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Fixture This, Inc.

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## *Officer Installation & General Membership Meeting*

January 6, 2009 @ Noon ■ Hollytree Country Club

*Special Guest:*

State Representative Leo Berman

Early-Bird Special — \$22 before Jan. 1st  
Cost after Jan. 1st — \$25 per person

Register before noon on Jan. 5<sup>th</sup>  
Register online, or call TABA to RSVP.



2008 Officers

*Title Sponsors:*

Oncor Electric Delivery & Legacy Texas Insurance Services

*Meeting Sponsor:* Southside Bank

**JOIN US FOR AN EVENING OF FUN...**

## *"Bowling with Builders"*



## **Bowling Tournament**



**January 28<sup>th</sup> at Green Acres Bowl ★ 7 to 9 p.m.**

*Bowl for Bucks — \$1 per strike!!*

\$20 per person — Includes 2 games, shoes, pizza & 2 drink tickets.

*Beverage Sponsors:*

**Legacy Texas Insurance Services & Transit Mix Concrete & Materials, Inc.**

**Register Before 4 p.m. on Monday, Jan. 26<sup>th</sup>.**

**Lanes Limited — First Come, First Served**

To see your name  
here, call 903-561-3964

# JANUARY 2009



SUN	MON	TUE	WED	THU	FRI	SAT
				1 Holiday — Office Closed	2	3
4	5 11:30 EXECUTIVE COMMITTEE 4 P.M.- BUDGET & FINANCE COMMITTEE	6 <b>NOON — OFFICER INSTALLATION &amp; GENERAL MEMBERSHIP MEETING</b>	7 4 P.M.- SOCIAL EVENTS COMMITTEE MEETING	8	9 BOARD RETREAT & BOD MEETING	10 BOARD RETREAT
11	12 TABA MEMBER HPS BOOTH RESERVATION DEADLINE	13 Noon — HPS Exhibitors Luncheon	14 4 P.M.- EDUCATION COMMITTEE MEETING	15 <b>Builders' Luncheon (see below)</b>	16	17
18	19	20 International Builders Show, Las Vegas	21 International Builders Show, Las Vegas	22 International Builders Show, Las Vegas	23 International Builders Show, Las Vegas	24 International Builders Show, Las Vegas
25	26 2 P.M.- PUBLIC RELATIONS COMMITTEE MEETING 4 P.M.-BUDGET & FINANCE COMMITTEE MEETING	27 8:30-4:30 - "Business Management" Class 4 P.M.- MEMBERSHIP COMMITTEE MEETING	28 <b>7-9 p.m. — Bowling Tournament</b>	29 <b>Builders' Luncheon (see below)</b>	30 PARADE OF HOMES™ CONTRACTS DEADLINE	31

## Dates to Remember

### FEBRUARY

- 5 BUILDERS LUNCHEON (Builder Members Only)
- 19 BUILDERS LUNCHEON (Builder Members Only)
- 25 Rally Day
- 25-29 Home Products Show

### MARCH

- 1 Home Products Show
- 5 BUILDERS LUNCHEON (Builder Members Only)
- 17-18 "Green Building" Class
- 19 BUILDERS LUNCHEON (Builder Members Only)



*All lunches are at noon and are for Builder Members only.*



*To sponsor a Builders' Luncheon, call Heather at 903-561-3964.*

# Builders' Luncheons

*Thank You, Sponsors !!*

**January 15, 2009**

*Sponsor:*  
Transit Mix Concrete & Materials Co., Inc.

*Location:* Mario's

**January 29, 2009**

*Sponsor:*  
Insurance One Agency, LC  
*Location:* Outback

**SAVE THESE DATES**

**We Need You!**

February 25, 2009



Ride the Charter Bus with us to Austin, gather with builders from across Texas on the Capitol Steps, and meet with our State Legislators.



