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 Texas
 Southside Bank

**General Membership Meeting &
 CHILI COOK-OFF**

Tuesday, July 27, 2010

5 to 7 p.m. at Rose Garden Center

Sign up to cook! The more cooks, the spicier!

Early-Bird Special \$20/person, includes 2 drink coupons; \$25/person after July 23rd

Register online, or call 903-561-3964 to RSVP.

MEMBER ORIENTATION

Thursday, July 1, 2010 • Noon at the TABA office

Join us for a light lunch as we show you all the ways your TABA membership can benefit you and your business. New and long-time members are welcome to attend. Please RSVP online or call 903-561-3964 so we can be sure to have enough lunches.

SPORTING • CLAY • SHOOT

at the Chicken Ranch

19101 County Road 4235, Frankston

Friday, August 13th 3-6 p.m.

Cost is \$80 per person or \$150 per couple

Call 903-561-3964 to sign up today!

Sponsored by:

SUDDENLINK & BOREN SCOTT TITLE CO. **benefiting HOMEPAAC**

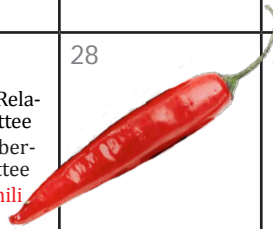


**How to Legally Protect
 Your Business ~ July 14th**

For Details & More Education Opportunities, see page 7



SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5 Happy July 4 th Holiday! Office Closed  Registration is OPEN!	6 11:30 a.m. - Exec Committee 4 p.m. - Board of Directors Meeting 5-7 p.m. - After Hours	7	8 Noon - Builders' Luncheon	9	10
11	12	13	14 Noon - Law Panel with Sean Healy 4 p.m. - Education Committee	15	16	17
18	19	20	21	22 Noon - Builders' Luncheon	23	24
25	26 2 p.m. - Public Relations Committee 4 p.m. - Budget & Finance Committee	27 2 p.m. - Govt. Relations Committee 4 p.m. - Membership Committee 5-7 p.m. - Chili Cookoff	28	29	30	31



Dates to Remember

AUGUST

10	After Hours
12	Builders' Luncheon
13	Sporting Clay Shoot
17	"Project Management" Class
18	City Lunch & Learn
19	Past Presidents' Luncheon
26	Builders' Luncheon

SEPTEMBER

2	Builders' Luncheon
7	After Hours
8	"BAR" Exam
9	Member Orientation
14	Speed Networking



All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Heather at: 903-561-3964.

BUILDERS' LUNCHEONS

Thank You, Sponsors !!

July 8, 2010

Sponsor: Five Star Stone

Location: TABA Office

July 22, 2010

Sponsor: Express Employment

Location: Spring Creek Barbecue

COMING ATTRACTIONS

SAVE THESE DATES

After Hours

Sponsored by:

Moore Supply Company

July 6, 2010
5-7 p.m. at TABA

All members are welcome to attend. Come out for your chance to win!



Many thanks to the June *After Hours* Sponsor - **Harry's Building Materials**

Builders' Progressive Jackpot: Bob Kurtz's name was drawn at the June *After Hours*, and since he was not there, the July Jackpot is now \$150!

Associates' Member Marketplace Drawing: One company is drawn from *After Hours* attendees, and the winner is featured in a company profile in the *TABA News!* See this Month's spotlight on page 11.

COMING IN AUGUST

13TH SKEET SHOOT
Benefitting Homepac

17TH "PROJECT
MANAGEMENT"
University of Housing

19TH PAST PRESIDENTS'
LUNCHEON

COMING IN SEPTEMBER

8TH BAR EXAM
University of Housing

9TH MEMBER
ORIENTATION
Please RSVP

14TH SPEED NETWORKING
Be the First to Sign Up!

