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To see your name here,  
call Kathey at  
903-561-3964

TABA's  
30<sup>th</sup> Annual

# 2010 HOME Products Show

Tyler Area Builders Association



### Show Hours:

Friday 6-9 p.m.

Saturday 10-5 p.m.

Sunday 1-5 p.m.

Tickets available at  
the door and at  
TABA prior to event:

Adults \$5; Children 12 and under \$3

## "The Greatest Show on Earth"

February 26-28, 2010

HARVEY CONVENTION CENTER

### Ringmaster Sponsor:

INSURANCE ONE AGENCY LC

### Lion Tamer Sponsors:

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### Seminar Sponsors:

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### EXHIBITORS -

Become a "Blue Print for Prizes" Sponsor  
and drive traffic to your booth!

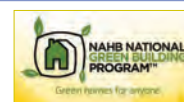
### BUILDERS -

GET IN FREE FRIDAY

EVENING and get 2 free drink tickets!



Presented by:  
TABA University



## "Green Building for Building Professionals"

February 9 & 10, 2010 • 8:30- 4:30 p.m.



### MUST ATTEND BOTH DAYS

Lunch Sponsor:

Sherwin-Williams Co.

Cost: \$320 for members; \$470 for non-members. Lunch is included.

Instructor: Steve Nellis • Enroll online or call TABA to register.



2010 Education Sponsor

## "Builder Assessment Review" (BAR)

FIRST STEP TO ACQUIRING CERTIFIED GRADUATE BUILDER

February 17, 2010 • 8:30- Noon

Cost: \$195 for members and non-members.


Enroll online or call TABA to register.



ENTIRE 2010 EDUCATION ROSTER AVAILABLE ONLINE AT [WWW.TYLERAREABUILDERS.COM](http://WWW.TYLERAREABUILDERS.COM)

The TABA News is available online each month at [www.tylerareabuilders.com](http://www.tylerareabuilders.com).



SUN	MON	TUE	WED	THU	FRI	SAT
	1  11:30 a.m. - Executive Committee	2  4 p.m. - Board of Directors Meeting  5-7 p.m. - After Hours	3  4 p.m. - Social Events Committee	4	5	6
7	8  4 p.m. - Home Products Show Committee	9  8:30-4:30 - "Green Building" Class	10  8:30-4:30 - "Green Building" Class 4 p.m. - Education Committee	11  Noon - Builders' Luncheon	12	13
14	15  FINAL DATE TO SUBMIT PARADE CONTRACTS  4 p.m. - HPS Committee (tentative)	16	17  8:30-Noon - "BAR"  Noon-1 p.m. - "Lunch & Learn" City of Tyler	18	19	20
21	22  2 p.m. - Public Relations Committee  4 p.m. - Budget & Finance Committee	23  1:30 p.m. - Government Relations Committee  4 p.m. - Membership Committee	24  Home Products Show Move-In Begins	25  Noon - Builders' Luncheon Home Products Show Move-In Continues	26  Home Products Show Kick-Off Party Begins @ 6 p.m.	27  Home Products Show
28  Home Products Show						

## Dates to Remember

### MARCH

2	After Hours
5	TAB Energy Codes Class
11	Builders' Luncheon
17	Bowling Tournament
18	Member Orientation
25	Builders' Luncheon

### APRIL

6	After Hours
8	All-Member Cookout
14	"Business Mgmt" Class
15	Builders' Luncheon
27	General Membership Mtg
29	Builders' Luncheon



All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Heather or Brooke at: 903-561-3964.

## BUILDERS' LUNCHEONS

*Thank You, Sponsors !!*

**February 11, 2009**

*Sponsor:* **JMS Rentals, Inc.**

*Location:* **TABA Office**

**February 25, 2009**

*Sponsor:* **To Be Announced**

*Location:* **To Be Announced**

## COMING ATTRACTIONS

### SAVE THESE DATES

# After Hours



**BUILDERS, COME OUT TO AFTER HOURS FOR YOUR CHANCE TO WIN!**

#### Sponsored by:

Transit Mix Concrete & Materials Co, Inc.

**Tuesday, February 2, 2010  
5-7 p.m. at the TABA office**

**Builders' Progressive Jackpot:** Kim Galyean's name was drawn at the November After Hours, but since she was not in attendance, the February Jackpot is now \$550!

**NEW starting in February:** Associate Members' Drawing for "MEMBER MARKETPLACE" spotlight. One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the TABA News! Come out for your chance to win!

The editor retains the right to edit for length and content.

