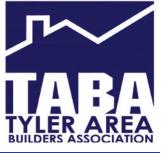


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#### September 2013

## PLATINUM PARTNERS



#### GOLD PARTNERS

BancorpSouth Citizens National Bank Southside Bank Texas Bank & Trust Company TXI

#### SILVER PARTNERS

All Natural Stone & Grass | Altra Federal Credit Union | American State Bank | Carlyle Homes | Citizens 1st Bank | Fixture This, Inc. | Insurance One Agency, LC Kilgore National Bank | Panel Truss Texas, Inc. | Oncor Electric Delivery



# 2 Welcome

## PRESIDENT'S Message

It will soon be time for our Annual Membership Drive and your help

is needed! The success of TABA depends on a strong membership, so our goal this year is to exceed 600 members. The membership committee has worked hard to plan an exciting Drive with some great rewards.

If you don't have any potential members in mind, don't worry. TABA will have a list of prospective new members for each team member to call and your participation is greatly appreciated. On the day of the drive, each team member will be assigned a time to come make calls at the TABA office and recruit members. It's really a fun day of friendly competition, all while supporting TABA.

We have some competitive team captains eager to have you on their team. Check out the cover of this issue for more information about the Membership Drive, and call TABA to sign up! We'll see you on October 2nd!

Carlton Edwards 2013 President

#### **DID YOU KNOW ?** A TABA MEMBERSHIP PRACTICALLY PAYS FOR ITSELF! Check out just a FEW of the member discounts you could be taking advantage of:

## NAHB DISCOUNTS



## Questions? Contact us:



Libby Simmons Executive Vice President

Tyler Area Builders Association 1504 W. Grande Blvd. Tyler, TX 75703 P: 903.561.3964 M: 903.571.4532 F: 903.561.7273

www.tylerareabuilders.com

# Education 3

## **EDUCATION NEWS**

#### Builder Assesment Review (BAR) Exam

Monday, October 7
8:30 a.m. - Noon at TABA
Register online or call TABA to enroll.

One of the required classes for NAHB's Graduate Master Builder Designation.

#### **Negotiating Skills**

 Tuesday, October 22 8:30 a.m. - 4:30 p.m at TABA
Cost: \$210 Call TABA at (903) 561-3964 to RSVP

One of the required classes for NAHB's Graduate Master Builder Designation.



TABA had a great turnout for Member Orientation. If you are interested in attending Member Orientation, save the date for October 16th and check out the October issue of TABA News for more information.







#### You Build Homes. We Protect Them. Along with Your Company and Your Reputation.

We're known for helping quality builders like you increase sales and build customer relations with our warranty products and superior service. Call me today.

Bill Deal 800-749-0381, x3812 or 214-695-1062 bdeal@BondedBuilders.com



# 4 Membership

# Welcome, New Members!

\* New members as of June 1, 2013

- Aaron Mills Contracting Aaron Mills
  200 Hagan Road Whitehouse, TX 75791 (903) 316-7060
- Art Glass Studio Toby Sartain 15665 Hwy 110 S Whitehouse, TX 75791 (903) 839-2151
- Austin Bank Gabriel Mendoza 1230 SSW Loop 323 Tyler, TX 75701 (903) 525-0263
- Bailes & Co., PC Robert Bailes
  1357 Dominion Plaza Tyler, TX 75703
  (903) 561-5859
- Chip Crist Allstate Chip Crist 4719 Old Bullard Rd Tyler, TX 75703 (903) 597-2447
- Dickey's Barbecue Pit John & Nikki Huml 1501 WSW Loop 323 Tyler, TX 75701 (903) 534-7073
- East Texas Audio Matthew Calhoun 8384 Airway Dr Tyler, TX 75704 (903) 352-8189

- I20 Team Real Estate Todd Richardson 17056 Interstate 20 W Lindale TX 75771 (903) 881-0500
- Mineola Floors & Decor RD Davis 701 Greenville Hwy Mineola, TX 75773 (903) 569-8642
- Scott McFarland Designs Scott McFarland 302 W. South St Lindale, TX 75771 (903) 521-2227
- Stereo and Video Center Dennis Mortis
  5711 S. Broadway Ave. Tyler, TX 75703
  (903) 561-7455
- Stone Design Countertops Samuel Ibanez 226 Yorktown Dallas, TX 75208 (318) 537-3455
- Strouds Flooring Chris Stroud
  3414 SSW Loop 323
  Tyler, TX 75701
  (903) 581-6110
- The Propane Company Charles Askins
  PO Box 1368
  Sulphur Springs, TX 75483
  (903) 885-6501





Purchase a HOMEPAC pin for \$20 to be entered in a raffle drawing for a 45-Quart YETI Tundra cooler!

