

## PLATINUM PARTNERS

**BMC** 

**Insurance One Agency** Oncor

Sherwin-Williams Co. StrucSure Home

Warranty

## GOLD PARTNERS

**BancorpSouth ProBuild South** Southside Bank **Suddenlink** Texas Bank & Trust Co. **Transit Mix** 

## SILVER PARTNERS

All Natural Stone & Grass Altra Federal Credit Union **American State Bank Austin Bank** C. Woods Co., Inc. Citizens 1st Bank Citizens National Bank **East Texas Title Company** Fixture This, Inc. Kilgore National Bank Panel Truss Texas, Inc.



## Miemibier Origentiation

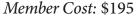
## Thursday, July 7, 2011 • Noon at the TABA office

Join us for a light lunch as we show you all the ways your TABA membership can benefit you and your business. New and long-time members are welcome to attend. Please RSVP online or call 903-561-3964 so we can be sure to have enough lunches.



#### **"Builder Assessment Review" - BAR Exam**

July 13, 2011 • 8:30 a.m. to Noon Member Cost: \$195



REGISTER ONLINE OR CALL TABA TO ENROLL.

The TABA News is available online each month at www.tylerareabuilders.com.

## <sup>2</sup> CALENDAR

## July 2011



	30Li 2011					
SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
3	4 Happy July 4 <sup>th</sup> Holiday! Office Closed	5 11:30 a.m Exec Committee 4 p.m Board of Directors Meeting 5-7 p.m After Hours	6	7 Noon - Member Orientation	8	9
10	11	12 9 a.m Ambas- sador Committee Meeting	13 8:30-4:30 p.m BAR Exam 4 p.m Education Committee	Noon - Builders' Luncheon	15	16
17	18	19	20	21	22	23
24	25 2 p.m Public Relations Committee 4 p.m Budget & Finance Committee	26 11 a.m Membership Committee 2 p.m Govt. Relations Committee	27	Noon - Builders' Luncheon	29	30

## **Dates to Remember**

## **A**UGUST

2	After Hours		
4	Builders' Luncheon		
12	Sporting Clay Shoot		
17	City Lunch & Learn		
18	Builders' Luncheon		
25	Govt. Officials Luncheon		
31	"Building Technology" Class		
	·		

<u>September</u>					
1	Builders' Luncheon				
6	After Hours				
13	Speed Networking				
15	Builders' Luncheon				
20	Past Presidents' Luncheon				

# Builders Luncheons Thank You, Sponsors!

All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Sherri at: 903-561-3964.

**JULY 14, 2011** 

Sponsor:

Landmark Title

Location:

Bruno's in Gresham

**JULY 28, 2011** 

Sponsor:

Citizens National Bank

Location:

**Clear Springs Texas** 

## **COMING ATTRACTIONS**

## SAVE THESE DATES



#### Coming in August



## 2TH SPORTING CLAY SHOOT

Benefitting HOMEPAC

Proceeds from this annual event are donated to the state lobbying efforts in Austin on behalf of the homebuilding industry in Texas. If last year's shoot is any indication, this event is sure to be a favorite of all sporting TABA members. Cost is \$350 for teams of 5 or \$80 for individuals.



## GENERAL MEMBERSHIP & GOVERNMENT OFFICIALS APPRECIATION LUNCHEON

Join TABA members and area government officials at noon at Willow Brook Country Club for this annual meeting. Registration is \$25. Register online on the Calendar of Events, or call the office to RSVP. You won't want to miss guest speaker Elliot Eisenberg, Senior Economist at NAHB.



#### "Building Technology - Exterior" NAHB's University of Housing

Satisfies Section 1 course requirement for the NAHB Designation, Certified Graduate Builder. Cost is \$210 for the all-day class. Call or register online.