**"LUNCH & LEARN" - WITH THE CITY OF TYLER**  
February 17, 2010 • Noon to 1 p.m. • \$10 for Lunch

#### TOPIC: ONLINE OPTIONS

Apply for a Permit and Pay Online | Check the Status of Plan Review

Schedule an Inspection | Check Inspection Results

REGISTER ONLINE OR CALL TABA TO ENROLL - LIMIT 25



#### GREEN IS MAINSTREAM:

### "Energy Codes, Energy Efficiency and Best Practices in Green Building"

**3-Hour Workshop - 9 a.m. to Noon - Friday, March 5, 2010**

**Cost: \$80 members; \$120 non-members**

This workshop will educate the residential construction community on changes to the Texas Building Code and Energy Performance Standards as they relate to the 2009 building codes, and will include general information on the national green building program certifications available to residential construction as well as best practices for installation of energy efficient products.

**Presenters:** Fred H. Bastani, Ph.D., President, International Polytechnic Institute, Inc. and Jose L. Fernandez-Solis, Ph.D., Assistant Professor, Department of Construction Science, Texas A&M University

## Bowling with Builders TOURNAMENT



**March 17<sup>th</sup> at Green Acres Bowl  
6:30 to 9 p.m.**

#### FEELING LUCKY? BOWL FOR GOLD!!

Come out and enjoy a great St. Patrick's Day evening of fun, pizza, beer, prizes and more!

**Dinner Sponsors:**

**BancorpSouth • Insurance One Agency LC**



### NOTE TO PARADE BUILDERS:

The 2010 Parade of Homes™ BUILDER CONTRACT submission **FINAL DEADLINE** is February 15, 2010.

## Do BUSINESS WITH MEMBERS! 3

Run your business card ad here. It's an economical way to get your name in front of every major builder in the area. Call 903-561-3964 for more info.

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**THANK YOU FOR RENEWING!**

*A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!*

Accurate Assessment Services, LLC

**Burt R. Ford Enterprises, Inc.**

**Cates Caststone**

C-n-C Home Audio/Video Inc.

Com-Tech Resources, Inc.

**Designing Women, Inc.**

**East Texas Spa**

Energy Concepts

Glory Builders, Inc.

Hollytree Country Club

Just Clean It

**UPCOMING RENEWALS**

C & C Drywall

City of Tyler Planning & Zoning  
Cooper-Sibley Construction, Inc.

Designer Palms of Texas

Donovan White Cabinets, Inc.

e3 Solutions

Eagle Electric

East Texas Brick Co. Ltd.

FNC Ponds

K&D Woodwork

Lighting One of Tyler

Mink Plumbing Co., Inc.

Montrose Concrete, Inc.

Oncor Electric Delivery

Pyp It, Inc.

RSC Equipment Rental

Stonebridge Heating & Air Conditioning

The Added Touch

Thedford Construction Co., Inc.

Tony & Junior Concrete

Up Stage with Amy Barber

Wells Marble Co.

**MEMBERSHIP CANCELLATIONS**

*For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:*

Ark-La-Tex Helical Distributors, LLC;  
Geaux Corporation; Legacy Texas Insurance Services; Lott Masonry, Inc.; Southwest Sales; The Blind Man; Trinity III Design & Construction; TWM Builders; Waller Broadcasting; Water Masters, Inc.; Wayne Shay Builder, Inc.

**MEMBER INFORMATION****WELCOME NEW MEMBERS!****BUILDER MEMBER:**

**The Granite Girls LLC**

Cherie' Paro

903-521-1108

6618 S. Broadway, Tyler, TX

75703

**ASSOCIATE MEMBER:**

**ACES AC Supply North**

Billy C. Johnson

903-714-0425

1441 Patton Place #195

Carrollton, TX 75007

**ASSOCIATE MEMBER:**

**BankTexas**

Ryan Gentry

906-561-6617

2220 W. Grande Blvd., Tyler, TX

75703

**ASSOCIATE MEMBER:**

**Garage Strategies**

Nathan Parker

903-954-0652

9557 Tosha Lane, Flint, TX 75762

Sponsor • Mark Hays

**ASSOCIATE MEMBER:**

**Gotcha Covered, Tyler**

Allen G. Meredith

903-245-2903

1648 Holly Star Dr., Tyler, TX

75703

**ASSOCIATE MEMBER:**

**ProBuild South**

Mike Marino

972-621-2233

8701 Sterling St. Ste. 180, Irving,

TX 75063

*You Are Invited!*

NEW MEMBERS —

Join us at the next Quarterly Member Orientation at noon on March 18<sup>th</sup> at the TABA office. We will treat you to a light lunch and a presentation that shows all the ways TABA membership will benefit you!

