



NEWS

MARCH 2010

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To see your name here,
call Kathey at
903-561-3964



Bowling with Builders TOURNAMENT

March 17th at Green Acres Bowl
6:30 to 9 p.m.

FEELING LUCKY? BOWL FOR GOLD!!
Come out and enjoy a great St. Patrick's Day evening of fun, pizza, beer, prizes and more!

Dinner Sponsors:

BancorpSouth • Insurance One Agency LC

Beverage Sponsor:

ProBuild South

GREEN IS MAINSTREAM:

"Energy Codes, Energy Efficiency & Best Practices in Green Building"



3-Hour Workshop • 9 a.m. to Noon • Friday, March 5, 2010

Cost: \$80 members; \$120 non-members

TABA OFFICE • ENROLLMENT IS LIMITED

This workshop will educate the residential construction community on changes to the Texas Building Code and Energy Performance Standards as they relate to the 2009 building codes, and will include general information on the national green building program certifications available to residential construction as well as best practices for installation of energy efficient products.

Presenters: Fred H. Bastani, Ph.D., President, International Polytechnic Institute, Inc. and Jose L. Fernandez-Solis, Ph.D., Assistant Professor, Department of Construction Science, Texas A&M University

ENROLL ONLINE OR CALL TABA TO REGISTER



MEMBER ORIENTATION

Noon at the TABA Office • March 18, 2010

JOIN US FOR A LIGHT LUNCH AS WE SHOW YOU ALL THE WAYS YOUR TABA MEMBERSHIP CAN BENEFIT YOU AND YOUR BUSINESS. NEW AND LONG-TIME MEMBERS ARE WELCOME TO ATTEND. Please RSVP online or call 903-561-2964 so that we can be sure to have enough lunches.

The TABA News is available online each month at www.tylereabuilders.com.



SUN	MON	TUE	WED	THU	FRI	SAT
	1 11:30 a.m. - Executive Committee	2 4 p.m. - Board of Directors Meeting 5-7 p.m. - After Hours	3 4 p.m. - Social Events Committee	4	5 9 a.m.-Noon - TAB Codes Class "Green is Mainstream"	6
7	8	9	10 4 p.m. - Education Committee	11 Noon - Builders' Luncheon	12	13
14	15	16 	17 6:30 p.m. - Bowling with Builders Tournament	18 Noon - Member Orientation	19	20
21	22	23	24	25 Noon - Builders' Luncheon	26	27
28	29 2 p.m. - Public Relations Committee 4 p.m. - Budget & Finance Committee	30 1:30 p.m. - Government Relations Committee 4 p.m. - Membership Committee	31			

Dates to Remember

APRIL

6	After Hours
8	All-Member Cookout
14	"Business Mgmt" Class
15	Builders' Luncheon
27	General Membership Mtg
29	Builders' Luncheon

MAY

4	After Hours
11	TABA Membership Drive
12	BAR Exam
13	Builders' Luncheon
24	Spring Golf Tournament
27	Builders' Luncheon



All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Heather or Brooke at: 903-561-3964.

BUILDERS' LUNCHEONS

Thank You, Sponsors !!

March 11, 2009

Sponsor: **ProBuild South**

Location: **Texas Roadhouse**

March 25, 2009

Sponsor: **Insurance One Agency, LC**

Location: **Outback Steakhouse**

COMING ATTRACTIONS

SAVE THESE DATES



Thanks to:
Transit Mix Concrete & Materials Co, Inc.
for hosting the February
After Hours.

Sponsor To Be Announced

Tuesday, March 2, 2010
5-7 p.m. at the TABA office

Builders' Progressive Jackpot: Matthew Peer's name was drawn at the February *After Hours*, but since he was not in attendance, the March Jackpot is now **\$600!**

MEMBERS, COME OUT FOR YOUR CHANCE TO WIN!

Associates' Member Marketplace Drawing: One company is drawn from *After Hours* attendees, and the winner is featured in a company profile in the TABA News! See this Month's spotlight on page 7.

Parade of Homes™

June 5 - 13, 2010

MAGAZINE ADVERTISING

Showcase your quality products and services in this first-class publication with a readership of over 25,000 highly targeted households.

- **Media Kit Deadline:** April 23rd
 - **Ad Submission & Payment Deadline:** May 3rd
- Download a Media Kit (seen at right) from the Parade page at www.tylerebuilders.com.



All-Member Cookout

April 8, 2010 • 11 a.m. to 1 p.m.
TABA Office Parking Lot

Everyone is welcome to bring their crew and enjoy a hamburger lunch. No cost to attend. Volunteers for food prep and cleanup are appreciated.



TABA University Presents:

"Business Management for Building Professionals"

April 14, 2010 • 8:30- 4:30 p.m.

