PLATINUM PARTNERS BMC West Insurance One Agency, LC Oncor Electric Delivery

GOLD PARTNERS BancorpSouth Fixture This, Inc. Sherwin-Williams Co. Southside Bank Texas Bank & Trust Co. Transit Mix Concrete & Materials Co., Inc.

SILVER PARTNERS

Austin Bank C. Woods Co., Inc. Citizens 1<sup>st</sup> Bank Citizens National Bank East Texas Title Fair Management, LC Legacy Texas Insurance Services

Panel Truss Texas, Inc.



Saturdays 10 am to 6 pm • Sundays 2-6 pm Monday-Wednesday-Friday 6-9 pm Tuesday-Thursday 10 am to 2 pm & 6-9 pm

Sune 6-14

# SHERWIN-WILLIAMS.

2009

Benefiting St. Paul Children's Foundation & Azleway Boys' Ranch

honsor:



2009 Parade Builders

Homes

Photo by David White, White Photography

tm

**Tickets go on sale June 1.** Admission: \$10 for Adults and \$5 for Children 12 and under.

Rooftop Sponsors: BancorpSouth; Citizens National Bank; Southside Bank; Texas Bank & Trust Company; Transit Mix Concrete & Materials Co., Inc.

The TABA News is available online each month at www.tylerareabuilders.com.

Calendar		JUNE 2009				
SUN	MON	TUE	WED	THU	FRI	SAT
	1 Parade Ticket Sales Begin 11:30 a.m Exec. Committee 4 p.m Budget & Finance Committee	2 4 p.m Board of Directors Meeting 5-7 p.m <i>After Hours</i>	3 4 p.m Social Events Committee	4 Noon - Builders' Luncheon	5	6 Parade of Homes™
7 Parade of Homes™	8 Parade of Homes™	9 Parade of Homes™	10 Parade of Homes™ 4 p.m Education Committee	11 Parade of Homes™ Noon - New Member Orientation	12 Parade of Homes™	13 Parade of Homes™
14 Parade of Homes™	15	16	17 1-6 p.m "High Five" Class	18 Noon - Builders' Luncheon	19	20
21	22	23 Noon - Parade Thank-You Luncheon	24	25 TAB Summer Board	26 TAB Summer Board	27 TAB Summer Board
28	29 2 p.m Public Relations Committee 4 p.m Budget & Finance Committee	30 4 p.m Membership Committee				

# **Dates to Remember** JULY 7 After Hours 9 Builders' Luncheon 16 "Sales & Marketing" Class 23 Builders' Luncheon 28 General Membership Meeting

# **AUGUST**

2

4 After Hours 6 Builders' Luncheon 6 "Ethics" Class 20 Builders' Luncheon 26 Past Presidents' Luncheon



All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Heather or Brooke at: 903-561-3964.

# Builders' LUNCHEONS

Thank You, Sponsors !!

June 4, 2009

Sponsor: C. Woods Co., Inc.

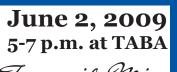
Location: Coyote Sam's

June 18, 2009

Sponsor: Home Plus by Cassity Jones

*Location:* The Home Plus store at: 3819 SSW Loop 323

# SAVE THESE DATES



are Invited Sponsored by: Transit Mix

Special thanks to All Natural Grass & Stone for sponsoring our May After Hours.

Builders' Progressive Jackpot now \$250. Builder must be present to win.

# New Member Orientation

#### June 11, 2009 • Noon

ALL new members are our special guests, and ALL members are invited to New Member Orientation at the TABA office. Enjoy a light lunch as you learn all that your TABA membership has to offer! Discover how to acquire the mysterious "Barron Bucks," valued at \$25 towards any TABA invoice. Limit one per membership.

Orientations are scheduled quarterly throughout the year.

#### "High 5" Builders' Class June 17, 2009 • 1-6 p.m.

all members

\$125 member price; \$195 non-member Location: Genecov Room, Tyler Area Chamber of Commerce, 315 N. Broadway



Each year, the Texas Association of Builders offers at least one education program to its members through the local home builders associations.

Earn the continuing education credit hours mandated by the Texas Legislature and the Texas Residential Construction Commission in one half-day! Course includes:

- Ethics for Home Builders
- Finding Resources for Building Performance Standards
- Insuring Proper Installation Methods for Proper Building **Performance Standards**
- Estimating for Home Builders

Brought to you by: TAB, the Railroad Commission of Texas, StrucSure Home Warranty, and TABA's 2009 Education Sponsor - BMC West.