16TH "NEW HOME
SPECIALIST"
Class series begins

27TH APPRECIATION
COOKOUT

COMING IN OCTOBER

12TH GOVT. OFFICIALS
LUNCHEON

18TH FALL GOLF
TOURNAMENT



Put Sunbelt On Your Calendar
OCTOBER 2010

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
					22	23
					9	30

Thurs./14th
Opening Session -
T. Boone Pickens

Fri./15th
Sunbelt Luncheon -
Dr. David Crowe

Education Sessions
Sunbelt Bash &
Lone Star Spike Party

Sat./16th
Client Day

SUNBELT
BUILDERS SHOW™
October 14 - 16, 2010
Gaylord Texan ~ Grapevine, TX

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Excess Liability in \$1,000,000 increments
- T Commercial Automobile Insurance**
Custom Tailored for Your Needs
- T Model Home Contents**
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Lance Huskey
James Melhart

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THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

ACME Brick Company

Albright Solutions, LLC

All Tile

Allied Truss LLC

American State Bank

Apache Glass & Mirror, LLC**B&L Cabinet & Supply, Inc.**

BMC West

Beacon Federal

Berry Irrigation**C. Woods Co., Inc.**

CB Builder

CCS Woodworks

Camp Davis Stone Co.

Campbell Custom Homes, Inc.

CAPCO Engineering, Inc.

Capps-Capco Construction

CenterPoint Energy

Charles Tidmore Homes, LLC

Coldwell Banker United-**Carl Pirtle****Cornerstone Brokerage-****John Owen****D.B. Excavation, Inc.**

D.L.R. Construction, Inc.

Eagle Electric

Edward Jones Investments

Galyean Homes, Inc.

Gray's Home Fashion Gallery

Gregory Real Estate &**Property Management**

Henry Murphy, Jr.

Holland Marble & Granite

Hollywood Door of Tyler**MEMBERSHIP CANCELLATIONS**

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

Accurate Assessment Services, LLC;
Adams Consulting Engineers, Inc.; Conner Communities, Inc.; ECS Cabinetry;
Independent Glass & Mirror Co., Inc.;
NPA Coatings LLC; Professional Mortgage Associates; State Farm Insurance; Unique Paving Designs; United-Bilt Homes, Inc.

MEMBER INFORMATION**WELCOME NEW BUILDER MEMBERS!****Bolton Custom Homes**

Sherryl Henry Bolton

903-780-8427

PO Box 928, Lindale, TX 75771

Sponsor • David Thornton

Brown's Landing

Gary Brown, 817-296-4314

2443 Medford Ct.

Fort Worth, TX 76109

Sponsor • Jason Campbell

C&S Construction

Matthew Carns, 903-352-2054

PO Box 6344, Tyler, TX 75711

Sponsor • Gary Bayless

Welcome!**Steve Rohus Custom Homes, Inc.**

Steve Rohus, 903-839-2060

103 Wildcat Dr.

Whitehouse, TX 75791

Sponsor • Ricky Casey

TCMC General Construction

Todd Williams, 903-877-2156

12162 Hwy 155

Tyler, TX 75708

Sponsor • Breck Watson

White Wright Construction, LLC

Erin Wright, 903-769-5044

PO Box 1008

Hawkins, TX 75765

Sponsor • Craig Berry

WELCOME NEW ASSOCIATE MEMBERS!**A&M Refrigeration Co.**

Chris Worthen, 903-530-6478

4514 Inverness Dr., Tyler, TX 75703

Sponsor • Jason Campbell

Affordable Seamless Guttering

Michelle Garza, 903-526-2633

721 Mockingbird Lane

Tyler, TX 75701

Sponsor • Robert Aiken

All-Tex Plumbing

John Crimes, 903-561-5325

PO Box 132768, Tyler, TX 75713

Sponsor • Steve Nix

American Building Supply

Ramiro Martinez, 817-291-0158

2709 Ponderosa St.

Arlington, TX 76014

Sponsor • Carlton Edwards

Ameri-Tex Services, Inc.