Cost: \$210 for members; \$310 for non-members. Lunch is included.
Instructor: Bill Slease • **Enroll online or call TABA to register.**

Required for
CAPS and CGP
Designations



"Rehab Right" Seminar

Co-sponsors Historic Tyler, Inc., the City of Tyler Historic Preservation Board and TABA will conduct a hands-on seminar on rehabbing historic properties correctly on May 1, 2010. A downtown location is planned for the event. Time and place to be announced!

Do Business with Members! 3

Run your business card ad here. It's an economical way to get your name in front of every major builder in the area. Call 903-561-3964 for more info.

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bill@cordonsbuilders.com

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THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

A&P Builders, Inc.

All American Equipment Rentals, Inc.

Bob Kurtz Homes

Boone & Boone Construction, Ltd.

Carlyle Homes

Citizens National Bank -

Market Square

City of Tyler Planning & Zoning

City of Tyler Solid Waste**Coburn's Supply Company****Dale Welch Builders, Inc.**

Darrell Edwards Custom Homes

UPCOMING RENEWALS

A.E. Shull & Co.

ACR Services, LLC

Affordable Services

Bagnall Construction/Designer Decks

Bell Sand & Gravel

Bobby Reece Construction

C & N Construction

Clay's Lawn & Fence Co.

Craig's Dirt Service, LLC

DirectBuy of East Texas

Doran Mechanical

Dowden Supply Co. of Tyler, Inc.

East Texas Door Co., Inc.

Five Star Stone

Gollob, Morgan, Peddy & Co. P.C.

Gonzalez Paint

Henderson Glass Co., Inc.

Heritage Builders LLC

Innovative Pest Control

Jimmy Evans Custom Homes, Inc.

Kelly A/C & Heating, Inc.

Kelly Moore Paint

Kemp Remodeling & Home Building

Kin-Co Drywall

Lindale Homes

Lonestar Millworks, Inc.

MaciasMasonry.com

Nelson's Door Company

SHR Construction Co.

Tile Shop, Inc.

Tyler Flooring & Interiors, LLC

Tyler Granite, Inc.

Tyler Stonegate Development

Partners Ltd

MEMBER INFORMATION**WELCOME NEW MEMBERS!****BUILDER MEMBER:****EJ Homes**

Ester Johnson

903-894-9228

PO Box 719, Bullard, TX 75757

Sponsor • Jason Campbell

ASSOCIATE MEMBER:**Bar M Supply**

Billy Moss

903-839-4444

15546 Hwy 110 N, Whitehouse, TX 75791

Sponsor • Stefanie Smith

ASSOCIATE MEMBER:**Design by Su**

Su NeJame

903-530-2657

11159 Marsh Wren Cr, Flint, TX 75762

Sponsor • Gary Bayless

ASSOCIATE MEMBER:**Olshan Foundation Solutions**

Ray Bunch

903-238-9391

2916 Gum Springs Rd., Longview, TX 75602

ASSOCIATE MEMBER:**Platinum Roofing**

David Holman

903-704-4800

PO Box 1503, Quitman, TX 75783

Sponsor • Lee Knight

ASSOCIATE MEMBER:**Pools by Rainbow**

Stan Parmlee

903-952-8438

113 Henry Drive, Bullard, TX 75757

Sponsor • Jason Balser

AFFILIATE MEMBER:**Bayless Custom Homes, Inc.**

Joe Runnels

903-534-3861

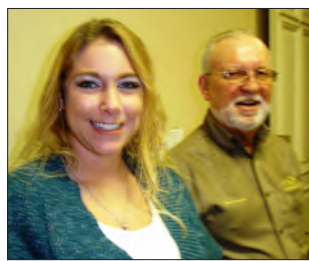
2329 Oak Alley Ste. 1, Tyler, TX 75703

You Are Invited!

NEW MEMBERS —

Join us at the next quarterly Member Orientation at noon on March 18th at the TABA office. We will treat you to a light lunch and a presentation that shows all the ways TABA membership will benefit you! ALL MEMBERS ARE INVITED. Call to RSVP, or register online.

Welcome!

BUILDERS' LUNCHEON PHOTOS

FEBRUARY 11, 2010—Sponsors (above left) Cathleen Rikard and Stephen Hopkins of JMS Rentals, Inc. did their own catering and provided a hot brisket lunch on a cold snowy day.

EDUCATION UPDATES



“GREEN BUILDING” CLASSES—NAHB University of Housing students completed the Green Building for Building Professionals classes Feb. 9th and 10th at the TABA office. Those participating are shown above: Standing (left to right) Darrell Edwards, Sean O’Keefe, Keven Hatcher, Houston Cochrane, Mike Peart, Bill Criswell, Brandon Parker, Dana Stewart, Douglas Campbell. Front row: Instructor Steve Nellis, Eric Vogel, Mark Medina, Daniel Kessinger and Sam Mezayek. Below, instructor Steve Nellis presents the 2010 NAHB curriculum.



