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- Sherwin-Williams Co.
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- BancorpSouth
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- Southside Bank
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- Texas Bank & Trust Co.
- Transit Mix

SILVER PARTNERS

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- Citizens 1st Bank
- Citizens National Bank
- East Texas Title Company
- Fixture This, Inc.
- Kilgore National Bank
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August 12th
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Easy as counting to one.
 Side-by-Side Sponsor:
HOMELAND TITLE
 For more information
 call Heather at
 903-561-3964.



Government Officials Appreciation Luncheon & General Membership Meeting

August 25, 2011

Noon at Willow Brook Country Club

Guest Speaker:

NAHB Senior Economist **Elliot Eisenberg, Ph.D.**

Title Sponsor:



Meeting Sponsors:

Altra Federal Credit Union | BancorpSouth
 Transit Mix Concrete & Materials Co.



Elliot Eisenberg



"BUILDING TECHNOLOGY - Structures & Exterior Finishes"

August 31, 2011 • 8:30-4:30 p.m.

Lunch Sponsor:
Transit Mix

Instructor: Donny Mack • **Member Cost:** \$210, includes lunch

Select materials with confidence and build your homes to last. This course covers information on systems during the three stages of new construction: foundation, framing, and exterior finishing.
 Designation: CGB | Continuing Education Credits: CAPS, CGB | CE Hours: 6.0





SUN	MON	TUE	WED	THU	FRI	SAT
	1 11:30 a.m. - Exec Committee	2 4 p.m. - Board of Directors Meeting 5-7 p.m. - <i>After Hours</i>	3 4 p.m. - Social Events Committee	4 Noon - Builders' Luncheon	5	6
7	8	9	10 TJC Lead Class 4 p.m. - Education Committee	11	12 Sporting Clay Shoot	13
14	15	16	17 Noon - City of Tyler Lunch & Learn	18 Noon - Builders' Luncheon	19	20
21	22	23	24	25 Noon - Govt. Officials Appreciation Luncheon & GMM	26	27
28	29 2 p.m. - Public Relations Committee 4 p.m. - Budget & Finance Committee	30 11 a.m. - Membership Committee 2 p.m. - Govt. Relations Committee	31 8:30-4:30 p.m. - "Building Technology" Class			

Dates to Remember

SEPTEMBER

1	Builders' Luncheon
6	<i>After Hours</i>
13	Speed Networking
15	Builders' Luncheon
20	Past Presidents' Luncheon
22	Member Orientation
29	Builders' Luncheon

OCTOBER

4	<i>After Hours</i>
11	"Scheduling" Class
13	Builders' Luncheon
13	HPS Booth Draw
17	Assoc. Appreciation Cookout

BUILDERS' LUNCHEONS
Thank You, Sponsors!

All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Sherri at: 903-561-3964.

AUGUST 4, 2011

Sponsor:
All Natural Stone & Grass
Location:
Outback Steakhouse

AUGUST 18, 2011

Sponsor:
Five Star Stone
Location:
TABA Office

SAVE THESE DATES

AFTER HOURS!



August 2, 2011

5 to 7 p.m. at TABA

All members are welcome to attend each After Hours. Come out for your chance to win one of these jackpots!

Sponsored by:
James Hardie Building Products

Builders' Progressive Jackpot: Daniel Kessinger's name was drawn at the July *After Hours*, and since he wasn't there to win, the August Jackpot is now \$300.

Associates' Member Marketplace Drawing: Each month one member company is drawn from a bowl of *After Hours* attendees' business cards, and the winner is featured in a company profile write-up in the *TABA News!*

Special Thanks to July *After Hours* Sponsor: **Allen Samuels East Texas Dodge**

Speed Networking • September 13th

Like Speed Dating, Speed Networking is all about business and FUN! Only 20 Associates and 20 builders get to share the fun. Save the date! More information to come.



A CALL FOR LEADERSHIP

Would You Like to Serve Your Builders Association?



2011 Executive Committee—Left to right: Secretary Treasurer Carlton Edwards, Past President Ricky Casey, Executive Officer Libby Simmons, President Robert Aiken, Associate Council President Jion Dietz, Vice President Steve Nix.

Each year TABA searches the ranks of its members to find those who want to take an active role in the leadership of our Association and the support of the homebuilding industry in our area. We are looking for interested candidates who are willing to become leaders, not just Board members.

Here are a few of the expectations that are met by Board members who are elected to a one-year term: Attendance at monthly Board meetings; attendance at TABA general functions; investment in HOMEPAC of the Texas Association of Builders; activity on TABA committees; recruiting of new members. If you are interested in serving as an officer or a Board member, please submit a letter of interest to Ricky Casey, c/o TABA, 1504 W. Grande Blvd., Tyler, TX 75703.