**Builders & Subcontractors** Insurance Endorsed By Your Local Association



#### We Offer:

Competitive Rates

Complete Insurance Program Available

**Builders Risk Insurance** 

At Risk Coverage - Low Monthly Rates

**General Liability Insurance** Includes Completed Operations

Workers Compensation Insurance Group Program Approved by Texas Dep. of Insurance

Umbrella Insurance

Excess Liability in \$1,000,000 increments

**Commercial Automobile Insurance** Custom Tailored for Your Needs

**Model Home Contents** 

All Risk Coverage - Low Rates

Call "The Builder's Agent"

## Beverly Uzzell

Insurance One Agency, LC 4411 Old Bullard Road, Suite 500, Tyler, Texas 75703

903-526-0208

We offer special rates for "Parade" Homes. Call us for a Quote!



People Make The Difference

## NTEXAS BANK

530 South Broadway Ave. · 2323 West Grande Blvd. 903-581-7555 · www.texasbankandtrust.com

MEMBER FDIC EQUAL HOUSING LENDER

#### Bell Sand Company, Inc.

Commercial • Residential • Construction Fill Dirt • Mortar Sand & Gravel

Res 592-7239

P.O. Box 4055 · Tyler, TX 75712 Rt.19, Texas College Rd. · Tyler, TX

Elvis Kersh & Sons, Owners

Sand is our Business



#### **NEED A 10-YEAR STRUCTURAL HOME WARRANTY?**

#### LEAVE THE RISK TO US!

To learn more about how you can build buyer confidence with the best warranty caverage available, call Tiffany Acree, TAB ASSOCIATE OF THE YEAR, at 817.726.6880 or visit www.strucsure.com.

- competitive rates with personal ser serving small to large builders
- Insurance backed simple online enrollment

STRUCSURE

## MEMBER INFORMATION

#### THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

#### AAA Sanitation, Inc. **ACME Brick Company**

Adams Furniture & Appliance Affordable Services

#### Bailey Electric Co., Inc.

**Bannister Drywall** Bolton Custom Homes, Inc. **CB** Builder

Climate Control Heating & A/C

Cole A/C & Appliance Co. Cook & Son Roofing

#### **Cornerstone - John Owen**

D.B. Massey LLC **Excel Pools & Landscaping** 

#### Fair Management, LC

Flooring Liquidators Gray's Home Fashion Gallery Harry's Building Materials - J'Ville High Performance Homes, LLC

#### **Home Plus Floors Homes & Land of East Texas**

Iron Hill Services, LLC Jim Toman Insurance Agency Kee Electric, Inc.

Keller Williams - Dianna Riggio

## Kevin Humphrey Homes, Inc.

Kodiak DGS, Inc.

Larry Murdock Construction Co. Laughlin Properties, Inc.

McCoy's Building Supply **Oncor Electric Delivery** One-Ten Welding, Inc.

Overhead Door Co. of Tyler

Plastering Systems, Inc.

Quality Lumber & Supply, Inc.

Ramey & Flock, P.C.

#### Membership Cancellations

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

D.L.R. Construction Inc.; Express Employment Professionals; In Detail; RE/MAX Properties - Crutcher & Hartley

## WELCOME NEW BUILDER MEMBERS!

#### Dorsey Homes

Eric Dorsey • 903-871-8245 401 Prince Charles Whitehouse, TX 75791 Sponsor • Gary Bayless

#### LATSON CONSTRUCTION

Steve Latson • 903-920-2447 11243 CR 140, Flint, TX 75762 Sponsor • Carlos Juarez

#### **RBI** Construction

Ron Baker • 903-30-5337 9097 CR 2193 Whitehouse, TX 75791 Sponsor • Robert Aiken

#### SPRUCE HILL ESTATES

Erica Hallmark • 903-509-1001 PO Box 7426, Tyler, TX 75711 Sponsor • Steven Phillips

#### WALKER & ASSOCIATES

Dennis Walker • 903-530-5003 1920 Sybil Lane, Tyler, TX 75703 Sponsor • Breck Watson

 $m{J}$ oin us at the next quarterly  $m{Member}$ **Orientation** at noon on July 7th at the TABA office. We will treat you to a light lunch and a presentation that shows all the ways TABA membership will benefit you! ALL MEMBERS ARE INVITED. Call to RSVP, or register online.