“Builder Assessment Review” (BAR)

FIRST STEP TO ACQUIRING CERTIFIED GRADUATE BUILDER

May 12, 2010 • 8:30- Noon

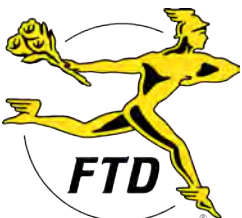
Cost: \$195 for members and non-members.

Enroll online or call TABA to register.



ENTIRE 2010 EDUCATION ROSTER AVAILABLE ONLINE AT WWW.TYLERAREABUILDERS.COM

MEMBER BENEFITS



Ordering flowers?



Take advantage of your 20% NAHB discount at www.ftd.com/nahb20/

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Decks @ Best

e3 Solutions

East Texas Brick Co., Ltd.

East Texas Gutter Systems

Glo-Flame Butane, Inc.

Gollob, Morgan, Peddy & Co. P.C.

Lighting One of Tyler

Moen, Inc.

Montrose Concrete, Inc.

RE/MAX Tyler - Brad Trump

Regions Bank

Shumate Woodworking

Skip Ogle Homes

Terry Graham Construction Co.

Texas Bank & Trust Company

Tri-State Water Treatment

Tuff Shed, Inc.



NEW STUDENT CHAPTER REP—Stephen Hale, far right, is the new UT Tyler NAHB Student Chapter representative. Stephen has lived in the Tyler area the past 20 years and hopes to stay in the area after graduation. He is shown here attending the Feb. 10th Education Committee meeting at TABA along with committee chair Matthew Peer (center) and committee member Steven Phillips.

MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

A-1 Team Exterminating; B&B Masonry; Henson’s Solid Rock Company, Inc.; Home Depot

MEMBER NEWS

A BIG THANK YOU
to our
2010 HOME PRODUCTS
SHOW SPONSORS:

Ringmaster Sponsor:
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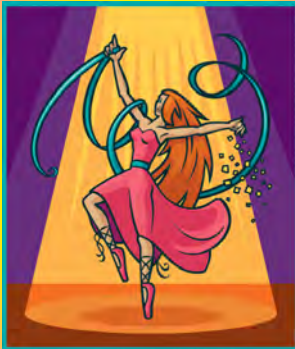
Side Show Sponsor:
PROBUILD SOUTH

Seminar Sponsors:
CITIZENS 1ST BANK
STRUCSURE HOME WARRANTY
TRANSIT MIX CONCRETE & MATERIALS CO.

LONG-TIME TABA MEMBERS
TO BE RECOGNIZED

Current members who have held their membership for 25 or more years - 12 builders and 30 associates - will be recognized during the next General Membership Meeting on Tuesday, April 27, 2010, at the Rose Garden Center.

Grab Some Attention



with an insert in the
TABA News.

Call 903-561-3964

Keep Your Business

in front of the entire TABA membership with a business card ad in the *TABA News*.

Call 903-561-3964

HOME PRODUCTS SHOW

“The Greatest Show on Earth”

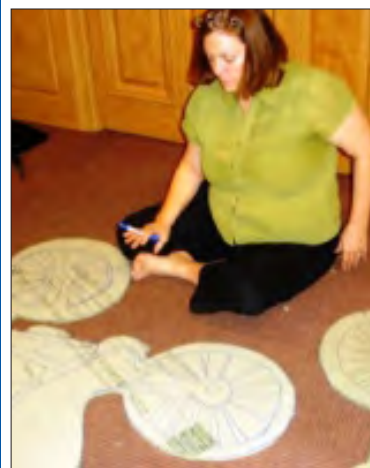
February 26-28, 2010

HARVEY CONVENTION CENTER



Many thanks to Committee Chair Jion Dietz (shown standing below left) and each committee member for all your hard work in creating the best Home Products Show ever! Committee members are Andy

Albright, Meredith Archie, April Burke, Ricky Cassey, Jeff Cross, Shelley Flowers, Shane Hagen, Traci Holms-Steinmiller, Johnna Hutchins, Janie Malone, Doug Marshall, Sam Oliphant, Myra Petty, Libby Simmons, Beverly Uzzell, James Vandenburg and Susan Wiggins. Below, day one of the decorations workshop gave everyone a chance to exercise their creativity.



IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to “lobbying activities” is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2010, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$24 and \$0.80 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$59.50 and \$18.25 for an affiliate member.