Deadline for submissions is September 15,

2011. Call Ricky or Libby Simmons at TABA for more information.

MEMBER BENEFITS

As a member of NAHB you will receive 10% off the "Best Available Rate" at vacation rental properties booked at www.EVRentals.com/nahb or by calling 1-877-670-7088. Provide our friendly Vacation Guides your NAHB Promotion Code 20090 at time of booking or enter it in the designated field online.

Whether you are looking for a luxurious resort in Mexico, a multi-bedroom condo in Orlando, an authentic villa in Tuscany or a seaside cottage in the U.K., Endless Vacation Rentals by Wyndham Worldwide offers the space and comforts-of-home conveniences to make each stay memorable.



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- T General Liability Insurance**
Includes Completed Operations
- T Workers Compensation Insurance**
Group Program Approved by Texas Dep. of Insurance
- T Umbrella Insurance**
Excess Liability in \$1,000,000 increments
- T Commercial Automobile Insurance**
Custom Tailored for Your Needs
- T Model Home Contents**
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NAHB members continue to receive a valuable
GMC BUSINESS CENTRAL \$500 offer from GM.

NAHB members can get a \$500* private offer toward the purchase or lease of most new GM vehicles. Visit gmfleet.com/nahb for more details.



Offer valid toward the purchase or lease of new 2010, 2011 and 2012 model year GM passenger cars and light duty trucks, excluding Chevrolet General Convertible and Volt. Not available with some other offers. Not valid on prior purchases. Program subject to change without prior notice. See dealer for details. Take delivery by January 3, 2012.

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

**All Natural Stone & Grass
Apache Glass & Mirror LLC**

American State Bank
Ameri-Tex Services, Inc.
Austin Bank - Market Square
Balsler Homes

BancorpSouth

Barbin Fence Co.

BMC

Bob Matush Surveying Co.



Another Bounty Captured—Mark “the Bounty Hunter” Hays shows off his latest \$50 reward July 7th after bringing in yet another Bounty! Any member can bring in a Bounty, but will Mark share?

NEED A 10-YEAR STRUCTURAL HOME WARRANTY?**LEAVE THE RISK TO US!**

To learn more about how you can build buyer confidence with the best warranty coverage available, call **Tiffany Acree**, TAB ASSOCIATE OF THE YEAR, at 817.726.6880 or visit www.strucsure.com.

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**MEMBER INFORMATION****WELCOME NEW BUILDER MEMBERS****Runnels Bayless Construction Management**

Joe Runnels • 903-253-4387
2329 Oak Alley Ste 1
Tyler, TX 75703

Shiloh Oaks Enterprises

Dennis Hughes • 903-780-6891
140060 CR 277, Arp, TX 75750
Sponsor • Mark Hays

NEXT MEMBER ORIENTATION

• September 22nd •

Let TABA treat you to a light lunch and a presentation that shows you all the ways to make the most of your TABA membership!

Welcome To TABA!

STRUCSURE HOME WARRANTY BOUNTY

We are half way through this Bounty-full year! Four new members have joined TABA through this program since the StrucSure Home Warranty Bounty began at the first of the year. Those new members are:

- Terry Miller/Keller Williams Realty, brought in by Dianna Riggio
- Streck Homes, brought in by Mark Hays
- Heartland Ham, brought in by Stefanie Smith
- Shiloh Oaks Enterprises, brought in by Mark Hays

Mark is now known as Mark “The Bounty Hunter” Hays around the TABA office! Each of these bounty hunters picked up an extra \$50.

Want to get in on the action? Here's all you have to do:

1. Watch your Monday morning email
2. Make note of the prospective members listed
3. Use your Bounty Hunter charms to get them to join TABA
4. Bring in their completed membership application and dues before the Thursday afternoon deadline at 4 p.m.

That's it! That's how you help TABA grow and how you earn some spending money for your efforts! We've got plenty of new members to bring in before the end of the year, and thanks to StrucSure Home Warranty, our bounty hunters will be rewarded.

SPIRIT OF MEMBERSHIP PROGRAM

Bonded Builders Warranty Group has announced an additional way association members can win their Spirit of Membership Award along with a gift card. From June 1 through December 31, 2011, any member who recruits a builder member will earn the award. This is in addition to their previous award

program where any member who recruited their first-ever new member qualified.

In June Mark Hays earned this award when he recruited builder member Shiloh Oaks Enterprises. Congratulations, Mark!

Thank you, Bonded Builders Warranty Group!

EDUCATION UPDATE

Lunch & Learn with the City of Tyler



Enroll online, or call TABA to register.

“SOUND OFF”

Have you ever asked yourself: “I wish the Development Services Department (Building Inspections) could do...”

Noon on Aug. 17, 2011 • Cost: \$10 for lunch

Stanley’s Famous Pit Bar*B*Que!