## Welcome New Associate Members!

#### Allen Samuels

Tom Bedair • 903-561-2404 3120 SSW Loop 323, Tyler, TX 75701 431 N. Lynden, Tyler, TX 75702 Sponsor • Gary Bayless

#### **Automatic Propane**

David Collett • 903-592-6547 PO Box 120, Tyler, TX 75701

#### **BankTexas**

Clay Thompson • 903-561-6617 2096 Three Lakes Parkway Tyler, TX 75703

#### BDC, Ltd.

Brock Lynch • 903-740-2103 303 W Loop 281 Ste 110-143 Longview, TX 75605 Sponsor • Jason Bramlett

#### **Brosang's Landscaping**

Miles Brosang • 903-597-5296 15562 Hwy 110 S Whitehouse, TX 75791 Sponsor • Stefanie Smith

#### **Bug Busters Termite & Pest Control**

Jason Maxfield • 903-561-5276 12598 CR 180, Tyler, TX 75703 Sponsor • Jason Campbell

#### Cain Surveying

Bobby Wedgeworth • 903-839-1104 PO Box 994, Whitehouse, TX 75791 Sponsor • Shelley Flowers

#### Cash's Lawn Care

Cash Creasy • 903-570-4323 Sponsor • Eddie Clark

#### Century 21 First Group -Shelia Turner-Cooper

903-520-4069 1310 ESE Loop 323 Tyler, TX 75701 Sponsor • Chris Cooper

#### Custom Crete

Gary Keener • 903-534-8334 17282 Ridgecrest Dr., Flint, TX 75762 Sponsor • Steve Nix

#### **Cutright Glass & Mirror**

David Cutright • 903-825-3300 23000 CR 187, Bullard, TX 75757 Sponsor • Carlton Edwards

#### Einstein Bros. Bagels & Smoothie King

Allison McKinney • 903-509-2929 PO Box 132766, Tyler, TX 75713 Sponsor • Stefanie Smith

#### **Heartland Ham**

Scott Roycroft • 903-581-2802 3400 S. Broadway, Tyler, TX 75701 Sponsor • Stefanie Smith



## MEMBER INFORMATION

## Welcome New Associate Members!

#### Jerone Bearden Concrete Construction

Jerone Bearden • 903-595-1105 2119 W. Elm St., Tyler, TX 75702 Sponsor • Steve Nix

#### JRod's Powerwashing

Jerry Rodriguez • 903-952-2229 16710 Timberidge Dr. Tyler, TX 75703 Sponsor • Jason Campbell

#### Juan Vanegas

Juan Vanegas • 903-216-7478 PO Box 520, Overton, TX 75684 Sponsor • Joe Carlyle

#### **Junior Mata Concrete**

Junior Mata • 903-360-5857 7881 Hwy 110 N, Tyler, TX 75704 Sponsor • Joe Carlyle

#### **Lone Star Pest Control**

Jerry King • 903-561-9955 2050 Deerbrook Dr., Tyler, TX 75703 Sponsor • Jason Campbell Sponsor • Gary Bayless

#### Moulton & Price, PC

Jeffrey Price • 903-253-7823 11900 CR 177, Bullard, TX 75757 Sponsor • Jason Campbell

#### **Pargas Framing**

Jose Pargas • 903-393-3064 229 Jowell, Jacksonville, TX 75766 Sponsor • Jason Campbell

#### R. Klepfer Construction, Inc.

Robet Klepfer • 903-570-7776 PO Box 634, Flint, TX 75762 Sponsor • Joe Carlyle

#### **Red Baron Supply**

Kelley Winkle • 903-881-8610 13732 CR 474, Lindale, TX 75771 Sponsor • Mark Medina

#### **Reed & Associates Environmental Consulting**

Steve Reed • 903-692-1276 1529 CR 101 Carthage, TX 75633 Sponsor • Jason Campbell

#### **Robert Duncan Painting**

Robert Duncan • 903-570-3771 16354 Hwy 135, Arp, TX 75750 Sponsor • Joe Carlyle

#### **Roquemore Hardware**

David Roquemore • 903-839-6606 PO Box 778, Whitehouse, TX 75791 Sponsor • Robert Aiken