**Grassroots Politics to Promote the Building Industry**

1st 2009 TABA University Class:  
"Business Management for Building Professionals"



January 27, 2009 ■ 8:30 a.m. to 4:30 p.m. ■ Lunch is Provided  
\$185 for members ■ \$295 for non-members

**This class is:**

- Required for the following NAHB designations: CGB, GMB, CAPS, CGP
- Approved for CE credit for major NAHB designations
- 7 TRCC Continuing Education hours

NAHB 2009 Education Sponsor:



2009 TABA University class schedule and more information on page 4.

**THE 2009 INTERNATIONAL BUILDERS' SHOW® & NEXTBUILD®**  
JANUARY 20-23, 2009 | Las Vegas

For information on the show, visit [www.buildersshow.com](http://www.buildersshow.com).

Best wishes to TABA's NAHB Student Chapter from UT Tyler on their participation in the Construction Management Competition at the International Builders' Show!

To learn more about TABA's Student Chapter, link to their page from the What's Happening page at [www.tylerareabuilders.com](http://www.tylerareabuilders.com).

Exhibit at TABA's 29<sup>th</sup> Annual

**Home Products Show**

February 27-March 1, 2009

**Reserve Your Booth Today!**

Call Heather at TABA — 903-561-3964  
Contract and map of exhibit hall showing available spaces posted online at [www.tylerareabuilders.com](http://www.tylerareabuilders.com) on the Home Products Show page.

**After January 12, exhibit spaces not yet reserved by TABA members will be offered to non-member exhibitors.**

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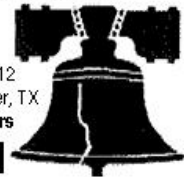
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for TABA Members through TAB

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**Abby Holcomb—**

**Marketing Director**

**Aycock & Fowler 866.426.4990**

[aholcomb@aycockandfowlerins.com](mailto:aholcomb@aycockandfowlerins.com)

# THANK YOU FOR RENEWING!

*A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!*

All American Equipment Rentals, Inc.

Assured Construction LLC

Atmos Energy

B&B Masonry

Bob Kurtz Homes

Bradco Supply Co.

Cascades Golf & Lake Shore Community

Caspian Construction

Castle Doors

Conner Communities, Inc.

Contractor's Supplies, Inc.

Countrywide Home Loans—Bank of America

Doug Makowsky Homes, Inc.

East Texas Home Inspection Services LLC

Eclectic Architecturals

Granite Division, Inc.

Hillard Homes, LLC

Landmark Homes, Inc.

## MEMBER INFORMATION

### 2008 SUNBELT BUILDERS SHOW



*At left: Past TABA President Carl Barron meets the Dallas Cowboys Cheerleaders at the 2008 Sunbelt Builders Show in Grapevine in November. Below left: Incoming TABA Vice-President Ricky Casey meets Sunbelt Keynote Speaker Emmitt Smith. Below right: Carl and his wife, incoming TABA President Nancy Barron, pose with the former Dallas Cowboy. (Courtesy photos)*



## TABA UNIVERSITY - 2009 CLASSES

DATE	CLASS	TIME	COST	INSTRUCTOR	TRCC CREDITS
January 27	<b>"Business Management for Building Professionals"</b> Required for: CAPS, CGP, GMB, CMB Approved for CE credit for major designations	8:30-4:30	\$185 Member \$295 Non-Member	Donny Mack	7
March 17-18	<b>"Green Building for Building Professionals"</b> (2-day Course)	8:30-4:30	\$365 Member \$445 Non-Member	Dina Lima	12
May 19	<b>"Customer Service"</b> Required for: CGA Approved for CE credit for major designations	8:30-4:30	\$185 Member \$295 Non-Member	Paul Evans	8
July 16	<b>"Sales &amp; Marketing"</b> Approved for CE credit for major designations	8:30-4:30	\$185 Member \$295 Non-Member	Paul Evans	7
September 15	<b>"Negotiating Skills"</b> Approved for CE credit for major designations	8:30-4:30	\$185 Member \$295 Non-Member	Ed Harrison	7
November 10	<b>"Working With &amp; Marketing to Older Adults"</b> (CAPS I) Required for: CAPS	8:30-4:00	\$185 Member \$295 Non-Member	Bill Slease	6
November 11	<b>"Home Modifications"</b> (CAPS II) Required for: CAPS	8:30-4:30	\$185 Member \$295 Non-Member	Bill Slease	7