Tyler Development Center, 423 W. Ferguson

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been

TABA members for

10 or more consecutive years!

C. Woods Co., Inc.

Campbell Custom Homes

Citizens National Bank -

Market Square

D.B. Excavation, Inc.

Design Audio Video

Firstbank

Frost Construction

Gabriel Uribe Masonry

Galyean Homes, Inc.

Hollytree Country Club

Hollywood Door of Tyler

IESI

Interior Exterior Building Supply

ISC Building Materials, Inc.

Keith Culver Homes, Inc.

Mezayek Building LTD

Nix Landscape Supply, Inc.

Noyola Painting

Petty’s Irrigation

& Landscape

Ranger Electrical, Inc.

Red Barn Flower & Gift Shop

Roberson Construction

Signature Homes by Wade LLC

Texas Bank & Trust Company

Texas Wood Mill Cabinets, Inc.

The CT Brannon Corporation

Tyler Blue Ridge

MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

Allied Waste Management; Clear Choice Windows; Cooper-Sibley Construction, Inc.; Eagle Electric; Faux fx; K&D Woodwork; Kelly Community Federal Credit Union; Larry Lott Interiors; Lloyd Construction; Mink Plumbing Co., Inc.; Paramount Construction; The Added Touch; The Hines Group



“New Home Specialist”

Sept. 15-Oct. 20, 2011

6 Classes, Each Thursday Morning, 9 a.m. to Noon

Realtors earn all 9 elective MCE hours with this TREC-approved course. Anyone with a desire to learn about new home construction is welcome to take this course.

\$150 Member Price; \$200 Non-Member Price

ENROLL ONLINE OR CALL TABA TO REGISTER. LIMITED TO THE FIRST 15 STUDENTS.



EPA Required Lead Renovator Classes



Those who scrape, sand, puncture, remove or demolish any painted surface in a structure built prior to 1978 that is a home or building occupied by children are required by the EPA to be trained and certified. Tyler Junior College has this Renovation, Repair and Painting (RRP) all-day class on Wednesday, August 10, 2011 at their RTDC location. Cost is \$299.

Enforcement has begun in other states with fines ranging in the thousands of dollars. Register for the class with TJC by calling 903-510-2900 and ask for the Aug. 10 RRP class.



June 14, 2011—Shown above from left to right are NAHB Customer Service class students Tommy Burns, Sean O’Keefe, Chip Jones, James Rice, Ronnie Sherrard and instructor Paul Evans. The next NAHB University of Housing class is Building Technology. If you have a designation, sign up and earn your Continuing Education hours. If you don’t have a designation, sign up for the next BAR exam on Nov. 10 and get started.

Special thanks to our 2011 Education Sponsor, BMC!

UPCOMING RENEWALS - SEPTEMBER

A. Collins Paint, Inc.
Ark Assurance Group, Inc.
Bramlett Custom Homes, Ltd.
Burnett Construction, Inc.
Colley Construction
Complete Communications
Cross Systems
D&H Quality Cabinets & Woodworking
East Texas Marble
Ferguson Beauregard
Fisher Homes LLC
Fountain Plumbing, Inc.

Gallery of Lights
Gary Cooper Custom Homes
Great South Homes, Inc.
Hawley Disposal Service, LLC
Innovative Woodworks
J H & A Cabinets
J. Michael Design & Construction
JMS Rentals, Inc.
Johnson Humphrey Homes, Inc.
Levi Lackey Flooring
Lifetime Construction, Inc.
Long’s Irrigation
Lopez Construction

Moore Supply Co.-Bath & Kitchen Showplace
My Painter
Peters Chevrolet
Republic Homes
Shumate Woodworking
Starr Construction
Superior Plastering
Trinity III Design & Construction
Tyler Overhead Door Co., Inc.
Unique Custom Homes LLC by Roy Williamson
WC Supply Company

PARADE BUILDERS THANK-YOU LUNCHEON



Parade Builders met at Villa Montez (above and below) on Wednesday, June 29th, to wrap up the 2011 Parade of Homes™. Parade Chairman Steve Nix thanked everyone for their participation and encouraged suggestions to make next year's Parade even better!



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ACTIVITIES & EVENTS

PARADE 2011 WRAP-UP



Drawing Winner Named—Above left, Parade Chairman Steve Nix draws a winning ticket on June 22nd and then calls (above) the winner to let her know the news. At left, Grand Prize Drawing winner Misty Wilmeth of Brownsboro (center) receives a \$500 check on June 28th from EO Libby Simmons. Joining in the celebration (left to right) are TABA member Steve Reed and TABA staffers Sherri Bradley and Heather Stevenson.