Veronica Carroll, 903-839-1800

311 W Main St,

Whitehouse, TX 75791

Sponsor • Robert Aiken

Bannister Drywall

Cecil Bannister, 903-539-9255

13555 Hwy 204

Jacksonville, TX 75766

Sponsor • Matthew Peer

Welcome!**Century 21 First Group**

Jason Wright, 903-581-2341

1310 ESE Loop 323, Tyler, TX 75701

Sponsor • Steve Nix

Cy White Landscape Design

Cy White, 903-566-6499

2822 Rockbridge, Tyler, TX 75701

Sponsor • Brad Stricklin

East Texas Refrigeration, Inc.

Kevin Braley, 903-581-9672

4700 Old Troup Hwy, Tyler, TX 75707

Sponsor • Jason Campbell

Excel Pools & Landscaping

Byron Utz, 903-894-7002

PO Box 864, Flint, TX 75762

Sponsor • Sam Oliphant

Faithco East Texas

John Melahn, 903-882-9664

1673 Pineview Lane

Hideaway, TX 75771

Sponsor • Jeff Andreason

Faux fx

Jack Ray Coates, 903-353-5535

5913 Hollytree Dr., Tyler, TX 75703

Sponsor • Sam Mezayek

First State Bank Frankston

Russ Gideon, 903-876-2212

PO Box 277, Frankston, TX 75763

Sponsor • Ricky Casey

MEMBER INFORMATION

WELCOME NEW ASSOCIATE MEMBERS!

Henson's Solid Rock

Brad Henson, 903-(903) 714-3847
8797 FM 2494, Athens, TX 75751
Sponsor • Nolan Manziel, Jr.

Holliday Sheet Metal

Russell Moncies, 903-561-3268
4301 Old Troup Hwy, Tyler, TX 75707
Sponsor • Jason Campbell

I-20 Team

Laura Adkinson, 903-881-0500
17056 I-20 West, Lindale, TX 75771
Sponsor • Jeff Andreason

Iron Doors Plus

Tom Hathaway, 903-520-7725
7406 Bedshire, Tyler, TX 75703
Sponsor • Robert Aiken

Keller Williams Realty

Dianna Riggio, 903-534-6600
6761 Old Jacksonville Rd.
Tyler, TX 75703
Sponsor • Janie Malone

Krantz PR

Laura Krantz, 903-570-4829
113 Spring Valley, Bullard, TX 75757
Sponsor • Brandon Parker

Lone Star Generators, LLC

Rick Gordon, 903-592-9000
2068 Lamont Dr., Tyler, TX 75708
Sponsor • Tom Utz

Mase Landscape Co.

Randy Mase, 903-780-2622
PO Box 6511, Tyler, TX 75711
Sponsor • Ryan Hall

Mike Menager

Mike Menager, 903-539-4313
18446 CR 2195
Whitehouse, TX 75791
Sponsor • Nancy Barron

Minter Construction

Danny Minter, 903-570-3175
108 Rosebrook
Whitehouse, TX 75791
Sponsor • Robert Aiken

Primary Residential Mortgage

Scott Nelson, 903-839-1004
15632 SH 110 S, Ste 21
Whitehouse, TX 75791
Sponsor • Ricky Casey

Southwest Commercial Contractors

Gary Weikel, 903-617-0141
11340 Hwy 64 E, Tyler, TX 75705
Sponsor • Jeff Andreason

Stanley Overhead Doors

David Stanley, 903-530-9782
4678 Meadowdale, Flint, TX 75762
Sponsor • Jason Campbell

S.T.A.R. Concrete Pumping

Clint Clawson, 903-653-7774
1701 E Hwy 31, Longview, TX 75604
Sponsor • Jason Campbell

Superior AC & Heating

Amy Loosier, 903-526-8337
16794 FM 279, Tyler, TX 75704
Sponsor • Ryan Hall

Swann's Furniture Gallery

Elam Swann, 903-592-6526
2401 S SE Loop 323
Tyler, TX 75702
Sponsor • Steven Phillips

