



NEWS

DECEMBER 2009

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Panel Truss Texas, Inc.



Please Join Us...

7-11 p.m. on Saturday, December 5, 2009

Early-Bird Special Price \$50 each until 5 p.m. Dec. 1st; \$60 thereafter.

At the Lone Star Events Center

4036 FM 2767 Tyler, TX 75705 (Map & flier on TABA's web site.)

Pasta Buffet by Bernard Mediterranean Restaurant

Casino Party - \$5,000 Chips | Dancing | 2 Drinks

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And to all, a Good Night!

TABA's HOLIDAY OPEN HOUSE!

Tuesday, December 15, 2009

5-7 p.m. at the TABA Office

Everyone is Invited

No Charge to Attend

FOOD, FUN,
HOLIDAY
CHEER!



FOOD, FUN,
HOLIDAY
CHEER!

2 CALENDAR



DECEMBER 2009

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2 4 p.m. - Social Events Committee	3 Noon - Builders' Luncheon	4	5 7 p.m. - Holiday Gala
6	7 11:30 - Executive Committee	8 4 p.m. - Board of Directors Meeting	9 4 p.m. - Education Committee	10 Noon - Member Orientation 4 p.m. - Home Products Show Committee	11	12
13	14	15 5-7 p.m. - TABA Open House	16	17	18	19
20	21 2 p.m. - Public Relations Committee 4 p.m. - Budget & Finance Committee	22 4 p.m. - Membership Committee	23	24	25 Holiday - Office Closed	26
27	28 Holiday - Office Closed	29 Holiday - Office Closed	30 Holiday - Office Closed	31 Holiday - Office Closed		

Dates to Remember

JANUARY

6	Officer Installation
7	"Scheduling" Class
14	Builders' Luncheon
19-22	International Builders Show
28	Builders' Luncheon

FEBRUARY

2	After Hours
9-10	"Green Building" Classes
11	Builders' Luncheon
25	Builders' Luncheon
26-28	Home Products Show "The Greatest Show on Earth"



All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Heather or Brooke at: 903-561-3964.

BUILDERS' LUNCHEONS

Thank You, Sponsors !!

December 3, 2009

Sponsor: Texas Bank & Trust

Location: Clear Springs Restaurant



Sponsors:

**Schedule your 2010
dates now!**

COMING ATTRACTIONS

SAVE THESE DATES

Officer Installation & General Membership Meeting

Wednesday, Jan. 6, 2010 • Noon at Holly Tree

Early-Bird Special: \$22 prior to 5 p.m on Jan. 4th.

Title Sponsor: **Oncor Electric Deliver**

Meeting Sponsors: Southside Bank & StrucSure Home Warranty



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3

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"SCHEDULING"

Presented by:
TABA University



January 7, 2010 • 8:30- 4:30 p.m. • Lunch is Included

Cost: \$210 for members; \$310 for non-members

Instructor: Paul Evans • Enroll online or call TABA to register.

ONE OF THREE OPTIONS REQUIRED FOR CERTIFIED GRADUATE BUILDER



TABA's 30th Annual Home Products Show "The Greatest Show on Earth"

February 26-28, 2010
Harvey Convention Center

Reserve Your Exhibit Space NOW!

TABA Members Only are invited at this time to reserve exhibit space. After January 12, 2010, if any spaces remain unreserved non-members will be allowed to participate. At right, new TABA members attend the Booth Selection drawing Oct. 22nd. Don't be left out of this exciting opportunity to showcase your business to thousands of potential customers from all over East Texas. Call Heather at the TABA office to reserve your space!



TABA HOME PRODUCTS SHOW & PARADE OF HOMES™ MAGAZINES

These full-color, glossy magazines target those interested in building a new home, upgrading an existing home or learning more about the latest in building, design and decor. Don't miss this great opportunity to showcase your quality products and services in these first-class publications with a combined readership of over 40,000 highly targeted households.



AD SALES: TABA will manage all ad sales in house. Call 903-561-3964 for more information.

RATE SHEET / MEDIA KIT: Each TABA member should have received a Media Kit / Rate Sheet in the mail. It can also be downloaded from the Parade page or the Advertising Information page at www.tylerearebuilders.com.

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THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for

10 or more consecutive years!

Advantage Roofing Company

Altra Federal Credit Union

Bathwraps Bath Designs, LLC

Bradco Supply Co.