BUILDER LUNCHEONS



June 30, 2011—Thank you to sponsor **Cassity Jones** for hosting this luncheon at your Hwy 155 S location (above and below). That showroom is phenomenal!



June 16, 2011—Thanks to sponsor **Ameri-Tex Services** and La'Keidra Lincoln (above left) for hosting the Builders' Luncheon at Papacitas (above and below).



IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2011, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$27 and \$0.90 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$65.49 and \$14.75 for an affiliate member.

FROM THE ASSOCIATE COUNCIL PRESIDENT

The Social Events Committee, chaired by Jeff Cross, is hard at work on two events you won't want to miss. Our Fall Golf Tournament October 24th is shaping up to be a tournament to remember!

The Committee wants me to remind everyone that even if you don't play golf, you are welcome to join the players for dinner following the tournament at Hollytree. Watch your September newsletter for more information. The Committee is also hard at work on the Christmas Party set for December 8th. Those are the two remaining Associate Council projects in 2011, but they aren't the only events you'll want to attend.

The Sporting Clay Shoot and General Membership Meetings are this month, and Speed Networking is scheduled in September. These are great opportunities to meet other members and network your business. Your attendance also shows your support for the builders association. So, mark your calendar with these very special dates. I look forward to seeing you there!



Jion Dietz
Associate Council President

MEMBER NEWS

Condolences

To Jeff Bigbie and family on the passing of his grandfather, Barnie Bigbie, in June.



Gold Star Award—On May 31, 2011, TABA received this award from the Better Business Bureau!

MEMBER MARKETPLACE

GOTCHA COVERED

Window covering veteran Allen Meredith has owned the Gotcha Covered franchise since 2009. Based in Tyler, his region covers all of northeast Texas including the DFW area. "The franchise has given me access to other product lines that I didn't have access to before," Allen said. "Decor Creator" software allows him to show clients hundreds of different style and color options on his computer. With national buying power "I can usually beat anybody's price," he said. For blinds, shutters, shades, drapes and more call 903-245-2903.

"Member Marketplace" is a feature highlighting a member's company.

One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the TABA News! The editor retains the right to edit for length and content.

MEMBER ORIENTATION



July 7, 2011—Member Orientation brought out two new members to welcome into the TABA fold. Shown above (left to right): TABA Ambassador Chair Beverly Uzzell, new member Leisa Cummings/BankTexas, new member David Gostecnik/Design Discoveries II Inc., TABA President Robert Aiken and EO Libby Simmons. Sam Oliphant of Window World NE Texas also attended.

AFTER HOURS



July 5, 2011—A good-sized crowd came out and had a great time visiting and eating some sliders. Special thanks to our sponsor, **Allen Samuels East Texas**

Dodge! More photos on TABA's Facebook page.



Randy Harden
James Vandenburg

Lance Huskey

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TAB www.texasbuilders.org
NAHB www.nahb.com

MISSION STATEMENT:

Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

LIBBY'S LETTER

Involvement in government relations is one of the easiest and most rewarding ways to get involved in association life.

Our second annual Sporting Clay Shoot will take place August 12th. Cold beer, a delicious dinner and fellowship will be waiting for you after the shoot.

Sign up today for this great opportunity to meet other members, have fun and support HOME PAC, all at the same time. Thank you to Stefanie Smith and Joe Carlyle for organizing this event for TABA.

Please save one more date. Our General Membership Meeting & Government Officials' Appreciation Luncheon will take place August 25th at Willow Brook. We hope to see you there.

There is strength in numbers. Your involvement will provide the critical mass needed to help further building interests and protect against burdensome regulations in state houses, courthouses and regulatory agencies across the country.

This is your association, stay involved and help make a difference in this great community.



Libby Simmons
Executive Officer

PRESIDENT'S MESSAGE



The summer heat may be keeping most of us inside these days, but extreme weather never stops the avid shooters from having a good time. The Sporting Clay Shoot on August 12th is definitely a good time, and following an afternoon of shooting we gather for a nice meal indoors. The Shoot is a fundraiser for HOME PAC, our Texas Association of Builders Political Action Committee.

Our state and local associations serve many purposes, but the most important reason for our existence is to influence the decision-making of our lawmakers in favor of a healthy homebuilding industry for buyers and builders alike.

Not everyone wants to go to Austin personally, like we do on Rally Day every other year. But by taking part in our Clay Shoot—brilliantly organized by Joe Carlyle and Stefanie Smith—you have a chance to take part in this worthwhile cause while enjoying an afternoon at the shooting range. So come out for fun, and come out for HOME PAC!

I would like to thank Joe and Stefanie for establishing this event as one of TABA's annual fundraising projects. And will Joe and his team take top shooter honors again this year? You can wait to find out, or you can call Heather to sign up and try to take that spot for your team.

Robert Aiken
2011 President