ALL MEMBERS ARE INVITED. Call to RSVP, or register online.

*Welcome!*

**THANK YOU BELL RINGERS!**

Kettle Drive Volunteers enjoyed warmer temperatures (compared to last year) as they rang their bells for the Salvation Army outside Brookshire's on Rice Road on Dec. 16, 2010. Thanks to each of our shift-working volunteers: Beverly Uzzell, Meredith Archie, Ricky Casey (shown above left), Carlton Edwards (shown above right), Stefanie Smith, Libby Simmons, Vic Thompson, Nolan Manziel Jr., Robert Aiken, Nancy Barron, James Shell, Sam Oliphant, Jason & Sarah Campbell, Matthew & Kristi Peer, Mike Schovanec, Debbie Bryant, Peyton Laughlin and Lance Huskey.

## EDUCATION UPDATES



"Scheduling" Class—NAHB University of Housing students enjoyed enhancing their education Jan. 7, 2010. Shown from left to right are, standing: 2010 Education Sponsor BMC West representative James Groom, Danny Kemp, Caleb Bryant, Bill Criswell, Brandon Parker, Ronnie Cochrane, Instructor Paul Evans; Kneeling are Daniel Kessinger, Diane Hubbard and Steven Phillips.

## THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Kelly Community Credit Union

Lloyd Construction

Scott Family Homes, Inc.

Star Lite Custom Homes, LLC

Transit Mix Concrete & Materials Co., Inc.



Become a Facebook Fan!

Look for Tyler Area Builders Association



## LEAD PAINT RENOVATOR TRAINING

**Reminder:** Beginning April, 2010, contractors performing renovation, repair and painting projects that disturb lead-based paint in homes, child care facilities and schools built before 1978 must be EPA certified and must follow specific work practices to prevent lead contamination.

The requirements apply to renovation, repair or painting activities. The rule does not apply to minor maintenance or repair activities where less than six square feet of lead-based paint is disturbed in a room or where less than 20 square feet of lead-based paint is disturbed on the exterior. Window replacement is NOT minor maintenance or repair.

Any company doing work in these homes must be certified, follow specific work practices and keep detailed records. **At least one employee must be trained in these new requirements by April 2010.**

For local training, **download the TJC class information sheet** on the Industry News page at [www.tylerareabuilders.com](http://www.tylerareabuilders.com). TJC classes are Feb. 5 and March 24.

More information on EPA's requirements can be found on EPA's website: [www.epa.gov/lead/pubs/renovation.htm](http://www.epa.gov/lead/pubs/renovation.htm).


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Classes in Tyler February 9 & 10, 2010. To register, visit the Calendar of Events at [www.tylerareabuilders.com](http://www.tylerareabuilders.com), or call the office at 903-561-3964.

AR79964

Reach Higher. Work Smarter.



## MEMBER NEWS

*Congratulations*

These members have each won TWO \$35 gas cards from Bonded Builders Warranty Group:

**LEE KNIGHT OF LEE KNIGHT  
CUSTOM HOMES**  
**MARK HAYS OF HARRY'S  
BUILDING MATERIALS**

Lee and Mark each sponsored a new member during a special Bonded Builders' Spirit of Membership promotion during December 2009 - January 10, 2010.

These sponsorships were the first new members to be referred by Mark and Lee. Congrats to all!

*Many thanks to  
Mayor Barbara Bass  
for performing TABA's  
2010 Officer  
Installation.*

Reserve your  
Builders' Luncheon  
and *After Hours* dates  
NOW!

Call Brooke at:  
903-561-3964



Sunbelt Builders Show attendees were treated to an appearance by Texas Governor Rick Perry during the event in October at the Gaylord Texan Hotel in Grapevine. Shown above are 2010 TABA President Ricky Casey and EO Kathey Comer with Perry.

## ACTIVITIES &amp; EVENTS

## OFFICER INSTALLATION

Wednesday, Jan. 6, 2010 at Hollytree



At left, Mayor Barbara Bass gives the oath of office to (left to right) 2010 TABA President Ricky Casey, Vice President Robert Aiken, and Secretary/Treasurer Steve Nix.



Above, 2009 President Nancy Barron presents 2010 President Ricky Casey with his pin. At left, Mayor Bass installs the 2010 Board of Directors. More photos online.



**MANY THANKS TO OUR OFFICER  
INSTALLATION SPONSORS!**

**Title Sponsors:**  
**BancorpSouth & Oncor**

**Meeting Sponsors:**  
Insurance One Agency  
Southside Bank  
Texas Bank & Trust Company  
Transit Mix Concrete & Materials



## IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2010, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$24 and \$0.80 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$59.50 and \$18.25 for an affiliate member.



