



NEWS

AUGUST 2009

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August 13, 2009 • 3-4 p.m. • MEMBERS ONLY

Instructor: Stephen Polozola • No Charge • MUST Register to Attend
Tyler Area Chamber of Commerce Genecov Room, 315 N. Broadway
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AFTER HOURS

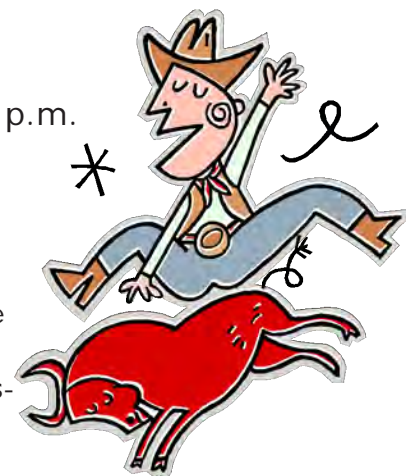
Join us August 4, 2009, from 5 to 7 p.m.
at the TABA office.

All members are invited!

Sponsored by: BMC West

At the July *After Hours*, Bob Garrett's name was drawn. Because he wasn't present to win the \$300 Jackpot, the Builders' Progressive Jackpot is now \$350. Builders, come out to *After Hours* for your chance to win!

Special Thanks to *Light Your Fire* for sponsoring the July *After Hours*!



IBS Registration Opens Aug. 3

Registration and Housing for the 2010 International Builders' Show (IBS) opens August 3, 2009. The show will take place January 19-22, 2010 in Las Vegas, Nevada.



NAHB has secured some great rates at most Las Vegas hotels! But for many properties, these rates will only be guaranteed if you **register for the Show and book your room before August 31, 2009.**

Over 60,000 building industry professionals attended the 65th annual IBS held in Las Vegas this past January. With 1,600 exhibiting companies and over 250 education sessions, IBS continues to be the building industry's premier event. To register:

www.buildersshow.com

The *TABA News* is available online each month at www.tylereabuilders.com.

SUN	MON	TUE	WED	THU	FRI	SAT
2	3 11:30 - Executive Committee	4 4 p.m. - Board of Directors Meeting 5-7 p.m. - <i>After Hours</i>	5 4 p.m. - Social Events Committee	6 Noon- Builders' Luncheon	7	1 8
9	10	11	12	13 3-4 p.m. - "Life After the TRCC" Class	14	15
16	17	18	19 4 p.m. - Education Committee	20 Noon- Builders' Luncheon	21	22
23	24	25 4 p.m. - Membership Committee	26 Noon - Past Presidents' Luncheon @ Outback Steakhouse	27	28	29
30	31 2 p.m. - Public Relations Committee 4 p.m. - Budget & Finance Committee					

Dates to Remember

SEPTEMBER

10	Builders' Luncheon
15	<i>After Hours</i>
15	"Negotiating Skills" Class
17	New Member Orientation
22	All Member Cookout
24	Builders' Luncheon

OCTOBER

6	<i>After Hours</i>
8	Builders' Luncheon
19	Fall Golf Tournament
22	Builders' Luncheon
22	HPS Booth Selection
27	General Member Meeting



All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Heather or Brooke at: 903-561-3964.

BUILDERS' LUNCHEONS

Thank You, Sponsors !!

August 6, 2009

Sponsor: All Natural Grass & Stone

Location: To Be Announced



August 20, 2009

Sponsor: Weatherization Partners

Location: Jalapeno Tree

SAVE THESE DATES



2009 Education Sponsor

TABA University presents:

“Negotiating Skills”

September 15, 2009 · 8:30-4:30 p.m.

Cost: \$185 member price; \$295 non-member

Instructor: Ed Harrison

Lunch is Included.

For a link to the course summary, visit the Continuing Education page at www.tylerareabuilders.com

Enroll online or call TABA to register.