Tennison's Landscaping & Irrigation

Reva Tennison, 903-752-1136
2937 CR 4905, Troup, TX 75789
Sponsor • Eddie Clark

Todd Hayley Construction

Todd Hayley, 903-312-1635
PO Box 132036, Tyler, TX 75713
Sponsor • Gary Bayless

Winningham Consultants & Design

Johnny & Debra Winningham
903-570-9601
2135 Evansburg Ln, Tyler, TX 75703
Sponsor • Steven Phillips

Join us at the next quarterly
Member Orientation at noon on
July 1st at the TABA office. We will
treat you to a light lunch and a presen-
tation that shows all the ways TABA
membership will benefit *you!*
ALL MEMBERS ARE INVITED.
Call to RSVP, or register online.

**New & Current
Members
Are Invited:**

THANK YOU FOR RENEWING!

*A special thanks to the highlighted
companies which have been
TABA members for
10 or more consecutive years!*

Home Plus by Cassity Jones

Iron Hill Services, LLC
Jim Toman Insurance Agency

Jordan's Stone

Kevin Humphrey Homes, Inc.
Laughlin Properties, Inc.
Maddox Air Conditioning

Mallory's Propane

Mikasa Construction, Inc.
Nix Landscape Supply, Inc.
Oncor Electric Delivery

Overhead Door Co. of Tyler

Paramount Construction Co.
Plastering Systems, Inc.
Pro Electrical Services

Quality Lumber & Supply

Ramey & Flock, P.C.
Sherwin-Williams Co.
Sound Logic Integrations

Southside Bank - Broadway
@ Grande

Southside Bank - Gresham
Superior Siding Supply, Inc.
The Added Touch

The Hines Group
Tidmore Building, LLC

UPCOMING RENEWALS

Agtoprof, Inc.
Appraisal Associates
Boral Bricks, Inc.
Bostick Metal Roofing
Boulevard Homes
C. Cooper Custom Homes
Concrete Supply
Cotton Custom Homes, LLC
E-Mar, LLC
ERA Five Star Realty - Doc Deason
Flickinger Homes, LLC
G-Man
Granite Division, Inc.
J&M Countertops
Kopal Building & Design
Larry Seigler Construction
Leo Jones Insulating Co., Inc.
Light Your Fire
Mike Pardue Homes, Inc.
Ron Beard Construction
Steve's Window Cleaning Service
TDI Air Conditioning
United Heritage Credit Union
Wilson Homes

NAHB Prizes and Prize Winners



Sporty Golf Umbrella - 60" arc, steel shaft and double ribbed construction. Wind-proof spring and straight wood handle. Winners must recruit 3 or more new members:

Jason Campbell (6)
Carlton Edwards (6)
Robert Aiken (4)
Jeff Andreason (3)
Ricky Casey (3)



Folding Polymer Resin Stool - Skid resistant with carrying handle and weight limit of 300 lbs. Winners must recruit 2 new members:

Gary Bayless
Ryan Hall
Steve Nix
Matthew Peer
Steven Phillips



100% washed cotton twill cap - Unstructured crown and pre-curved visor with adjustable clasp. Winners must recruit 1 new member: **Jason Balsler, Nancy Barron, Craig Berry, Eddie Clark, Mark Hays, Janie Malone, Nolan Manziel Jr., Sam Mezayek, Sam Oliphant, Brandon Parker, Brad Stricklin, David Thornton, Jim Toman, Tom Utz, Breck Watson**

MEMBERSHIP DRIVE RESULTS

THE HUNT FOR NEW MEMBERS



When all the completed applications were counted, TABA finished the May Membership Drive with 49 new members! Many thanks to our Membership Day Sponsor, Oncor Electric Delivery.

Winning the TABA Top Individual Recruiter prize and a \$100 gift card were: **Jason Campbell** and **Carlton Edwards**, all tied up with 6 new members apiece. Congratulations, Carlton and Jason!

