



NEWS

AUGUST 2010

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Bring your personal gun and shooting gear!

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HOME PAC Fundraiser

100% of the fees will go to support pro-housing political candidates in Texas.

TABA University Presents:

“Project Management”

August 17, 2010 • 8:30-4:30 p.m.

Instructor: Paul Evans



National Association of Home Builders

Lunch Sponsor:
StrucSure Home Warranty



2010 Education Sponsor

Cost: \$210 for members; \$310 for non-members. Lunch is included.

• *Enroll online or call TABA to register.* •



Lunch & Learn with City of Tyler

“CHANGES IN THE IRC”

Noon on Aug. 18, 2010 • Cost: \$10 for lunch

Tyler Development Center, 423 W. Ferguson

Enroll online, or call TABA to register

The *TABA News* is available online each month at www.tylerebuilders.com.



SUN	MON	TUE	WED	THU	FRI	SAT
1	2 2 p.m. - Govt. Relations Committee	3	4 4 p.m. - Social Events Committee	5	6	7
8	9 11:30 a.m. - Exec Committee	10 4 p.m. - Board of Directors Meeting 5-7 p.m. - After Hours	11 4 p.m. - Education Committee	12 Noon - Builders' Luncheon	13 2 p.m. - Sporting Clay Shoot	14
15	16	17 8:30-4:30 p.m. - "Project Management Class"	18 Noon - Lunch & Learn, City of Tyler	19 Noon - Past President's Luncheon	20	21
22	23	24	25	26 Noon - Builders' Luncheon	27	28
29	30 2 p.m. - Public Relations Committee 4 p.m. - Budget & Finance Committee	31 2 p.m. - Govt. Relations Committee 3:30 - Ambassador Committee 4 p.m. - Membership Committee				



Dates to Remember

SEPTEMBER

2	Builders' Luncheon
7	After Hours
8	"BAR" Exam
9	Member Orientation
14	Speed Networking
16	"New Home Specialist" Class
16	Builders' Luncheon
20	Appreciation Cookout

OCTOBER

5	After Hours
6	"Estimating" Class
7	Builders' Luncheon
12	Govt. Officials Appreciation



All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Heather at: 903-561-3964.

BUILDERS' LUNCHEONS

Thank You, Sponsors !!

August 12, 2010

Sponsor: Citizens National Bank

Location: Outback Steakhouse

August 26, 2010

Sponsor: C. Woods Co., Inc.

Location: Store Location

COMING ATTRACTIONS

SAVE THESE DATES

After Hours



August 10, 2010
5 to 7 p.m.

at Larry Lott's Showroom
in Bergfeld Center

Many thanks to the
July After Hours
Sponsor - Moore
Supply Company

Sponsored by:
**The Granite Girls, LLC
& Larry Lott Interiors**

All members are welcome to attend.
Come out for your chance to win!

Builders' Progressive Jackpot: Brad Stricklin's name was drawn at the July After Hours, and since he was not there, the August Jackpot is now \$200! **Associates' Member Marketplace Drawing:** One company is drawn from After Hours attendees, the winner is featured in a company profile in the TABA News!

BAR EXAM - September 8th

NAHB's Builder Assessment Review. Get on the designation train and take the first step now! Register online or call the TABA to enroll.

SPEED NETWORKING - September 14th

A great way to network, promote your business and have fun! Cost is \$300 which includes \$50 for a builder gift. Call for more info.



Celebrating
10 Years
2001 - 2010

SUNBELT BUILDERS SHOW - October 14th-16th



Keynote Speaker: **T. Boone Pickens**
Register at www.sunbeltbuildersshow.com



T. Boone Pickens
as a child

SUNBELT CLIENT DAY EXPO PASS - October 16th

ONE DAY ONLY! Builders, bring your clients to see the latest trends and hottest products in the home building industry on the trade show floor from 9 a.m. to 2 p.m.

Passes are available online at www.sunbeltbuildersshow.com.

JULY AFTER HOURS PHOTOS



July 6, 2010—Brad Silver (above right) represented sponsor Moore Supply Co. at the July After Hours. The Builders' and Associates' drawings are bringing out large crowds every month!