Fall 2009 Dates to Remember

Sept. 17		New Member Orientation
Sept. 17- Oct. 22		New Home Specialist Classes
Sept. 22		All-Member Cookout
Oct. 19		Fall Golf Tournament
Oct. 22		Home Products Show Booth Selection for 2010 Show
Oct. 27		Government Officials Appreciation Luncheon & General Membership Meeting
Oct. 29-31		Sunbelt Builders' Show
Nov. 4		The BAR

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To obtain the questionnaire and receive a quote, contact:

Abby Holcomb—

Marketing Director

Aycock & Fowler: 866.426.4990

aholcomb@aycockandfowlerins.com

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Adams Design Service

Apache Glass & Mirror, LLC

Bailey Electric Co., Inc.

Balsler Homes

Bannister Plumbing

Bagnall Construction/Designer Decks

Barbin Fence Co.**Barrett Appliance and Home Products****Bob Matush Surveying Co.**

Boral Bricks, Inc.

Bosworth & Associates**Colley Construction****Conaway Homes**

Eric Barnes Custom Builders L.P.

FirstBank

Fixture This, Inc.

Frost Construction

Garden Valley Golf Club

H&H Concrete Dirt & Asphalt**Hollywood Door of Tyler, Inc.**

Jeff Sandifer Homes, LLC

Joey Ridgle Septic Service Inc.

Johnny Ballow Homes, LLC

Juan Soto Concrete

Landvisions

McCoy's Building Supply of Tyler**Mezayek Building, LTD**

Miles Construction

Miller Electric

Nature's Child Landscape Services, Inc.

Nix Landscape Supply, Inc.

Nolan Manziel Jr. Construction

North Chase Development, LLC

Phantom Screens

Planet Landscape

MEMBER INFORMATION**WELCOME NEW BUILDER MEMBERS!****Atkins Construction**

Greg Atkins • 903-330-6207
1226 S. Vine • Tyler, TX 75701
Sponsor • Edward Wallace

Capital Investment Management

David Anderson • 903-312-4788
727 S. Kennedy Ave.
Tyler, TX 75701
Sponsor • Edward Wallace

D. B. Massey LLC

Damon Massey • 903-952-0322
5883 N. Cape Dr.
Chandler, TX 75758

Peak Custom Homes, LLC

Kerry Hamblett • 903-894-3076
19500 CR 1321 • Flint, TX 75762
Sponsor • Cory Flickinger

You Are Invited!

New Members – Join us at the next Quarterly New Member Orientation at noon on Sept. 17th at the TABA office. We will treat you to a light lunch and a presentation that shows the ways TABA membership will benefit you! All members are invited. Call to RSVP, or register online.

WELCOME NEW ASSOCIATE MEMBERS!**Adams Furniture & Appliance**

Brian Adams • 903-526-3100
204 ENE Loop 323 • Tyler, TX 75706
Sponsor • Gary Bayless

Green Life Technologies, Inc.

K. Dale Beggs • 903-882-9606
16533 FM 16W • Lindale, TX 75771

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Robert Porostovsky • 903-986-1959
PO Box 3125 • Kilgore, TX 75663
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Welcome !

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Mary M. Smith • 903-530-9707
4300 Kinsey Dr. • Tyler, TX 75703

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19079 Gaines Way • Flint, TX 75762
Sponsor • Matthew Peer

WindoDress

Lorraine White • 903-445-6897
405 Hubbard Dr.
Henderson, TX 75652
Sponsor • Bo Powers

WW Custom Welding

Greg Wagner • 903-849-2012
PO Box 1475 • Chandler, TX 75758
Sponsor • Johnny Ballow

UPCOMING RENEWALS

Ark-La-Tex Helical Distributors, LLC

D&H Quality Cabinets and Woodworking

Demoussett Inspections, LLC

Ferguson Beauregard

Fisher Homes LLC

Gallery of Lights

Geaux Corporation

Hawley Disposal Service, LLC

Innovative Woodworks

J. Michael Design & Construction

Johnson Humphrey Homes, Inc.