#### **S&P Gutters**

Seth Peart • 903-343-1563 18056 Lookout Lake Cir. Flint. TX 75762 Sponsor • Steven Phillips

#### S&R Construction

Sam Simms • 903-539-2392 652 CR 3810, Troup, TX 75789 Sponsor • Jason Campbell

#### SK&J Construction

Shilo Young • 903-571-3856 1489 CR 3413 • Chandler, TX 75758

#### The Window & Door Company

Chris Bruyere • 903-806-3372 5723 E. Hwy 80 Ste 4 Longview, TX 75605 Sponsor • Jion Dietz

#### **United Plumbing**

Jeff Crymes • 903-561-1000 15040 Hwy 110 S Whitehouse, TX 75791 Sponsor • Gary Bayless

#### Waggener Electric LLC

Kenneth Waggener • 903-571-3861 20733 FM 15, Troup, TX 75789 Sponsor • Joe Carlyle

#### White Oak Custom Cabinets

Billy Evans • 903-297-6944 810 McKesson Dr. Longview, TX 75604 Sponsor • Sean O'Keefe

#### **Xcel Properties**

Tom Roper • 903-894-4431 PO Box 195, Bullard, TX 75757 Sponsor • Doug Makowsky



#### THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Rainforest Irrigation & Landscaping S&T Development Ltd. Satterwhite Construction & Supply SBCC, Inc.

#### Sherwin-Williams Co. Southern Home Builders, Inc.

Southside Bank Stanley Overhead Door Steve Welch Custom Homes Tennison's Landscaping & Irrigation Tidmore Building, LLC

Tyler Pest Services, Inc. Tyler Products & Sales, Inc. **Whitehouse Floors & More Worden Specialties** 

#### UPCOMING RENEWALS

Agtoprof, Inc. American State Bank Appraisal Associates Reacon Federal Boral Bricks, Inc. Bostick Metal Roofing **Boulevard Homes** C. Cooper Custom Homes Campbell Custom Homes, Inc. Charles Tidmore Homes LLC Cotton Custom Homes, LLC **Edward Jones Investments** E-Mar, LLC Flickinger Homes, LLC G-Man Granite Division, Inc. Gregory Real Estate & Property Management J&M Countertops Kopal Building & Design Larry Seigler Construction Leo Jones Insulating Co., Inc. Light Your Fire Living Water Worx Mike Pardue Homes, Inc. Roadmaker Enterprises Ron Beard Construction Southside Bank

Southside Bank - Gresham

TDI Air Conditioning

Tyler Blue Ridge, LLC United Heritage Credit Union

Wilson Homes

# NAHB Prizes and Prize Winners



**4-Piece Wine Set** - Includes opener, foil cutter, stopper and vintage guide. Winners must recruit 3 or more new members:

Jason Campbell (7)
Joe Carlyle (5)
Gary Bayless (4)
Stefanie Smith (3)



**Neoprene Laptop Sleeve** - Holds a laptop; includes front zipper pocket. Winners must recruit 2 new members:

Robert Aiken Steve Nix Steven Phillips



Flip Calculator Clock Frame

- LCD display on one side; fits 33/4" x 5" photo. Winners must recruit 1 new member: Jason Bramlett, Eddie Clark, Chris Cooper, Jion Dietz, Carlton Edwards, Shelley Flowers, Mark Hays, Carlos Juarez, Doug Makowsky, Mark Medina, Sean O'Keefe, Breck Watson, Rudy Wright.

#### MEMBERSHIP DRIVE RESULTS

## Texas Hold 'em State-Wide Drive



Total number of new members during the May Membership Drive: 40, with six new builders and 34 new associates. WAY TO GO TABA RECRUITERS! Thanks to our lo-



TABA Membership Drive Day, May 10, 2011 - Carlos Juarez (standing) discusses strategy with Team Captain Matthew Peer (back to camera) as volunteers (left to right) Crystal Unger, Dee Curtis and La'Keidra Lincoln work on calls. Shelley Flowers (not shown) was also on Peer's team and recruited her first-ever new member that day!

cal sponsor, ONCOR. (*Note:* Total includes three new members approved at the May 3<sup>rd</sup> board meeting in addition to those recruited during the State Texas Hold 'em Drive on May 10<sup>th</sup> through National Membership Drive Day May 24<sup>th</sup>.)