"Team Robert" won the TABA Team Award and dinner at Bernard Mediterranean Restaurant by recruiting 12 new members. Team members were: **Robert Aiken, Jeff Andreason, Al Bartlett, Ryan Hall, Matthew Peer, Steve Phillips and Breck Watson.**

TABA prize winners earning a \$25 gift card for recruiting 3 new members:

Ricky Casey
Robert Aiken
Jeff Andreason

Teams and individual recruiters are shown at right working the phones on Membership Day, May 11th.

Top photo clockwise from bottom left: Ryan Hall, Libby Simmons, Jason Campbell, Ricky Casey, Ed Thompson, Jason Willis and Jeff Andreason. Center photo from left: Breck Watson, Robert Aiken and Al Bartlett. Bottom photo clockwise from left: Steve Nix, Phillip McFadden, Gary Bayless and Beverly Uzzell.

Earning the **Spirit of Membership Award** and a \$35 gas card from Bonded Builders Warranty Group for recruiting their first-ever new members were:

Craig Berry
Carlton Edwards
Sam Oliphant
David Thornton
Jim Toman

Welcome, new Spikes!



Total number of new members during May: 49, with six new builders and 43 new associates. Way to go TABA recruiters!



EDUCATION UPDATES

Members Helping Members:

DISCUSSION ON PROTECTING YOUR BUSINESS

Moderator: SEAN HEALY, ATTORNEY AT LAW

July 14, 2010 • Noon • Cost is \$40 for members

Lunch is included. Join us for this informal education event.

Get your questions answered!

TABA University Presents:

“Project Management”

Aug. 17, 2010 • 8:30- 4:30 p.m.

Instructor: Paul Evans

Cost: \$210 for members, includes lunch



2010 Education Sponsor

Lunch Sponsor: StrucSure Home Warranty

Lunch & Learn with City of Tyler

“CHANGES IN THE IRC”

Noon on Aug. 18, 2010 • Cost: \$10 for lunch

Tyler Development Center, 423 W. Ferguson

Enroll online, or call TABA to register

Lead Paint Rule Opt-Out Revoked

The opt-out provision for pre-1978 homes without pregnant women or children under age six in residence **has been revoked**. The EPA had submitted an amendment to the Lead: Renovation, Repair and Painting rule that would allow the opt-out. However, on July 6, 2010, all provisions of the Lead Painting rule will be in effect. Remodelers and other contractors who disturb painted surfaces in pre-1978 homes must attend the required training and submit firm certification.

For more information visit www.nahb.org/leadpaint or contact Matt Watkins at 800-368-5242 x8327.

MEMBER BENEFITS

Technical Assist Hotline



Have questions about building products, techniques, technologies and best practices?

NAHB Research Center provides this outstanding FREE service to assist NAHB’s builder, remodeler and trade contractor members with hands-on construction issues. Technical experts will respond to calls and online hotline inquiries by the next business day.

Callers simply provide a specific question, their local association and NAHB affiliation and contact information in their message.

Members can call 888-NAHB-MEM (888-624-2636) from 8:30 a.m. to 4:30 p.m. Eastern Standard Time Monday through Friday. Or questions can be submitted online at www.nahbrc.com/techassist.

NAHB Designations Update

These members have recently completed all the requirements for Certified Green Professional:

- Keven Hatcher
- Sean O’Keefe
- Kenneth Wheeler

To see a current list of TABA members with NAHB designations, click the link “Members with NAHB Designations” on the Find a Member page at www.tylerearebuilders.com.

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“Best Available Rate” is defined as the best, non-qualified, publicly available rate on the Internet for the hotel, date and accommodations requested. The discount for International properties may be less than or equal to 20% of Best Available Rate. Certain restrictions apply. To redeem this offer call the hotel brand phone number above and give ID at the time of reservation. Offer not valid if hotel is called directly, caller must use toll free numbers listed above. Advanced reservations are required. Offer is subject to availability at participating locations and some blackout dates may apply. Offer cannot be combined with any other discounts, offers, or special promotions. Discounts vary by location and time of year. Offer is void where prohibited by law and has no cash value.