Lifetime Construction, Inc.

Long's Irrigation

Lott Masonry, Inc.

Moore Supply Co.-

Bath & Kitchen Showplace

Old Shadetree Mills, Ltd.

Republic Homes

Spicewood Developments, Inc.

Superior Plastering

Tyler Overhead Door Co., Inc.

Unique Painting & Construction

Waller Broadcasting

Windsor Estates

BUILDERS' EDUCATION CLASSES



June 17, 2009—Joe Pullen of Austin was well received as instructor for the “High 5!” class held in the Genecov Room at the Tyler Area Chamber of Commerce. Fourteen members and thirteen non-members attended. Special thanks to our local sponsor, McCoy’s Building Supply. For more photos, visit www.tylerareabuilders.com.



PARADE BUILDERS THANK-YOU LUNCHEON

June 23, 2009—Parade builders met at the Jalapeno Tree restaurant to celebrate a successful 2009 Parade of Homes™. During the luncheon a winner was drawn from the many furniture contest entry forms received. Furniture prizes courtesy of Gray’s Home Fashion Gallery. For more photos, visit www.tylerareabuilders.com.



THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Quality Lumber & Supply, Inc.

Ranger Custom Millwork, Inc.

Re/Max Tyler - Brad Trump

Red Barn Flower & Gift Shop

Saleh Development Ltd.

Sherwin-Williams Co.

Southside Bank - Gresham

Squiers’ Sheet Metal

Starr Construction

The Blind Place Tyler, LLC

The CT Brannon Corporation

Taylor Homes

The Granite Girls

Traverse & Co.

Vercher Custom Homes by Sam

Woodland Builders, Inc.



Builders’ Luncheon—Albright Solutions sponsored the July 9th luncheon at Texas Roadhouse. To see more photos visit www.tylerareabuilders.com.

MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

A&L Granite & Marble; Alliance Construction Company; Bathwraps Bath Designs LLC; BBVA Compass; Century 21 Advantage - Fred Worthen & Phyllis Scott; Chapel Woods Development; Charleston Park LLC; Davis Construction; East Texas Refrigeration, Inc.; First State Bank Frankston; In & Out Windows & Doors; Keller Williams Realty - Michelle Blackburn; Landart, Inc.; Lindale Sand & Gravel; Premier Garage; Prosperity Bank; Prothro, Wilhelmi & Company PLLC; Scott Family Homes, Inc.; Tyler Mortgage Services

MEMBER NEWS

Condolences

To Ted and Carol Conover and family on the recent loss of his son, Kyle.

To family and friends of former Greater Tyler Association of Realtors EO Mary Lou Whitham, who passed away in June.

To Steve Dement and family in the recent loss of his mother, Ruth, and father, Wayne.

PARADE CHARITIES ACCEPT DONATIONS



At left, St. Paul Children's Foundation Board Secretary Patsy Lewis (far left), accepts a contribution made possible by the success of the 2009 Parade of Homes™ from TABA Parade Chairman Ricky Casey (center) and TABA President Nancy Barron at Gray's Home Fashion Gallery on July 2nd.



At right (shown left to right): Azleway Development Director Kim Beckham and Azleway Board Member Ron Stafford accept a donation from TABA Parade Chairman Ricky Casey and TABA President Nancy Barron.



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PARADE FURNITURE DRAWING WINNER



Gary Burkett's name was drawn from a bin full of contest entries gathered during the Parade of Homes™ in June. Gary is shown at left, seated in his new chair. He is the winner of a \$3,000 seating arrangement that includes the chair, wall decor, side table, lamp and accessories provided by Gray's Home Fashion Gallery. Shown also are, left to right, Gary's wife Sandy, Gray's owner Carol Younger, and Gray's staff Linn Heines, Roger Garner (standing) and Larry Lott.