Do BUSINESS WITH MEMBERS! 3

Run your business card ad here. It's an economical way to get your name in front of every major builder in the area. Call 903-561-3964 for more info.

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MEMBER INFORMATION

WELCOME NEW ASSOCIATE MEMBERS!

BASE Plan, LLC

David Dupont • 903-216-1361
18188 CR 1275, Tyler, TX 75703
Sponsor • Jason Campbell

Fettig Landscaping

Aric Fettig • 903-253-5496
2708 Brentwood Dr., Tyler, TX 75701
Sponsor • Kevin Humphrey

Interior Exterior Building Supply

Jim Mills • 903-238-9972
2209 E Loop 281
Longview, TX 75605
Sponsor • Gary Bayless

Main Street Property Management

Laura M. DiGerolamo
903-705-4777
401 E. Front St. Ste 141
Tyler, TX 75702

P&R Masonry

Jose Rodriguez • 214-288-4101
6212 Samuell Blvd.
Dallas, TX 75228
Sponsor • Jason Balsler

*New & Current
Members are Invited!*

Please Join Us

at the next quarterly **Member Orientation** at noon on September 9th at the TABA office. We will treat you to a light lunch and a presentation that shows all the ways TABA membership will benefit *you!* **ALL MEMBERS ARE INVITED.**
Call to RSVP, or register online.

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THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Agtoprof, Inc.

Austin Bank - Market Square

Backyard Connection, LLC

Bagnall Construction/
Designer Decks

Designer Decks

Bailey Electric Co., Inc.

Bayless Custom Homes, Inc.

Beard Auction Service

Boral Bricks

Bostick Metal Roofing

Burnett Construction, Inc.

Colley Construction

East Texas Valuation Group, Inc.

Excellent Construction

Firstbank

Flooring Liquidators

Frost Construction

Hamblett Construction Management

Healy Milne & Associates, PC

High Performance Homes, LLC

IESI

J. Michael Design & Construction

Johnny Ballow Homes, LLC

Kee Electric, Inc.

Light Your Fire

Madison Builders, LLC

McCoy's Building Supply of Tyler

Mezayek Building, LTD

Miles Construction Co., Inc.

Moore Supply Co. - Bath &

Kitchen Showplace

Petty's Irrigation & Landscape

MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

C & C Drywall; Capital One; Designer Palms of Texas; Donovan White Cabinets, Inc.; Ranger Custom Millwork; RSC Equipment Rental; Up Stage with Amy Barber

MEMBER ORIENTATION



JULY 1, 2010 MEMBER ORIENTATION — New members were greeted by some long-time members in TABA's new Ambassador Program. Everyone enjoyed a nice lunch and a slide show about TABA. Shown above, left to right, are TABA President Ricky Casey, Sam Oliphant, B.J. Hornbostel (Ambassador), Gary Brown, Traci Holms-Steinmiller, Dianna Riggio, Janice Hodge, EO Kathey Comer and Ambassador Chairman Beverly Uzzell.

**BBB
GOLD STAR AWARD**

Tyler Area Builders Association

In recognition of their outstanding record of no customer complaints received by the
BETTER BUSINESS BUREAU
in their three year reporting period ending
June 3, 2010



TABA was awarded a BBB Gold Star Award for an outstanding record of no customer complaints in three years. Way to go TABA!

EDUCATION UPDATE



LEGAL CLASS — Members enjoyed an opportunity to learn more about business law from TABA member attorneys Sean Healy (far left) and Kevin Ferrier (far right) on July 14th. Ladies in front are, left to right April Phelps, Kathey Comer, Lori Nelson and Karla Andes. Other participants, left to right: Floyd Schulze, Anwar Khalifa, John Nix, Danny Kemp, Joe Carlyle and Ed Thompson. Information sheets can be downloaded from the Building Industry News page.

CALL FOR LEADERSHIP

Do YOU Want to Serve?

Each year TABA searches the ranks of its members to find those who want to take an active role in the leadership of our Association and the support of the homebuilding industry in our area. We are looking for interested candidates who are willing to become leaders, not just Board members.

Here are a few of the expectations that are met by Board members who are elected to a one-year term: attendance at monthly Board meetings; attendance at TABA general functions; investment in HOMEPAC of the Texas Association of Builders; activity on TABA committees; recruiting of new members.