Drawing will be held September 30 and pins may be purchased at the TABA office.

All proceeds benefit HOMEPAC, Texas Association of Builders' Political Action Committee

## TABA CLAY SHOOT



## TABA GIVES BACK



TABA donated \$5600 each to two local charities, Azleway Boys' Ranch and Camp Courageous by Rockin' C Ranch. A portion of each adult ticket purchased during the 60th Annual Parade of Homes <sup>TM</sup> benefitted these charities.

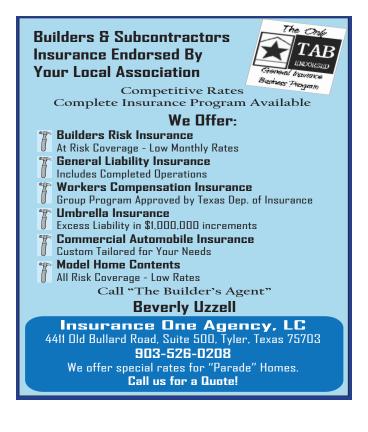


Jeff Cross Sales

Boral Bricks	
Inc.	

1309 Kilgore Drive Henderson, TX 75652 Direct (903) 655-2099 Cell (903) 646-7448 Facsmile (903) 655-6807 E-mail jeff.cross@boral.com

BORAL





www.southside.com

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# 6 Calendar

#### September 2013

September 3 **Board of Directors** 4 p.m. at TABA

After Hours Sponsored by Central Title Company 5-7 p.m. at TABA

September 4 **Social Events Committee** 4 p.m. at TABA

September 12 **Builders' Luncheon Sponsored by** All Natural Stone and Grass Noon at Outback Steakhouse

September 18 **Past Presidents Luncheon** Noon at Willow Brook Country Club

September 23 **Associate Appreciation Cookout** 11 a.m. at TÂBA

September 26 **Builders' Luncheon Sponsored by** McCoy's Building Supply of Tyler Noon at Spring Creek Barbeque

**Membership Committee Meeting** 1:30 p.m. at TABA

September 30 **Public Relations Committee Meeting** 2:00 p.m. at TABA

**Budget & Finance Committee Meeting** 4 p.m. at TABA

## BUILDERS' LUNCHEON



Thursday, July 25 **Sponsor: James Hardie Building Products** 



Thursday, August 15 Sponsor: East Texas Title Company



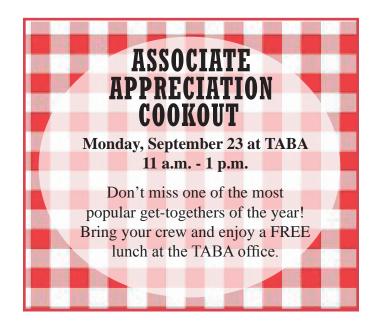
WE HAVE A WINNER! Congratulations to Robert Aiken, who won the \$1200 Builder's Jackpot at August After Hours!

## SEPTEMBER AFTER HOURS

#### **Sponsored by Central Title Company**

Join us for food, spirits & great networking opportunities on Tuesday, September 3, 5-7 p.m. at TABA. The Builders Jackpot will be \$50!

# Member Spotlight 7



## Member News

- Congratulations to new parents John and Stori Nix and grandparents Steve and Carla Nix of Nix Construction on the birth of a baby girl, Alexandra "Grey" Nix!
- Congratulations to **TABA**'s own Libby Simmons on the birth of twin grandaughters, Ensley Elizabeth and Elise Louise!

## Member Marketplace

Member Marketplace is a feature highlighting an Associate Member's company. One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the next month's TABA News and on Facebook! The editor retains the right to edit for length and content.





## Bell Sand Company, Inc.

Commercial - Residential - Construction Fill Dirt - Mortar Sand & Gravel



#### NEED A 10-YEAR STRUCTURAL HOME WARRANTY?

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Mission Statement: Building better builders by promoting quality, accountability and professionalism in the home building industry.



- In search of hired help?
- Have a general question for other TABA members?

TABA receives many calls that begin with the words "If you hear of anyone..."

In an effort to better serve you, the TABA website now has a classified page to help you get the word out to other TABA Members. This page is designed to be used for general inquiries to other members. Postings are FREE and at the discretion of TABA staff. If you have something you need posted, call TABA at (903) 561-3964.

To view the Classifieds, visit tylerareabuilders.com and click on the Members Page at the bottom.