Chad Hanna Inc., Builder

Complete Communications

Custom Log Homes by Ronnie

Cochrane

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Greenland Homes

Gutter Helmet by RainAway, Inc.

Homeland Title

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McClain Wholesale

Robinwood Building &

Development Co.

Rudd Contracting Co., Inc.

S&R Construction

Sawyer Metal

Silverleaf Resorts

Skillern's Business Systems, Inc.

Unique Painting & Construction

USA Flooring Outlet



Take advantage of the discounts you have coming! For a link to your savings, visit the Members Only page at www.tylerearebuilders.com

MEMBER INFORMATION**WELCOME NEW MEMBERS!****Builder Member:**

Haberle Construction, LLC

Stewart Haberle • 903-258-9374
18820 CR 2171, Whitehouse, TX
75791

Sponsor • Sam Mezayek

Associate Member:

Taylor Gutters & Drains

Ron Taylor • 903-581-7535
14763 Hwy 110 S, Whitehouse,
TX 75791

Welcome!

You Are Invited!

New Members — Join us at the next Quarterly Member Orientation at noon on Dec. 10th at the TABA office. We will treat you to a light lunch and a presentation that shows all the ways TABA membership will benefit you! ALL MEMBERS ARE INVITED. Call to RSVP, or register online.

EDUCATION NEWS**Law Requires Lead Paint Safety Training**

On April 22, 2008, EPA issued a rule requiring the use of lead-safe work practices and other actions aimed at preventing lead poisoning.

BEGINNING APRIL 2010, contractors performing renovation, repair and painting projects that disturb lead-based paint in homes, child care facilities, and schools built before 1978 must be EPA certified and must follow specific work practices to prevent lead contamination.

The requirements apply to renovation, repair or painting activities. The rule does not apply to minor maintenance or repair activities where less than six square feet of lead-based paint is disturbed in a room or where less than 20 square feet of lead-based paint is disturbed on the exterior. Window replacement is not minor maintenance or repair.

Training is required. In order to be certified, an 8-hour EPA certified Renovator training course must be taken and a 4-hour refresher course is required every 5 years.

Tyler Junior College is offering the 8-hr. Renovator training course using Gebco of Fort Worth to conduct the training. Training Dates are Jan. 20, Feb. 5 and March 23, 2010. Cost is \$299. To enroll, call the TJC Continuing Education Registration Department at 903-510-2900. Download a flier on the Industry News page at TABA's web site. More information can be found on EPA's website: www.epa.gov/lead/pubs/renovation.

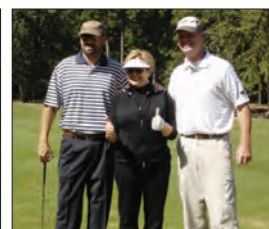
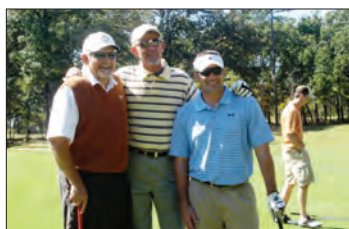


Nov. 10 & 11, 2009—TABA builders along with renovators, designers and an occupational therapist from as far away as Amarillo and Edmond, Oklahoma, attended NAHB University of Housing Certified Aging-in-Place Specialist classes taught by instructor Bill Slease.

FALL GOLF TOURNAMENT



After weeks of rain, perfect weather rewarded golfers at the Fall Tournament on Oct. 19th at Eagle's Bluff. To see more event photos, find links on the Members Only page at www.tylerareabuilders.com. Special thanks to all those who donated items for the goody bags given to each golfer and to the volunteers who helped make this tournament one of the best yet. See you at the Spring Tournament!



Tournament Contest Winners

<u>CONTEST</u>	<u>WINNER</u>	<u>PRIZE</u>
Longest Drive	Taylor Montgomery	Callaway Driver
Longest Drive	Kobin Reynolds	Golf for 4 at Willow Brook
Closest to Pin	Donnie Baker	Odyssey Putter
Closest to Pin	Charles Hill	Odyssey Putter
Par 3 Contest	Charles Hill	\$250
1 st Place 1 st Flight	Team 4 - Donnie Baker, Dwayne Hinds, Tom Seale, Scott Sepmoree, Neal Thompson, Jeff Tyler	Golf at Eagles Bluff
1 st Place 2 nd Flight	Team 13 - Marty Bennett, Rick Cotton, Ken Elzen, Beth Parsons, James Schell, Jason Stanley	Golf at Garden Valley
1 st Place 3 rd Flight	Team 7 - Brent Conaway, Brian Conaway, Rany Eskelson, Mike Meeks, Tim Ogrodnik, Randy Weaver	Titleist Golf Balls

