahoo.com
Office: 903.266.9230 • Fax: 903.266.9231

Bell Sand Company, Inc.

Commercial - Residential - Construction
Fill Dirt - Mortar Sand & Gravel

903-592-3337

Res. 592-7239

P.O. Box 4055, Tyler, TX 75712

Rt. 19, Texas College Rd., Tyler, TX

Elvis Kersh & Sons, Owners

Sand Is Our Business



You Build Homes. We Protect Them.
Along with Your Company and
Your Reputation.


We're known for helping quality builders like you increase sales and build customer relations with our warranty products and superior service. Call me today.

Bill Deal
800-749-0381, x3812
or 214-695-1062
bdeal@BondedBuilders.com

BONDED BUILDERS
WARRANTY GROUP
www.BondedBuilders.com

Member Spotlight 7


Randy Harden
Lance Huskey
Bill Odom




EAST TEXAS BRICK CO.
www.etbrick.com

3901 SSW Loop 323
Tyler, Texas 75701

903-581-0002
1-800-256-1750
Fax 903-561-0078



Boral Bricks Inc.



1309 Kilgore Drive
Henderson, TX 75652
Direct (903) 655-2099
Cell (903) 646-7448
Facsimile (903) 655-6807
E-mail jeff.cross@boral.com

Jeff Cross
Sales

NEED A 10-YEAR STRUCTURAL HOME WARRANTY?

LEAVE THE RISK TO US!



To learn more about how you can build buyer confidence with the best warranty coverage available, call **Tiffany Acree, TAB ASSOCIATE OF THE YEAR**, at **817.726.6880** or visit www.strucsure.com.

- ▶ competitive rates with personal service
- ▶ serving small to large builders
- ▶ insurance backed
- ▶ simple online enrollment



STRUCSURE
HOME WARRANTY

www.strucsure.com

President Carlton Edwards and Executive Officer Libby Simmons represented TABA at the National Association of Homebuilders' Winter Board meetings. (Pictured top left: Deborah and Carlton Edwards bottom left: Libby and Steve Simmons)

Member News

- Condolences to **Max Anderson** of Whitehouse Floors & More on the loss of his father.
- Condolences to **Erin Wright** of Wright-Built on the loss of her grandfather.

Member Marketplace

Each month, one company is drawn randomly from After Hours attendees, and is featured in Member Marketplace in the next month's TABA News and on Facebook!



Fire & Water - Cleanup & Restoration™



24-Hour Emergency Service
Independently Owned and Operated



Like it never even happened.®

Katie Clarkston
SMR
SERVPRO® of Tyler
SERVPRO® of Athens/Mineola/Palentine
20966 FM 2493
P. O. Box 994
Bullard, Texas 75757

Bus: (903) 561-0168
Bus: (903) 561-0309
Fax: (903) 597-0745
servpro8780@servprooftyler.com
kclarkston@servprooftyler.com



Congratulations to Jesse Rider on winning the raffle drawing for a Yeti cooler! All proceeds from raffle tickets sales benefited HOMEPAC, TAB's political action committee.



Local People • Local DecisionsSM



Austin Bank
Member FDIC

www.austinbank.com

31 Locations throughout East Texas



Tyler Area Builders Association
1504 W. Grande Blvd.
Tyler, TX 75703

PRESORT
STANDARD
US POSTAGE
PAID
TYLER TX
PERMIT NO 157

Mission Statement: Building better builders by promoting quality, accountability and professionalism in the home building industry.

Nominate a Builder & Associate of the Year

- Vote for one only. Fax your vote to 903.561.7273 or email lsimmons@tylerareabuilders.com.
- Deadline for submission is **Dec. 20, 2013**.

Builder Nominates An Associate/Affiliate

I am a Builder and would like to nominate this Associate/Affiliate: _____

My name is: _____

Associate/Affiliate Nominates A Builder

I am an Associate/Affiliate and would like to nominate this Builder: _____

My name is: _____

HOME PRODUCTS SHOW

February 21-23, 2014

Harvey Convention Center

Reserve your booth today! Download a contract from the Home Products Show page at tylerarea-builders.com.

Please contact TABA for more information at 903.561.3964.

C&C

DRYWALL

Cody Baker
903-360-0334

Sheet Rock
Tape
Bed
Texture

Cecil Chapman
903-360-1716