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FROM THE ASSOCIATE COUNCIL PRESIDENT

So much goes on behind the scenes in our Association that we never hear about. Our members are going the extra mile to help support and promote TABA, and because they are so skilled at making their efforts look effortless, many times we forget to recognize or thank them.

One of our Associate members was spotted during the last Parade weekend, making the rounds, checking to see if the builders needed anything — *like food!* — while keeping their homes open to the public. You know who you are, Anita Stewart.

And now, everyone knows what a fine job you do representing this Association. Thank you! And to the rest of you who had better luck hiding your charitable natures, we want you to know that you are also much appreciated.

These blistering hot days are the perfect time to stay inside by the air conditioner and begin to look over our marketing budgets for 2010. It just takes a little time to plan ahead to make the best use of our TABA membership and our advertising dollars. Advertising our businesses — whether in the Membership Directory, on the web site or even in this newsletter — is fundamental to growing our customer base and helps our Association thrive in the process.

Our fall events kick off soon after school starts, so come out and join us. Get involved in TABA, network your business, and make some great memories. Hope to see you soon!



Stefanie Smith
Associate Council President

AFTER HOURS PHOTOS



July 7, 2009 — Light Your Fire sponsored the After Hours and turned up the heat with barbecue!



More photos on TABA's web site. Bob Garrett's name was drawn in the Builders' Progressive Jackpot. Since he did not attend, the jackpot increases to \$350. Builders, plan to attend the next After Hours on August 4th for your chance to win this jackpot!



IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2009, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$21 and \$0.71 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$57.86 and \$17.75 for an affiliate member.

MEMBER NEWS

CONGRATULATIONS

To Jion and Ken Dietz, who welcomed a newborn son on July 15, 2009. He weighed 9 lbs. 2 oz. and was 21 inches long.

To Jess Rider, who was appointed by Governor Rick Perry to the Industrialized Building Code Council. The council oversees the inspection of industrialized housing and buildings to ensure that state standards are enforced.

To Joe Carlyle, who announced June 18 that he will run for the office of County Commissioner, Pct. 2.

To Conaway Homes, which is listed as #327 in the top national 400 out of 70,000 builders in the U.S. according to *Professional Builder* magazine.

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As a member of the Texas Association of Builders, you have access to tremendous buying power through programs with Valero Fleet Services and Verizon Wireless. Insurance programs tailored to builders and related businesses and standardized construction contracts are also available. You'll find information about these and other programs at www.texasbuilders.org.

Buy one General Motors vehicle and you will save more than the cost of your membership. Purchase the TAB Construction Contracts package and your savings in legal fees will easily offset your dues.

Add to that savings on office supplies, shipping and postage, gifts for family and business associates, fuel, phone service, insurance and the many other options available and you will quickly recognize another important reason to renew your membership in the Tyler Area Builders Association.

Thank you for your on-going support of your association.



Kathey Comer
Executive Vice-President



PRESIDENT'S MESSAGE

We have accomplished a great deal this year and have seen a number of changes that will continue to affect our industry in the coming months and years.

Because of these changes and the current economy it is more important than ever to support our local, state and national leadership. Legislation affects our livelihood and the entire building industry. TABA will host a "Life after the TRCC" class on August 13th. Only members are invited to this free class — another benefit of your membership in TABA.

The TAB Summer Board Meeting in June reminded us that there is much work to be done before the next legislative session in 2011. We will need your input via letters and e-mails as well as financial support through your HOMEPAC contributions.

Coming up later this month we will honor our Past Presidents with a luncheon. We are grateful for the continued support and service each one of them has given to our association, even after their four years "on the ladder" were complete.

Again, a big THANKS to each Parade builder for helping make this year's Parade a success. We were able to donate a portion of our proceeds to two deserving local charities.

Another Thank You to everyone who sponsored a new member during the Membership Drive. TABA is the fifth largest association in Texas!

Remember to register early for the October Sunbelt Builders' Show. Your attendance will help draw attention to the strength of our industry.

As always, thank you for your support. We are nothing without you!

Nancy Barron
2009 President