A Big Thank-You to These Door Prize Sponsors:

BancorpSouth
Boren Scott Title
Citizens National Bank

East Texas Title Company
Southside Bank
Watson Plumbing

NEW HOME SPECIALIST CLASSES COMPLETED



Oct. 22, 2009—Students wrap up a successful 6-week New Home Specialist course that covered the entire homebuilding process and focused on the new green amenities. Realtor students were able to earn all TREC-required elective continuing education credits in the process. Shown above are, left to right, instructor Matthew Peer, Brian Morris, Karissa Payne, Heather Stevenson, Sheila Williams-Hartsfield, Tony Filippini and Elizabeth Ann Hall. Other instructors and presenters were Robert Aiken, Anwar Khalifa and Steve Nix.

UPCOMING RENEWALS

Bernard Mediterranean Restaurant
Blue Haven Pools
Castle Doors
CenterPoint Energy
Glory Builders, Inc.
Harris Homes
James Hardie Building Products
Ken Dietz Homes, Inc.
Mikasa Construction, Inc.
Renard Group Advertising
Skip Ogle Homes
Southwest Floor Carpet One
The Blind Man
Wright-Way Remodeling & Construction

MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

Angel Alarm Systems; Art Mullan Homes; Butcher Exterminating Specialist; Cascades Golf & Lake Shore Community; Dobbs Construction, Inc.; Goodman Distribution; Grace Custom Homes; Hal Maris Design/Build Group; Pelican Builders, LLC; Re/Max Tyler - Laura Corbett; Trane Company; Troxell Custom Painting; White Oak Custom Cabinets; York Electric

MEMBER NEWS

Congratulations

To Bob Garrett, recently appointed to the board of directors for Tyler's Cancer Foundation for Life.

To Emily Banks (formerly Richter) of Transit Mix Concrete & Materials on her recent marriage.

To Transit Mix Concrete & Materials, 2009 recipient for the third consecutive year of the Award of Recognition for Producer Excellence in Quality presented by the National Ready Mixed Concrete Association.

Additional Builder Member Sponsors

of the Govt. Officials and Associate Appreciation Luncheons:

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To obtain the questionnaire and receive a quote, contact:

Abby Holcomb—
Marketing Director

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EVENTS AND ACTIVITIES

GOVERNMENT OFFICIALS LUNCHEON



Many thanks to our Builder sponsors and to Title Sponsor **Insurance One Agency, LC** and to Meeting Sponsors Citizens National Bank & Transit Mix.



More photos posted online at www.tylerareabuilders.com and on Facebook. Find Tyler Area Builders Association on Facebook, and Become a Fan!



AFTER HOURS PHOTOS

Nov. 3, 2009 - Thank you, Altra Federal Credit Union, for sponsoring this great *After Hours*. Mark Hayes won a \$50 gift card, courtesy of Altra. In the Builders' Progressive Jackpot, Kim Galyean's name was drawn. Since she wasn't present, the jackpot goes up to \$550 at the next *After Hours*.



IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2009, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$21 and \$0.71 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$57.86 and \$17.75 for an affiliate member.

FROM THE ASSOCIATE COUNCIL PRESIDENT

How time flies ... I can't believe my term as Associate Council President is ending. Seems like just yesterday that I joined TABA. It has truly been a pleasure to be a part of this organization, and I have enjoyed my time on the Associate Council ladder and as board member.

I wish the best of luck to incoming AC President Janie Malone. I know she will do a great job leading the Associates of this organization.

However, the year is not over yet. There are still several events to come that should offer something for everyone. Right after Thanksgiving is our Holiday Gala. It will be here before you know it, so please look at your calendars and make sure to RSVP if you think you can make it. Jion and Libby are bringing back the ever-so-popular Casino Party. There will be great food and lots of great prizes. Please invite your employees and coworkers. We hope to see you there.

The Home Products Show and Parade of Homes™ are just around the corner, so be expecting calls from the TABA staff for advertising opportunities. These are the two biggest events of the year, and the magazines reach a tremendous number of people. When allocating your marketing money, please remember how much TABA contributes to local charities, with the rest going right back into our industry!