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JUNE 5-13

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Tyler Area Builders Association

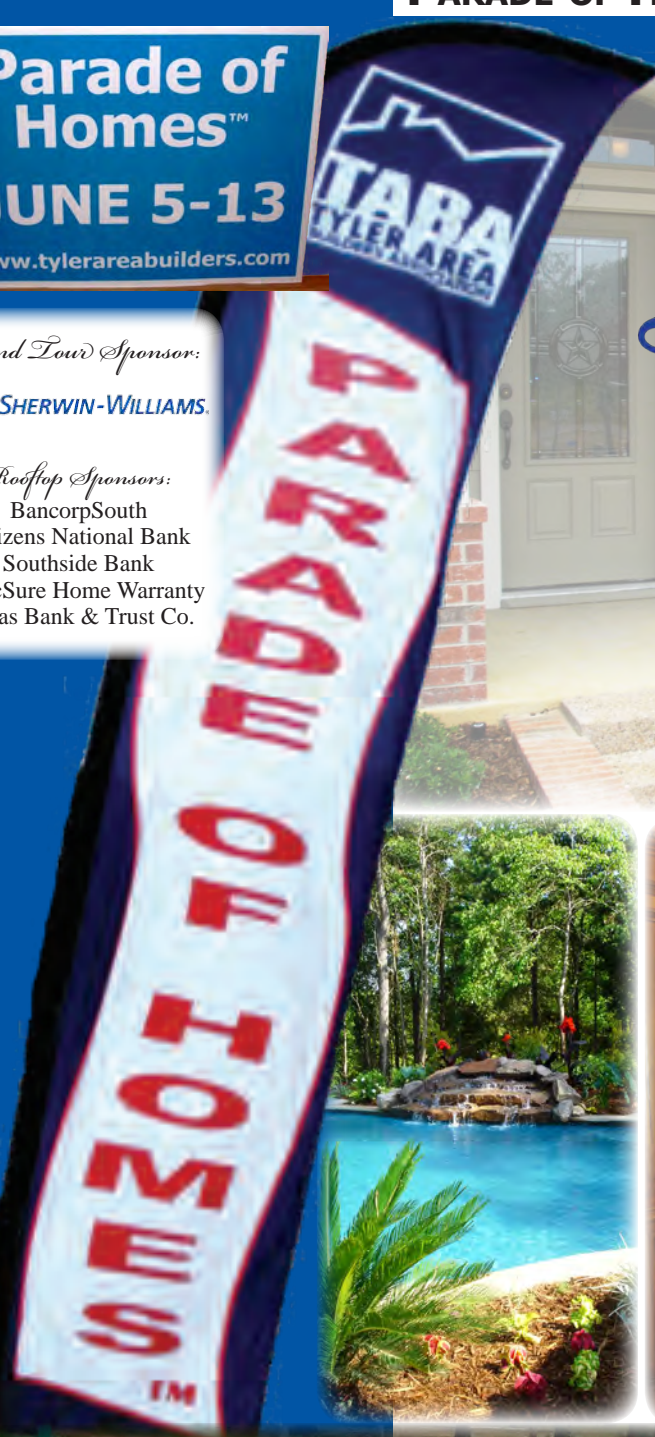
Proceeds to benefit these charities:



Azleway Boys' Ranch



Breckenridge Village of Tyler



THOUSANDS OF VISITORS ATTEND



Many thanks to all our members who set out signs and helped make this Parade one of the best ever! Many more photos available on TABA's web site.



2010 parade of HOMES™
 TYLER AREA BUILDERS ASSOCIATION
 June 5-13, 2010

1	2	3	4	5	6	7	8	9	10	11	12	13	14
ADMIT ONE Adult \$10 <i>(Includes Parking, Refreshments, Open House & Goodie Bags)</i> THE PARADE OF HOMES™ • JUNE 5-13, 2010 GRAND PRIZE \$750 CASH <i>(See Contest Entry Information on Back of Ticket)</i> Tickets are non-refundable and non-transferable.													
15	16	17	18	19	20	21	22	23	24	25	26	27	28



AFTER HOURS FUN—Libby Simmons (above left) visits with Mark Hays at the *After Hours* sponsored by Harry's Building Materials June 1st. The hot wings were a big hit, as demonstrated below by Matthew Peer (left) and Jeff Cross. Builders, come out to the monthly *After Hours* for your chance to win the Builders' Progressive Jackpot (see p. 3). Associate member attendees can enter for a chance to win the Members Marketplace drawing (see p. 11).