## Teams, Individual Recruiters & Prizes

Top Team Performer was Team Ricky Casey with 12 new members. Other team members were Jason Campbell (7), Stefanie Smith (3), Mark Medina (1), Doug Makowsky (1), La'Keidra Lincoln, Dianna Riggio and Trent Williams. Each will receive a \$25 gift card for their work.

Team Carlton Edwards came in second with nine new members. Contributing were Gary Bayless (4), Carlton (1), Eddie Clark/Max Anderson (1), Carlos Juarez (1), Breck Watson (1) and Rudy Wright (1). BJ Hornbostel and La'Keidra also made many calls for their teams.

Third place team was Team Jion Deitz with eight new members. Contributing were Joe Carlyle (5), Jion (1), Jason Bramlett (1) and Sean O'Keefe (1).

Team Robert Aiken had four recruits earned by Robert (2) and Steven Phillips (2). Team Matthew Peer's four recruits were earned by Steve Nix (2), Mark Hays (1) and Shelley Flowers (1). Not all recruiters served on a team.

Top Individual Builder Performer was Jason Campbell, and top Individual Associate Performer was Stefanie Smith. Each earned a TABA service prize package worth \$320. Those recruiting three or more earned a service package worth \$170, and those who brought in two new members earned a \$70 service package. Everyone who brought in a single new member was rewarded with two free 2011 Parade tickets. Congratulations to all our hard-working Membership Drive volunteers!



Earning the **Spirit of Membership Award** and a gift card from Bonded Builders Warranty Group for recruiting their first-ever new members were:

> Jason Bramlett Chris Cooper Shelley Flowers Carlos Juarez Doug Makowsky Sean O'Keefe

Welcome, new Spikes!

#### MEMBER INFORMATION

## EDUCATION UPDATES

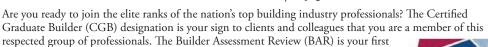
TABA University Presents:

## "Builder Assessment Review" - BAR Exam



July 13, 2011 • 8:30 a.m. to Noon

Member Cost: \$195



step towards obtaining this prestigious designation. If you are up to the challenge, you too can join the most prestigious club in the building industry. (from NAHB web site)



2011 Education Sponsor

Lunch Sponsor: Texas Bank & Trust Co.

# "BUILDING TECHNOLOGY - 22 Structures & Exterior Finishes"

Aug. 31, 2011 • 8:30-4:30 p.m.

Instructor: Donny Mack • Member Cost: \$210, includes lunch

Select materials with confidence and build your homes to last. This course covers information on systems during the three stages of new construction: foundation, framing, and exterior finishing.

Designation: CGB | Continuing Education Credits: CAPS, CGB | CE Hours: 6.0

## **EPA Required Lead Renovator Classes**

Those who scrape, sand, puncture, remove or demolish any painted surface in a structure built prior to 1978 that is a home or building occupied by children are required by the EPA to be trained and certified. Tyler Junior College has this Renovation, Repair and Painting (RRP) all-day class on Wednesday, August 10, 2011 at their RTDC location. Cost is \$299.

Enforcement has begun in other states with fines ranging in the thousands of dollars. Register for the class with TJC by calling 903-510-2900 and ask for the Aug. 10 RRP class.