Registration is open online at www.tylerareabuilders.com, or call TABA to enroll.



# TABA University presents:

2009 Education Sponsor

"Sales & Marketing" Class July 16, 2009 · 8:30-4:30 p.m. Lunch Included.

*Cost:* \$185 member price; \$295 non-member *Instructor:* Paul Evans TRCC CE credits: 6 This NAHB University of Housing Class is required by some builders for Certified Graduate Builder and Graduate Master Builder designations. For current NAHB designation holders, this class will earn Continuing Education credits to maintain your designation. Enroll online or call TABA to register.

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# MEMBER INFORMATION

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for **10 or more consecutive years!** 

Adams Consulting Engineers, Inc. Aldredge Construction

Austin Bank Austin Bank - Market Square Azleway, Inc. Backyard Connection, LLC Bell Sand & Gravel

Berry Irrigation, Inc. BMC West

Builders' Carpet & Design Center, Inc. <u>C & N Construction</u>

CAPCO Engineering, Inc. Citizens State Bank Coconut Cove Pools

Cole A/C & Applicance Co. Cornerstone Brokerage-John Owen Counterscapes, Inc. Crestview Properties

D.B. Excavation, Inc. Design Audio Video Donovan White Cabinets, Inc.

East Texas Automation East Texas Valuation Group, Inc.

THANK YOV, Bill Ellman and TAABS Printing & Promotional Products for bringing technicolor to the TABA News!

#### LEAVE THE RISK TO US!

For information about the best TRCC-mandated warranty coverage available, call **Tiffany Acree at 817.726.6880** or visit **www.strucsure.com**.

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STRUCSURE

BORAL

### Spring Golf Tournament



To see all the winners and all the action, visit the Members Only page at TABA's web site and click on the Golf Tournament Photos link on the left.







# MANY THANKS TO THOSE WHO MADE THE Spring Golf Tournament Possible!

DINNER SPONSORS: Oncor Electric Delivery & Fixture This, Inc.

BEVERAGE CART SPONSORS & ADVERTISERS: Boren Scott Title Co. • East Texas Title Co. • Texas Bank & Trust Co. GOLDEN THRONE SPONSOR: Bancorp South FIVE IRON SPONSOR: Austin Bank

CLOSEST TO THE PIN SPONSORS:

Insurance One Agency, LC • Transit Mix Concrete & Materials Co., Inc. LONGEST DRIVE SPONSORS: Boral Bricks • Fixture This, Inc. HOLE IN ONE SPONSOR: Hall Buick Pontiac GMC WATER SPONSOR: Home Plus by Cassity Jones

#### HOLE SPONSORS & ADVERTISERS:

Cassity Jones Southside Bank

G-Man All Natural Grass & Stone Altra Federal Credit Union Builders' Carpet & Design Center, Inc. C. Woods Co., Inc. Carlyle Homes Central Title fka Smith County Title Company Citizens National Bank

City of Tyler Solid Waste

East Texas Brick East Texas Title Company Edward Jones Investments Fixture This, Inc. Home Plus by Cassity Jones Insurance One Agency, LC Kelly Moore Paint Landmark Title, Inc. Moore Supply Co. - Bath & Kitchen Showplace Panel Truss Texas, Inc. Southwest Sales

#### **DOOR PRIZE CONTRIBUTORS:**

Albright Solutions; Azleway Boy's Ranch; BancorpSouth; Belladonna Day Spa; C. Woods Co., Inc.; Coburn's Supply Co.; Don's TV & Appliances; Fixture This, Inc.; Hall Buick Pontiac GMC; Harry's Building Materials; Insurance One Agency, LC; Steve Simmons Music; Super Sak; Susan Robinson Jewelry

#### COMMITTEE CHAIR JION DIETZ & VOLUNTEERS:

Coordinator Johnna Hutchins; Sandra Browning; Crystal Unger; Victoria Jenkins; Tami Nix; April Burke; Janie Malone; Jennifer Shelton; Kelle Savis; Becky Harris; Ginnie Baldridge; Julie McIntyre; Shelley Flowers; Robert Farr; Bevery Uzzell; Melinda Russo; Amanda Ibarraa; Tonya Tamplin; Sheila Starr; Randy Weaver.