## ASSOCIATE COUNCIL CORNER

### FROM THE ASSOCIATE COUNCIL PRESIDENT

The Associate Council is here to represent TABA's associate members, so any suggestions or comments regarding the association could be addressed by any of us. The other four members of the Associate Council are Jion Dietz, Libby Simmons, Jeff Cross and Andy Albright.

I would like to remind everyone about the Home Products Show, which is the Associate Council's biggest project of the year, coming up February 26-28 at Harvey Convention Center.

Any associate interested in volunteering should contact the TABA office or Jion Dietz, and we will find a place for you to help. The Show is a great opportunity to see the products of our fellow members, and it raises public awareness about TABA along with raising money for other TABA projects.

So please come out and help us make this Show the best one yet!



Janie Malone

Associate Council President

### EXHIBITORS' LUNCHEON



Home Products Show exhibitors met at Mario's for lunch on Jan. 12, 2010, to finalize details about the Feb. 26-28 event. Ninety-six representatives of TABA member companies attended.



### BUILDERS' LUNCHEON



ProBuild South, a new member company, sponsored the Builders' Luncheon on Jan. 14, 2010, at Texas Roadhouse. Shown above are ProBuild representatives (left to right) Aaron Corey, Mike Marino and Pat Marino. The meal and fellowship were enjoyed by all in attendance.



### MEMBER NEWS

#### Condolences

To family, friends and co-workers of Sandra Burkett, who passed away in December.

To Kevin Ferrier on the death of his mother, Joyce Shields Ferrier McKnight.

To Heather Stevenson, TABA Director of Operations, and family on the recent death of her grandfather, Bob Waters.

#### Get Well Soon

Speedy recovery wishes go out to Tom Utz.

Reserve your newsletter insert and business card ad space for 2010 now!  
Call 903-561-3964 or email [jperrin@tylerareabuilders.com](mailto:jperrin@tylerareabuilders.com).

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TABA [www.tylerareabuilders.com](http://www.tylerareabuilders.com)

TAB [www.texasbuilders.org](http://www.texasbuilders.org)

NAHB [www.nahb.com](http://www.nahb.com)

### **MISSION STATEMENT:**

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## **AND FINALLY . . .**

You know that awkward feeling you get the first time walk into a new church, a new health club or any new place? We hope you've never felt that way about TABA. But realistically, we know you probably have.

Throughout this year we're going to highlight some ways that you can get involved, utilize your membership and begin to feel at home at the Tyler Area Builders Association.

A great deal of the important work of our Association is done through committees. Fourteen committees direct the activities of staff and our membership to ensure that the association's goals and objectives are met. Joining one of these groups is the easiest way to get to know other members and see just what makes TABA tick.

What are your priorities and interests? Education or Government Relations; Social Events or Membership; Parade of Homes™ or the Home Products Show; Public Relations or Budget & Finance. All of these groups meet monthly and represent our membership in their area of expertise.

Committee members' commitment, teamwork and vision combine to make ours a successful association. We would love to add your name to a committee roster. Just call the TABA office or e-mail [jperrin@tylerareabuilders.com](mailto:jperrin@tylerareabuilders.com) to have your name added to the committee of your choice.

We look forward to seeing you soon.

Kathey Comer  
Executive Vice-President



## **PRESIDENT'S MESSAGE**

I don't know about y'all, but we've had enough cold weather for the entire season already. I hope everyone escaped without too much damage from the deep freeze.

Things are looking up this year, and I hope everyone is as optimistic as I am about a positive trend returning to the home building industry.

I was taught growing up that hard work pays off. When we're willing to roll up our sleeves and get our hands a little dirty, we set the wheels in motion for economic gain that spreads throughout the community. Builders are part of the backbone of our nation's economy, and we can be proud of that.

Staying active keeps our optimistic momentum going. In addition to all our hard work, I hope everyone gets involved in our many educational opportunities. Several classes are on the roster in the next few months, so take a moment to review the topics at [www.tylerareabuilders.com](http://www.tylerareabuilders.com) and sign up. Upgrading our education is a sure-fire way to let everyone know that we're moving forward by improving the quality of the services we can offer.

I hope the entire membership gets involved in our social events as well. The bowling tournament is around the corner in March, and it is always a hoot. So stay active and come out to some TABA events. Nothing lightens up the winter chill and keeps us in a positive frame of mind better than having some fun.

Thank you, and God bless.

Ricky Casey  
2010 President