**To see requirements for Green Building Professional and Certified Aging-in-Place Specialist designations and to register for classes, visit the Continuing education page at [www.tylerebuilders.com](http://www.tylerebuilders.com).**

**Sponsored by:  
BMC West**

## MEMBER INFORMATION

# WELCOME NEW MEMBERS!

### New Associate Members

#### A Stone Age

Sheryl Hicks • 903-670-3421  
6331 Hwy 19 N • Athens, TX 75752

#### Adkins Electric Inc.

James Adkins • 903-266-9592  
3115 San Jacinto • Tyler, TX 75701  
Sponsor • Ed Thompson

#### Energy Concepts

Bill Andreason • 903-882-4397  
14350 Prairie Dr. • Lindale, TX 75771  
Sponsor • Jeff Andreason

#### Access 2 Mobility

Jud DeMott • 903-592-6760  
124006 SH 155 S • Tyler, TX 75703  
Sponsor • BJ Hornbostel

#### C-n-C Home Audio/Video, Inc.

Chuck Morrill • 903-885-0119  
433 Junell St. • Sulphur Springs, TX 75482  
Sponsor • Jason Balsler

#### Eric L. Davis Engineering, Inc.

Kim East • 972-564-0592  
PO Box 2637 • Forney, TX 75126

# THANK YOU FOR RENEWING!

*A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!*

Legacy Texas Insurance Services

Long's Irrigation

Reed & Assoc. Environmental Consulting

Schulze Homes LLC

Skillem's Business Systems, Inc.

#### Southwest Floor Carpet One

Staged Homes of East Texas

StrucSure Home Warranty

Swann's Furniture Gallery

#### Transit Mix Concrete & Materials Co., Inc.

Tryon's Corner

TWM Builders

Tyler Morning Telegraph

United Plumbing

## Thank you to our Holiday Gala Sponsors!!

Dasher & Prancer  
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Countrywide Home Loans  
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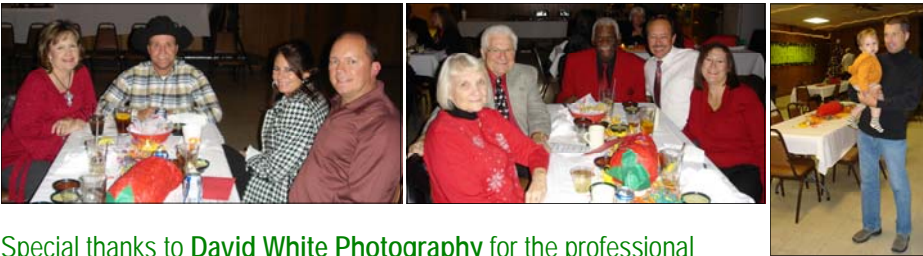
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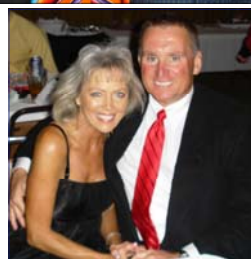
### \* Holiday Gala Event Photos \*



Special thanks to **David White Photography** for the professional photos at the Holiday Gala! *For more event photos, visit [www.tylerareabuilders.com](http://www.tylerareabuilders.com).*



At left, from left to right, Stefanie Smith presents checks to the **Draw-Down winners Dick Davies and April Burke**. Dick and April were the last two players standing, and they decided to split the winnings.