## CURRENT NAHB DESIGNATION HOLDERS

Robert Aiken - CGP

Bud Barrett - CGB, CGP

Jeff Bigbie - CGP

Tommy Burns - CGP

Joe Carlyle - CGP

Ricky Casey - CGP

James Clark - CGP

Brent Conaway - GMB, CGP, CMP, CSP

Brian Conaway - GMB

Carlton Edwards - CGB

Stewart Haberle - CGP

Kerry Hamblett - CGP

Keven Hatcher - CGP

Stephen Hopkins - CAPS

Kyle Johns - CGP

Danny Kemp - CGP, CAPS

Anwar Khalifa - Master CGP, CGP, GMB, CAPS

Ed Kopal - CGP, CGB, GMB, CAPS

Damon Massey - CGB

Mark Medina - CGP

Sam Mezayek - GMB, CAPS, CGP,

**CAASH** 

Sean O'Keefe - CGP

Skip Ogle - CGB, GMB, CAPS, CGP

Brandon Parker - CGB, CAPS, CGP

Matthew Peer - CGP

Brad Root - CGB, GMB

Scott Six - CAPS

Erin Wright - CGB, CAPS, CGP

Rudy Wright - CAPS, CGP

**CMP** - Certified New Home Marketing Professional **CSP** - Certified New Home Sales Professional

CGP - Certified Green Professional CGB - Certified Graduate Builder

- CMB Conducts Martin Builden

CAASH - Certified Active Adult Specialist in Housing GMB - Graduate Master Builder
CAPS - Certified Aging-in-Place Specialist

# Lunch & Learn with the City of Tyler "SOUND OFF"

Have you ever asked yourself: "I wish the Development Services Department (Building Inspections) could do..."

## Noon on Aug. 17, 2011 Cost: \$10 for lunch Stanley's Bar\*B\*Que!

Tyler Development Center, 423 W. Ferguson **Enroll online, or call TABA to register** 

#### **Member Benefits**

Discounts Your Business Demands 0/0

#### **Helping You Meet the Challenge**

The Member Advantage Program:
Only from NAHB, Only for Members

There's strength in numbers. Membership in your home builders association gives your business, your employees and your family NAHB-sized discounts on services and supplies. Use the value of membership to your advantage. As a member, the economies of scale are in your favor.

Learn more at www.nahb.org/ma.





Donnie Baker • Dwayne Hinds

(903) 266-7800

BUSINESS S500

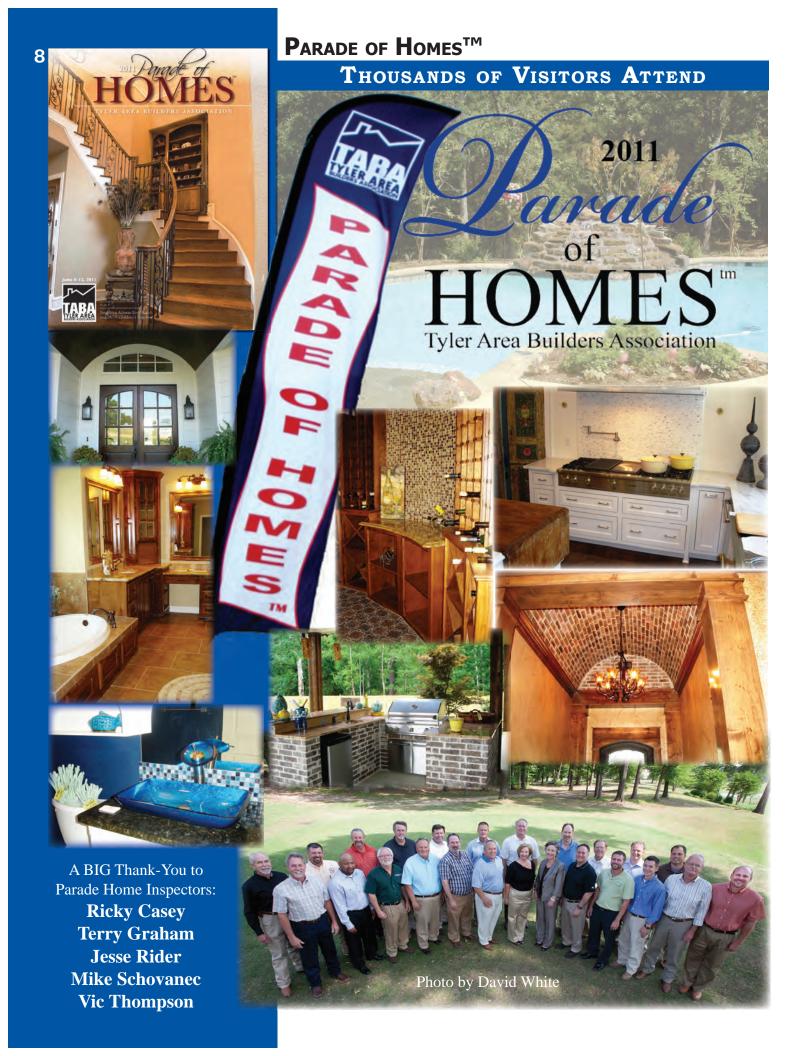


**offer from GM.**NAHB members can get a \$500° private offer toward the purchase or lease of most new GM vehicles. Visit amfleet.com/nahb for more details.