SPRING GOLF TOURNAMENT

MEMBER NEWS

Many Thanks to Our Spring Golf Tournament Sponsors and Advertisers!

Dinner Sponsor:

ONCOR

Beverage Carts:

EAST TEXAS TITLE CO.
INSURANCE ONE AGENCY

TRANSIT MIX

Golden Throne:

BancorpSouth

Closest to the Pin:

Fixture This, Inc.

Texas Bank & Trust Co.

Five Iron Sponsor:

Austin Bank

Longest Drive:

Moen, Inc.

Texas Bank & Trust Co.

Hole-in-One:

Hall Buick GMC



More Member Benefits

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– Business Auto – Workers’ Comp
– Bonds – Tools and Equipment –
Employee Benefits and more. To

find a Hotchkiss representative in your area, visit



HOTCHKISS INSURANCE AGENCY, INC. www.hiainc.com.



TOURNAMENT WINNERS—Above left, David Apperley, shown with Social Events Committee chairman Libby Simmons, was the winner of \$275 cash in the Par 3 HOMEPAC contest.



Above right, 1st Place - 53 winners are (not shown in order) Dwayne Hinds, Tom Seale, Scott Sepmoree, Michael Harrison, Jeff Tyler and Donnie Baker. At left, 8th Place - 58 winners are (not shown in order) Ronnie Cochrane, Jeff Cochrane, Mark Hayes, Trey Mullen, Randy Hardin and Lance Huskey. Below, 14th Place - 61 winners are (not shown in order) Lance Dudley, Kevin Williams, Doug Makowski, Bob Burnett, Gene Lewis and Bobby Crowley. **Closest to the Pin winners:** #4 Robby Leacy and #11 Jason Yearty. **Longest Drive winners:** #2 Darrell Welch and #16 Bryan Gatlin. More photos at www.tylerareabuilders.com.

Thank You, Hole Sponsors & Advertisers:

- ACES AC Supply North
- All Seasons Window & Door
- East Texas Brick
- Southside Bank
- Altra Federal Credit Union
- Boral Bricks
- C. Woods Co., Inc.
- Cassity Jones
- CenterPoint Energy
- Citizens National Bank
- City of Tyler Solid Waste
- Cole A/C & Appliance
- East Texas Title Co.
- Express Employment Professionals
- Faux fx
- Fixture This, Inc.
- Gollob, Morgan, Peddy & Co.
- Henry Murphy Jr.
- Insurance One Agency
- James Hardie Building Products



- Moore Supply Co. - Kitchen Showplace
- Olshan Foundation
- Overhead Door Co. of Tyler
- Panel Truss Texas
- Pools by Rainbow, Inc.
- Primary Residential Mortgage
- Stonebridge Heating & AC
- The Blind Place Tyler
- The Flooring Store of Tyler
- Transit Mix Concrete & Materials Co.

IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2010, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$24 and \$0.80 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$59.50 and \$18.25 for an affiliate member.

FROM THE ASSOCIATE COUNCIL PRESIDENT

I don't know about you, but I can't ever be ready for the summer heat and humidity that is par for the course in East Texas. And speaking of "par" and "course" — the Spring Golf Tournament was one of the best ever. Thank you to everyone involved!



The heat and the rain didn't stop thousands of East Texans from coming out to our Parade of Homes™ in June. The builders really do get better every year, coming out with the latest in architecture, design and detail. How fortunate we are to work alongside and be involved with the talented members of this association!

July will be a little slower than June around TABA, but we never take the summer off entirely. The chili cookoff in conjunction with the General Membership Meeting on the 27th promises to be a lot of fun. This is the opportunity all you cooks have been waiting for. Sign up your cooking team right away, and show us what you've got!