## UPCOMING RENEWALS

- Accurate Assessment Services, LLC
- Allied Waste Management
- Arnold Stone, Inc.
- Cates Caststone
- Central Title Company
- City of Bullard-City Manager
- Decks @ Best
- Don's TV & Appliances, Inc.
- Dreamscreens of East Texas
- ECS Cabinetry
- Finer Edge Marble & Granite
- Kingswood Homes, LLC
- Liquid Edge
- Manufactured Products Company
- NPA Coatings LLC
- Premiere Patio & Custom Window
- Professional Mortgage Associates
- Raymond Johnson Construction Co.
- RE/MAX Classic - Brad Stricklin
- RJB Construction, Inc.
- Screen & Shutter Shop LLC
- Stricklin Homes, Inc.
- Tuff Shed, Inc.
- United-Bilt Homes, Inc. - Arkansas Office

## MEMBERSHIP CANCELLATIONS

*For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:*

- City Bank Mortgage; Interiors by Cheri; Jetta Corporation, Inc.; K&S Insulation, LLC; M.N. Construction; Perry Hall Homes; Pillsbury Group GMAC—David Boyce; Ray Rodriguez; RE/Max Tyler—Jacquelyn Moose; RE/Max Tyler—Lisha Holcomb; Schmoker Services; TD Fitness Outlet; The Cabinet Shoppe

***Members News***

**Texas Association of Builders  
2009 Area 7 Representatives**

**Stefanie Smith:** Associate Committee  
**Nancy Barron:** Association Planning  
**Jesse Rider:** Codes & Standards; Sunbelt  
**Vic Thompson:** HOMEPAAC  
**Ricky Casey:** Membership  
**Kathy Comer:** Secretary/Treasurer,  
 Texas Executive Officers' Council

A BIG Thank-You to Santa's helpers, Mike Schovanec and Debra Bryant, for putting up and taking down TABA's Christmas lights!

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**MEMBER INFORMATION**

**PAST PRESIDENTS' LUNCHEON**



TABA's Past Presidents met on Nov. 18<sup>th</sup> at Coyote Sam's Restaurant for their annual luncheon. For more photos, go to the Members Only page at [www.tylerearebuilders.com](http://www.tylerearebuilders.com) and click on the event link on the left.

**Thanks to our Salvation Army Kettle Drive Bell Ringers!**

Nancy Barron, Debbie Bryant, Jason Campbell & Daughter, Ricky Casey, Keric Chapman, Craig Daniel, Suzanne Daniel, Steve Davenport, Barbara Holly, Lance Huskey, Nolan Manziel, Steve Nix, Sam Oliphant, Brad Root, Mike Schovanec, Stefanie Smith, Vic Thompson, Beverly Uzzell, and James Wilson. (More photos at TABA's web site.)



**IMPORTANT TAX INFORMATION**

Regarding **MEMBERSHIP DUES** paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2009, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$21 and \$0.70 for an affiliate member. For dues paid in 2009, the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$57.86 and \$17.75 for an affiliate member.

## ASSOCIATE COUNCIL CORNER

### FROM THE ASSOCIATE COUNCIL PRESIDENT

I am looking forward to serving as the President of the Associate Council for 2009 and to all the exciting events that we have planned for this year.

A big "Thank You!" to everyone on the Social Events Committee who helped orchestrate a great Holiday Gala. And congrats to April Burke and Dick Davies, who each went home \$1,000 richer thanks to the Draw-Down. We had great decorations, great prizes and a lot of fun. It was a nice treat having David White Photography in attendance to capture the evening's memories for us. Thank you, David.

We encourage all members to show their support of TABA by attending the upcoming Home Products Show at Harvey Convention Center February 27-March 1. Any associate who wants to get involved in the show, please contact me on my cell, 903-258-4747, and we'll find a place for you!

Let's work together to make this one of TABA's best years yet!

Stefanie Smith  
Associate Council President



### OPEN HOUSE PHOTOS



TABA welcomed a large crowd of family and friends on Dec. 9th to make a perfect evening to celebrate the season.