If you are interested in serving as an officer or a Board member, please submit a letter of interest to Nancy Barron, c/o TABA, 1504-A W. Grande Blvd., Tyler, TX 75703 before September 15, 2010.

Call Nancy or Kathey Comer at TABA for more information.



2010 EXECUTIVE COMMITTEE — Left to right: Secretary Treasurer Steve Nix, Vice President Robert Aiken, EO Kathey Comer, President Ricky Casey, Past President Nancy Barron, Associate Council President Janie Malone.

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Plantation Shutter Warehouse

Pyramid Homes

Quality Air Conditioning

Ranger Electrical

Ron Beard Construction

Saleh Development Ltd

Satterwhite Construction & Supply

Southside Bank

Squier's Sheet Metal

Starr Construction

Superior Gutters

Superior Plastering

Traverse & Co.

Tyler Flooring & Interiors

Tyler Products & Sales, Inc.

United Heritage Credit Union

UPCOMING RENEWALS

Bramlett Custom Homes, Ltd.

D&H Quality Cabinets & Woodworking

East Texas Home Inspection

Services & Pest Control

Ferguson Beauregard

Fisher Homes LLC

Gallery of Lights

Gary Cooper Custom Homes

Hawley Disposal Service, LLC

Innovative Woodworks

JMS Rentals, Inc.

Johnson Humphrey Homes, Inc.

Lifetime Construction, Inc.

Long's Irrigation

Old Shadestree Mills, Ltd.

Republic Homes

Spicewood Developments, Inc.

TCS Air Conditioning & Heating

Tyler Overhead Door Co., Inc.

Unique Painting & Construction

WC Supply Company

THB Texas Home Builders
Workers' Comp Group

General Liability – Builder's Risk
– Business Auto – Workers' Comp
– Bonds – Tools and Equipment –
Employee Benefits and more. To



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MEMBER NEWS

Congratulations

To **Jason Wright** on his election to the Tyler City Council.

To **Carl Barron** on his appointment to the Cherokee County Development District No. 1.

To **Craig Berry** on his second-place finish at Road America's June Sprints at the Sports Car Club of America races in Wisconsin

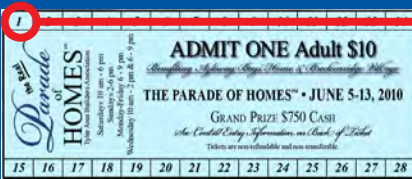
To **Stephen Dement** on the opening of the American Freedom Museum at the Brook Hill School in Bullard.



June 21, 2010-Parade Thank-You Luncheon—Builders discuss a successful Parade at Jalapeno Tree restaurant.



Parade Chairman Robert Aiken (right) draws ticket for the \$750 cash prize.



Parade Ticket Sales Benefit Local Charities



Parade Media Coverage Wrap-Up—Photographers from *Tyler Today* and *BScene* magazines along with a KLTV photojournalist documented the check presentation.



Charitable Contributions—Representatives of Breckenridge Village and Azleway Boys' Ranch accept donations from TABA officers on July 8, 2010. Shown above from left to right are TABA Charitable Contributions Committee Chairman Vic Thompson, TABA Parade Chairman Robert Aiken, Breckenridge Village Director of Development Linda Taylor, TABA President Ricky Casey, Azleway staff representative Katie Powel, TABA EO Kathey Comer and Azleway Board of Directors member Ron Stafford. The donations were made possible from ticket sales proceeds from the 2010 Parade of Homes™.



\$750 Cash Prize Drawing Winner—Amy Jenkins (above, at left) of Garrison, Texas, receives a check from EO Kathey Comer on July 1, 2010. Amy was the lucky winner in the 2010 Parade of Homes™ cash prize drawing.



IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2010, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$24 and \$0.80 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$59.50 and \$18.25 for an affiliate member.

FROM THE ASSOCIATE COUNCIL PRESIDENT

The July General Membership Meeting added some spice to the heat of summer - TABA's first Chili Cook-Off in many years. We have some great cooks among us, so maybe we should make it an annual event. Isn't it amazing how many ways there are to make chili! Let us know what you think.