FROM THE ASSOCIATE COUNCIL PRESIDENT

The Associate Council's biggest project of the year is upon us! The atmosphere is electric with success! A very special thank-you to all the volunteers who helped make the Home Products Show truly the "Greatest Show on Earth."

Every available spot has been claimed by exhibitors. Thanks also to the TABA staff for making all of our special events run smoothly. We could not do it without you.

We had our first Associates' "Member Marketplace" drawing at After Hours in February. What a fun contest! Just come to After Hours, drop your business card into the bowl, and you're entered for a chance to win a write-up in this newsletter! (see the spotlight below.)

Don't forget to celebrate St. Patrick's Day with us at the Bowling with Builders Tournament coming up March 17th. The tournament is always a great time for everyone, and lanes are filling up fast!

New Member Orientation is Marth 18th. Though developed for new members, long-timers can also learn something new about making the most of your TABA membership.



Janie Malone
Associate Council President

MEMBER MARKETPLACE

THE PAMELA WALTERS GROUP

Pamela Walters has over 20 years of experience as a Realtor® and more than 2000 home sales to her credit. The Pamela Walters Group at 1406 Rice Road in Tyler provides a personable, dedicated and intelligent team working to ensure that every client feels valued and understood throughout the entire process of buying or selling their home.

Group realtors: Jennifer Goates-Neal, Mary Lou Tyer, Debbe Patterson, Bob Bryant, Nick Holliday, Julia Coody, Paul W. Montandon, Paula Belonga and Ben Magouyrk. For more information call 903-581-3900 or visit www.pamelawalters.com.

"Member Marketplace" is a feature highlighting a member's company. One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the TABA News! The editor retains the right to edit for length and content.

AFTER HOURS PHOTOS



Transit Mix representatives (above) kicked off a great After Hours on Tuesday, February 2. At each After Hours there are two drawings - the Builders' Progressive Jackpot is for builder members, and the Member Marketplace drawing is for associate and affiliate members. Builders must be present to win, and the March Jackpot is \$600! Everyone in attendance enjoyed food prepared by J.W. Finns.

MEMBER NEWS

Condolences

To Smittee Root on the recent death of her father, John E. Brackeen.

Condolences

To family, friends and co-workers of Leo Jones, who passed away in February.

Get Well Soon

Speedy recovery wishes to Kathey Tucker and Scott Tryon.

Candidates

Best wishes to Rick Kindel on his bid for a seat on the Bullard City Council and to Cary Nix on his campaign for Smith County Pct. 2 County Commissioner.

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TAB www.texasbuilders.org

NAHB www.nahb.com

MISSION STATEMENT:

Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

AND FINALLY . . .



TAB Past President Jerry Carter often reminds us that all members need to be continually educated about the many opportunities available for involvement in association events and activities. He urges builders' associations to offer "Member Orientations" as opposed to new member orientations.

At TABA, we do just that. You, along with every other member, are encouraged to join us for our next Member Orientation where you'll hear about the many ways you can get involved and make a difference.

Executive Committee members will share information about the top 10 benefits of membership. You'll learn how to build your business, save money and become an active part in the myriad of activities that keep our association strong.

You'll meet other members, both new and not-so-new. And you'll hear about the work being done on behalf of the home building industry locally as well as on the state and national levels.

It's much easier to feel comfortable exercising your membership benefits when you know what to expect. As we all know, knowledge is power.

So please join us at noon Thursday, March 18th at the TABA office. Register online or call Janet at (903) 561-3964 to add your name to the reservation list. And while you learn, we'll even treat you to lunch. We hope to see you there.

Kathey Comer
Executive Vice-President

PRESIDENT'S MESSAGE



It's getting to be my favorite time of the year. Old man winter is about to loosen his grip, and I'll be back outside with red-breasted robins before you know it.

Lots of cool things are going on this month, so let's get out and have fun. The Home Products Show Feb. 26th-28th – WOW! – Jion and her crew have really done a jam up job getting this Show put together. The Show is a great place for builders to meet potential customers. Our builder members teach seminars to the public and volunteer staffing the "Ask a Builder" booth. If you didn't take part this year, make a point to be a part of the Home Products Show next year.

The bowling tournament will be March 17th, coinciding with St. Patrick's Day. I heard we might have a leprechaun or two show up. You will have to come out to the Green Acres Bowl to find out. We get more participants every year, once word spreads about how much fun it is for everyone involved.

We are also getting our educational opportunities rolling. We just completed the NAHB Green Building classes and the first of four sittings this year of the Builder Assessment Review (BAR exam) in February. On March 5th, the Texas Association of Builders' codes class "Green is Mainstream" will be served up at the TABA office from 9 to noon. Be sure to enroll online, or call TABA to register.

Thank you, and God bless.

Ricky Casey
2010 President