Janie Malone
Associate Council President

MEMBER MARKETPLACE

GARAGE STRATEGIES

Everyone wants more space, and adding space to your house adds value. At Garage Strategies we offer the most inexpensive way of increasing the square footage of your home's usable space by simply putting that monster mess in its place. Organize things in the unused space with overhead garage storage systems, wall organization systems and overhead lifts.

Garage Strategies offers a complete solution to your garage appeal and storage needs. Visit www.garagestrategiestyler.com or call 903-954-0652.

"Member Marketplace" is a feature highlighting a member's company. One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the TABA News! The editor retains the right to edit for length and content.

BUILDERS' LUNCHEON



OUTBACK STEAKHOUSE—Builders enjoyed a luncheon sponsored by ProBuild South on Thursday, June 3rd.

MEMBER NEWS

Congratulations

To Conaway Homes on receiving a 2010 Guildmaster Award for exceptional customer satisfaction.

To Steve Nix, John Falls and Jason Wright on their graduation from Leadership Tyler Class 24.

Get Well Wishes

To Al Bartlett - Best wishes for a full recovery!

To Larry Barbin - Wishing you a speedy recovery!

Condolences

To family and friends of Richard Rudd, who passed away in June.



HALL BUICK GMC HOSTS NAHB & GM NETWORKING EVENT—TABA members (from left) Ed Thompson and Carlton Edwards join a member of the Hall Buick GMC staff at a special networking event at the dealership on May 20th.

W. Joy Adams, ChFC, CFP®

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Web Links

Link to your web site from TABA's site for only \$50 per year via your listings in the Online Directory. Our "Find a Member" service is one of the most frequently used by both the public and our members!



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TABA www.tylerareabuilders.com

TAB www.texasbuilders.org

NAHB www.nahb.com



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Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

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Affordable education and professional development courses help you better serve your customers, your business and yourself. And taking a class is another easy way to get involved in the Tyler Area Builders Association.



Targeted courses enable you to protect and grow your business and provide better service. And while you're at it, you'll be meeting other members and making professional friends and contacts.

TABA's commitment to offering the best, most-extensive continuing education program is evident in our diverse array of programs. So far this year course topics have included scheduling, green building, energy codes and best practices, business management, historic rehabilitation, city online options and more. And we're only half way through the year!

NAHB University of Housing courses are now taught in Tyler. They offer you an excellent way to set yourself apart from your competition. Consumers often search the TABA website for the listings of area builders who have completed designation programs. Make sure your name is on the list.

I hope everyone will agree that in each and every class they have taken there was at least one idea that they took back and applied to their business.

Want more specific information? Visit www.tylerareabuilders.com or call Janet at the TABA office.

We look forward to seeing you at our next course.

Kathey Comer
Executive Vice-President

PRESIDENT'S MESSAGE



Hello, everybody. I hope everyone is ready to start churning through the hot summer. The 2010 Parade of Homes™ is now behind us. We had a great turnout from the public, thanks to the volunteer efforts of our

members and our public relations team. Much of our success is thanks to those who put out signs along the roadways — all in accordance with local regulations, of course. Our PR team also did a great job of spreading the word throughout the community about TABA's biggest annual event. Links to local TV coverage and photos of the Parade homes are on the Parade page at TABA's web site.

The Spring Golf Tournament was also a very successful event. Libby Simmons and her team on the Social Events Committee did a great job. We all enjoy getting together on the greens and in the clubhouse.

This month we will have another Member Orientation. Please remember this is not just for new members — anyone who wants to learn more about this organization and how to utilize it better are welcome to attend. Just call the office and sign up.

We are also going to have a summer edition chili cookoff, so all you chili pods get ready for some fun. Just remember, no beans in your chili brew.

I will be attending the TAB summer meeting at the end of the month, so I will have a report shortly after. God bless, and don't get too hot.

Ricky Casey
2010 President