Offer valid toward the purchase or lease of new 2010, 2011 and 2012 model year GM passenger cars and light dut trudes, excluding the vodet Conner Convertible and Yalt. Not available with tenne after offers. Not valid an print purchases. Program subject to desine without print printies. See dealer for state. Lide of elivers by Juneary 3, 20



## 58<sup>TH</sup> PARADE YEAR



Proceeds from the 2011 Parade will benefit these charities:

Azleway Boys' Ranch

PATH Children's

Programs



Many thanks to all our members who set out signs, assisted the builders and helped make this Parade one of the best ever! Many more photos available on TABA's web site.





Our thanks to the 2011 Parade Sponsors:

Grand Low Fresenting Sponsor

Liket Sponsor



## **ACTIVITIES & EVENTS**

#### Member News

MANY THANKS TO OUR SPRING GOLF TOURNAMENT SPONSORS AND ADVERTISERS!

Dinner Sponsors:

## INSURANCE ONE AGENCY ONCOR

Beverage Carts:

East Texas Title Co.

Transit Mix

Golden Throne: BancorpSouth

Closest to the Pin:
Fixture This, Inc.
Texas Bank & Trust Co.

Five Iron Sponsor:
Austin Bank

Longest Drive:
American State Bank
Planet Landscape

Hole-in-One:
Hall Buick GMC



You Build Homes. We Protect Them. Along with Your Company and Your Reputation.

We're known for helping quality builders like you increase sales and build pusionner relations with our warranty products and superior service. Call me today.

Bill Deal 800-749-0381, x3812 or 214-695-1062



## Spring Golf Tournament











## **TOURNAMENT WINNERS**

Longest Drive: Clint Sanchez

Closest to the Pin: Terry Rickman

1<sup>st</sup> Flight:

Donnie Baker, Dwayne Hinds, Matt Smith, Scott Sepmoree, Jeff Tyler, Tom Seale  ${\bf 2}^{\sf nd} \; {\sf Flight};$ 

Nathan Spillman, Hammond Fender, Michael Freeman, Brad Box, Reese Stokes, Jason Stanley **3**<sup>rd</sup> Flight:

Ron Marshall, Jason Clark, Winn Galyean, Brian Ballard, Johnny Winningham, Kyle Johns

## Thank You, Hole Sponsors & Advertisers:

Ace Fence
All Seasons Window & Door Mfg. Inc.
Altra Federal Credit Union
Ameri-Tex Services
Boral Bricks
Bosworth & Associates
C. Woods Co., Inc.
Cassity Jones
CenterPoint Energy
Central Title
Citizens National Bank
City of Tyler - Solid Waste

Coburn's Supply Company

Design Center Signs

Fixture This, Inc.
Gollob, Morgan, Peddy & Co. P.C.
Insurance One Agency, LC
James Hardie Building Products
Kilgore National Bank
Landmark Title
Moore Supply Co. - Bath &
Kitchen Showplace
Moulton & Price P.C.
Panel Truss
ProBuild South
Southside Bank
Stone Age Granite

East Texas Brick Co. Ltd.

## Associate Council Corner

## From the Associate Council President

The Parade of Homes™ was a great success again this year! Thanks to our wonderful builders and vendors and subs. There are still some really exciting opportunities in the months ahead. The Sporting Clay Shoot—a HOMEPAC fundraiser—will be in August as well as the General Membership Meeting and Government Officials Appreciation Luncheon. The NAHB Economist Elliot Eisenberg is coming back to serve as our guest speaker. If you heard his presentation a couple of years ago, you will remember that he is both informative and entertaining.