At left, Tom Utz gets a birthday surprise from his family. For more event photos, visit [www.tylerearebuilders.com](http://www.tylerearebuilders.com).

**Congratulations to:**  
**Builder of the Year 2008 —**  
**VIC THOMPSON**

**Congratulations to:**  
**Associate of the Year 2008 —**  
**BEVERLY UZZELL**



*Thank You*

Cog Dodd Air Conditioning, Inc. for providing HVAC services!

Beverly Uzzell for catering TABA's Open House Dec. 6th!

## Members News

Ed Thompson was appointed by Governor Rick Perry to the Texas State Board of Plumbing Examiners.

\*

Best Wishes to Mary Lou Whitham on her retirement from the Greater Tyler Association of Realtors.

\*

Condolences to Vic & Jennifer Thompson and family on the recent death of her brother, James Stanley III.

\*

Sam Mezayek will run for the District 1 seat on the Tyler City Council in the May election.

\*

Ted Conover was appointed by Governor Rick Perry to the Texas Agricultural Finance Authority Board of Directors.

\*

Petty's Irrigation & Landscape was named a "Best Of" award winner in landscape design by the US Local Business Association.

\*

Best Wishes to Judy Harrison on her retirement from Landmark Title, Inc.

\*

Congratulations to Charles Hill on the birth of his first grandchild.

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# Happy New Year!

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## Officer Installation & General Membership Meeting January 6th

Register online, or call TABA to RSVP.

ADDRESS SERVICE REQUESTED

### AND FINALLY . . .

As the market has slowed, all of us have begun taking a closer look at every dollar spent. Quite often recently I have been asked, "Why should I pay builder association dues?" During this year, we will be reminding you of the many opportunities included in your TABA membership.

The annual Home Products Show provides one of the year's first and best opportunities to showcase your business to thousands of East Texans. During the three days of the show, Harvey Convention Center will be filled with the latest and best products offered by many of our members. Thousands of people who are considering building, remodeling or simply updating will fill the aisles. And, seminars dealing with green building, home buying and other pertinent topics will take place throughout the weekend.

An extensive public relations campaign that includes newspapers, magazines, radio and television will be launched to let the public know what awaits them. As an exhibitor, your company will be included in a first-class Home Products Show magazine that will be handed out to each attendee.

Exhibitor booth selection begins in the late fall and ends in January. Call Heather at (903) 561-3964 for more information or to sign up to participate.

We are pleased to be able to offer our TABA members the opportunity to be a part of this outstanding product showcase, and we hope to see every one of our members there as an exhibitor or an attendee.

Happy 2009,



Kathy Comer  
Executive Vice-President

### PRESIDENT'S MESSAGE



Happy New Year! We begin 2009 with new leadership in our association as well as our nation. It's exciting to be a part of the unified mission of TABA, TAB and NAHB this year.

I am asking each of you to become more involved in the politics of our industry, especially now as our state legislature begins its regular session. There are many issues that will affect each of us in the construction field, and our association is dedicated to keeping you informed.

I challenge you to take time to read the e-mails, faxes, etc., regarding these issues and "stand up be counted" with your input. Rally Day would be a great time for you to learn about how we can impact our state representatives and senators.

While the economic picture looks gloomy, it is even more important that we keep a positive mindset and keep advocating positive legislation for our industry.

The International Builder's Show in Las Vegas begins January 20<sup>th</sup>. I hope you have made plans to attend. If you have never been to a big show before, it is well worth the time and effort.

I hope you also take advantage of the education opportunities TABA will offer this year. NAHB University of Housing courses, under the TABA University umbrella, are scheduled regularly throughout the year. Our web site has all the information about these courses.

I encourage each of you to take a more active role in TABA this year by joining one or more of the various committees. Remember, *YOU ARE TABA*, and you only get out of our association what you put into it.

Nancy Barron  
2009 President