After Hours this month is especially exciting. The Granite Girls and Larry Lott Interiors are showing off Larry's new showroom and having the ribbon-cutting there the same evening. Don't miss it! Both TABA drawings will be held as usual.

A special HomePac fund-raiser is keeping organizers Stefanie Smith and Joe Carlyle very busy and the rest of us on the edge of our seats — a sporting clay shoot, known to some of us as a skeet shoot. Experienced shooters can show off, and the under-experienced among us can learn from them at the same time! Come out and support the political action committee behind the building industry in Texas.



Janie Malone
Associate Council President

MEMBER MARKETPLACE

JIM TOMAN INSURANCE

Jim Toman has been in the insurance business for 25 years. Beginning with Allstate in Houston, he was awarded Agent of the Year many times. In 2002 Jim moved to Tyler to purchase an Allstate agency. He sold that business in 2007 and started an independent agency to better serve his clients. With a wide selection of companies to choose from, Toman is able to provide clients with the best insurance products - home, auto, life and more - at the lowest rates. Call 903- 509-1300 or visit www.JimTomanInsurance.com.

"Member Marketplace" is a feature highlighting a member's company.
One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the TABA News!
The editor retains the right to edit for length and content.

BUILDERS' LUNCHEON



July 8, 2010—Jason Clark of Five Star Stone sponsored the Builders' Luncheon at the TABA office. Everyone enjoyed barbecue from Stanley's complete with cobbler for dessert.



MEMBER NEWS

Condolences

To family and friends of **Johnnye Lou Galyean** who recently passed away.

To **Clay Williams & family** on their recent loss.

Get Well Soon

Best wishes for a speedy recovery go out to **David Peay**.

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NAHB www.nahb.com

MISSION STATEMENT:

Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

AND FINALLY . . .



Protection of your business interests in Washington, DC, at the Texas Capitol and in the communities where you do business is the reason the Tyler Area Builders Association exists. Involvement in government relations is one of the easiest and most rewarding ways to get involved in association life.

Our first (in a really long time) annual Sporting Clay Shoot will take place August 13th. In the words of our President Ricky Casey, "we'll shoot some clays, then we'll shoot some bull." A delicious catfish dinner and cold beer will be waiting for you after the shoot. Sign up today for this great opportunity to meet other members, have fun and support HOME PAC, all at the same time.

As this housing recession comes to an end, we must be ready to remind our elected officials what our industry does for the economic health of our country, our state and our communities. Builders associations are the voice of the home building industry, so this is *our* story to tell.

Your involvement will be more important than ever during the 2011 legislative year. Make plans right now to attend Rally Day next February 23rd. Help us carry our story to Austin and stand up for pro-housing legislation and affordability. We are a grassroots organization and we must have your help. While you're at it, please save one more date. Our Government Officials' Thank You Luncheon will take place October 12th at Willow Brook. We hope to see you there.

There is strength in numbers. Your involvement will provide the critical mass needed to help further building interests and protect against burdensome regulations in statehouses, courthouses and regulatory agencies across the country.

Kathey Comer
Executive Vice-President

PRESIDENT'S MESSAGE



Hello, everyone. I am writing this newsletter from my Presidential Retreat in beautiful Frankston, Texas. As I look back on last month and cast a watchful eye on upcoming events, I am feeling a moment of calm. With a successful

Parade of Homes™ behind us, we all deserve a pat on the back and some relaxation time.

We had a great Member Orientation on July 1st. I invite everyone to attend one of these Orientations if you haven't already. They can be very helpful and informative to even our most experienced members. It never hurts to be reminded of all the ways our association is working with us to make our industry and our businesses successful.

The Ambassador Committee is up and running, and I really appreciate Beverly Uzzell and B.J. Hornbostel and crew for what they are doing. For those who don't know what our Ambassadors do, they attend our different events and make sure our new members are introduced to other members and made to feel at home.

I hope everyone will participate in the skeet shoot - officially known as a sporting clay shoot - this month. All of the proceeds will benefit HomePac, our state lobbying group for the building industry. Joe Carlyle and Stefanie Smith are working very hard to get this set up, and we don't want to hurt Joe's feelings. So everybody come out for a good time, and bring your big guns!

God bless,

Ricky Casey
2010 President