If your TABA renewal dues are pending, keep in mind all the reasons for keeping your membership current. In addition to all of the fun activities we have, your membership also includes membership at the local, state and national levels. TABA is our legislative link and voice for city, state and national government affairs. TABA keeps us informed of opportunities, trends and new developments that affect the building industry and our businesses. There are education classes, opportunities to develop valuable contacts, listings in our Online Directory, and much more. So, send in those dues, and stay cool!

Jion Dietz Associate Council President



## AFTER HOURS





June 7, 2011—Members enjoyed a chance to meet, greet and visit about the Parade during the monthly After Hours event.









#### Important Tax Information

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2011, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$27 and \$0.90 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$65.49 and \$14.75 for an affiliate member.

#### Member News

## Condolences

To Stefanie Smith and family on the passing of her father, Walter Long, in June.

To Wade Hipke and family on the loss of his father-in-law, Jack Waldie, in June.

To family and friends of Harvey Ned Sibley, who passed away in May.



May 26, 2011—ProBuild South sponsor Mike Mendlik (above left) joins TABA President Robert Aiken for the Builders' Luncheon at Texas Roadhouse.



Boral Bricks Inc. BORAL

1309 Kilgore Drive Henderson, TX 75652 Direct (903) 655-2099 Cell (903) 646-7448 Facsmile (903) 655-6807 E-mail jeff.cross@boral.com

W. Joy Adams, ChFC, CFP®

ADAMS FINANCIAL GROUP

Toll free: 1.800.599.8550 Tel: 903.595.4236 Fax: 903.595.4230 3200 Troup Hwy, Ste 160 Tyler, Texas 75701

joy.adams@adamsfinancialgroup.com tegistered Representative and Investment Advisor Representative, Securian Finan-

Registered Representative and Investment Advisor Representative, Securian Finan cial Services, Inc., Securities Dealer, Member FINRA/SIPC. A Registered Invest ment Advisor. Adams Financial Group is independently owned and operated.





ADDRESS SERVICE REQUESTED

PRESORT
STANDARD
US POSTAGE
PAID
TYLER TX
PERMIT NO 157

1504-A West Grande Blvd. Tyler, Texas 75703

Phone 903-561-3964 Fax 903-561-7273

Email info@tylerareabuilders.com TABA www.tylerareabuilders.com TAB www.texasbuilders.org NAHB www.nahb.com

#### **MISSION STATEMENT:**

Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

## LIBBY'S LETTER

To Steve Nix, his committee, and the many builders and sub-contractors who participated in this year's 2011 Parade, a heartfelt thank you for a job well done.

We have received many compliments about how beautiful the homes were, how nice those working

in the homes were and what a wonderful community we have. Everyone involved did a fantastic job!

It is hard to believe, but the 2011 Nominating Committee will soon be gearing up to consider Board members and officers for next year. If you know of someone who would like to serve, please contact Ricky Casey with this information.

We'll also begin preparing our 2012 budget and planning programs during the next month, and we would love to hear your suggestions for programs or projects that you would like to see included.

Remember, this is your association, and we want to be sure to address things that are important to you and the home building industry.

Mark your calendar for the Aug. 25<sup>th</sup> Government Officials Appreciation Luncheon. Again, thank you for your continued support and participation!

Libby Simmons Executive Vice President

## PRESIDENT'S MESSAGE



Another Parade of Homes™ is behind us. This annual event is held to showcase our talented members—from the builders and designers to the tradesmen and landscaping crews. Everyone truly put their best foot forward to make it happen.

A very big thank-you to Parade Chairman Steve Nix, to the inspec-

tors, to those who handled the press and public relations, and to everyone who spread the word among their friends and associates that TABA's Parade is worth attending. We are very pleased with the attendance and with the contributions we will soon present to our local charities.

For our members who have never had a home in the Parade, if you are thinking about entering the 2012 Parade give us a call and we will answer your questions. It may seem like the requirements are very strict, but we are here to help one another while we strengthen the local building industry.

Ask any Parade builder and he or she will agree —having a home in the TABA Parade is good for business, good for our association and good for our community.

Robert Aiken 2011 President