Again, thank you for the opportunity to represent this association. I look forward to many more years of involvement.

I wish each and every one of you a safe and happy holiday season.



Stefanie Smith
Associate Council President

SPEED NETWORKING

November 9, 2009—All the Speed Networking participants had a great time at the Rose Garden Center. Lots more photos of the event are available online. Look for the photo links on the left side of the Members Only page.

THANK YOU, BUILDER PARTICIPANTS:

Robert Aiken, Bud Barrett, Nancy Barron, Gary Bayless, Ricky Casey, Ronnie Cochrane, Ross Conner, Tom Deibel, Daniel Kessinger, Anwar Khalifa, Ray Todd, David Lowe, Sam Oliphant, Matthew Peer, Jesse Rider, Dana Stewart, Laura Tedford, Ed Thompson, Trent Williams

THANK YOU, ASSOCIATE PARTICIPANTS:

Ace Fence, Albright Solutions, Altra Federal Credit Union, Boral Bricks, Central Title, Citizens National Bank, East Texas Automation, East Texas Brick, East Texas Title, Garland Insulating, Genuity Home Improvements, Hagen's Lighting, Moore Supply, Stonebridge Heating & Air Conditioning, Trinity Valley Pools & Spa, Whitehouse Floors & More



Oct. 22, 2009—James Hardie Building Products hosted the Builders' Luncheon at Clear Springs Texas Seafood Restaurant. Great turnout! More photos posted online. Call TABA now to sponsor a Builders' Luncheon in 2010. Reserve your spot!

MEMBER NEWS

Pondolences

To Shirley Harris and family and friends on the recent loss of her husband and 1994 TABA president Orin Harris.

To Leo Jones, Jr. and his family on the recent loss of his mother, Jerolene (Jerry) Jones.

To Charles Ashcraft and family on the recent loss of his son, Douglas.

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AND FINALLY . . .

2009 is almost over. Throughout the year we've explored a number of reasons that being a member of the Tyler Area Builders Association is valuable for you and your business, and it all comes down to one thing. If you actively participate in the association, your business will be more effective and your profits will be increased.



Your \$395 Associate dues or \$445 Builder dues include:

- Home Products Show Opportunities
- Rally Day & Government Clout
- Networking Opportunities
- Texas Association of Builders Membership
- National Association of Home Builders Membership
- Community Service Involvement
- Educational and National Certification Programs
- Member Advantage Programs
- Expert's Services and Information
- Marketing Opportunities
- Parade of Homes™ Participation

Bottom Line Value:

PRICELESS!

We want to take this opportunity to say "THANK YOU" for being a member.

And we thank you for your on-going support of your association and the home building industry.

Happy holidays,

Kathey Comer
Executive Vice-President

PRESIDENT'S MESSAGE



This is my last newsletter. What a ride the last two years have been for me and for our industry. I feel privileged to have served you for the past 24 months, and I thank you for your encouragement and support throughout my tenure.

I am older and wiser than I was when I accepted this responsibility two years ago. I am also more convinced that what our association does for our industry and for each of us as builders is far and above more valuable than the cost of our dues. The recent downturn of our economy, I know, has hit all of us hard. However, cutting out your association dues would be the last thing I would advise anyone to do. Now more than ever we need to contribute to TAB and NAHB to keep our legislators and ourselves informed as to what will affect our livelihood and the nation's economy.

I still feel strongly that our industry is what keeps our country's economy moving forward. YOU are our association, and YOU can make a difference. Your voice and participation are important. It is critical to give what we can to HOMEPAC. Those dollars educate our lawmakers about our best options for regulation and licensing requirements. Please make an effort to stay informed and get involved.

You only get out of this association what you put into it. I believe we are making a difference, but I would not know this if I hadn't stepped up to take on bigger responsibilities and commit my time to understanding and learning about what our association is all about. I challenge you to do the same. The new year is the best time to commit to serve on a committee or contribute regularly to HOMEPAC.

I want you to know that although I won't be your president next year, you haven't heard the last from me. I have committed to be the HOMEPAC representative for our Area 7 and will serve as Area Vice-President for the State Association.

Again, thank you for your support. I especially want to say a HUGE thank you to Kathey and our staff for all they have done to keep me on my toes. God bless you in all your endeavors.

Nancy Barron
2009 President