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# MEMBER INFORMATION

# WELCOME NEW MEMBERS!

**New Members:** Please join us at the next quarterly New Member Orientation at noon June 11<sup>th</sup> at the TABA office. *For details, see page 3.* 

## New Associate Members

Custom Carpentry

Stan Johnson • 903-984-7483 PO Box 243 • Flint, TX 75762 Sponsor • Bud Barrett

**David McClure Home Inspections** David McClure • 903-570-8860 415 Blarney Stone • Tyler, TX 75703 Sponsor • Nancy Barron

#### Fleur de Lis

Ginger Wood • 903-360-1775 4125 Fillbrook Ln. • Tyler, TX 75707 Sponsor • Bob Kurtz



# SHUP Back



Journeyman Tile Glenn & Steve Harris 903-566-1928 11042 CR 290 • Tyler, TX 75707 Sponsor • Wade Neal

Plantation Shutter Warehouse Ben Dodd • 903-759-9800 1905-22A NW Loop 281 Longview, TX 75604 Sponsor • James Wilson

#### Silver Bull Paint Co.

Mateo Fernandez • 903-316-5378 1518 N. Church • Tyler, TX 75702 Sponsor • Nancy Barron

#### BUILDERS' EDUCATION CLASSES



April 17, 2009 - Above left, Business Management Class Portrait: Back row, left to right: Skip Ogle, Kyle Johns, Ed Thompson, Matthew Peer; center row, Brandon Parker, Richard Palasota, Ken Wheeler, Ronnie Cochrane; front row, Eric Barnes, instructor Dina Lima, Jim Clark, Steve Williams and Sam Miller. In photo at right, these students are now candidates for the Certified Green Professional designation from NAHB. Thanks to our 2009 Education Sponsor, BMC West. To see more class photos, go to the Continuing Education page at TABA's web site. Thanks to the City of Tyler for the Unified Development Code Class on April 22.



#### THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for **10 or more consecutive years**!

Eddie Clark Contractors, LLC Excellent Construction Fair Management, LC Feliciano Financial Group Four Seasons Heating & A/C Gary Bayless Design & Construction <u>Gilpin Roofing</u> Hernandez Labor Services Home Plus by Cassity Jones Iron Hill Services, LLC Jenrose Designs ISC Building Materials, Inc.

> Jewell Concrete Products Jordan's Stone

Kee Electric, Inc. Kemp Remodeling & Home Building Lindale State Bank Lonestar Millworks, Inc. M&M Construction Maddox Air Conditioning

#### Mallory's Propane

Morris Electric Nix Construction, Inc. Outdoor Dimensions, Inc. Pest Punishers Plastering Systems, Inc. Roberson Construction

#### <u>Root Homes</u>

Satterwhite Construction & Supply <u>Stereo & Video Center</u> <u>Sword Company</u>

Texas Wood Mill Cabinets, Inc. **Tutor & Fuller Plumbing Co.** 

Tyler Flooring & Interiors, LLC Tyler Granite, Inc. Tyler Products & Sales, Inc. Whitehouse Floors & More

#### **MEMBERSHIP CANCELLATIONS**

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

Darla Presley Interiors; ERA Five Star Realty & Land-Cindi Featherston; Green Tree Builders; J.D. Turza & Associates; Peach Tree Golf Club, Inc.; Primary Residential Mortgage, Inc.; Striping Technologiy; Tyler Roofing Co., Inc.; Tyler Today

# **MEMBER INFORMATION**

**MEMBER NEWS** 

Many Thanks to Coy Dodd, Coy Dodd Air Conditioning, Inc. for donating maintenance services for the TABA A/C and heating system!





DAN HAMITER Homebuilders Sales



Health Insurance for TABA Members through TAB To obtain the questionnaire and receive a quote, contact: Abby Holcomb— Marketing Director Aycock & Fowler: 866.426.4990 aschrader@aandfins.com

# MEMBER THANK-YOU COOKOUT



April 16, 2009 - Thanks to CenterPoint Energy and Claude Figueroa for grill and to East Texas Brick and Steve Davenport for umbrellas and cooking. More photos at TABA's web site.



# UPCOMING RENEWALS - JULY

AAA Sanitation, Inc. **ACME Brick Company** Adams Design Service All Natural Grass & Stone ALLTEL Anderson Custom Landscaping Angel Alarm Systems Apache Glass & Mirror, LLC Art Mullan Homes Ashcraft Marble and Granite **B&L Cabinet & Supply, Inc. Balser Homes** Barbin Fence Co. **Barrett Appliance and Home Products BBVA Compass Biomax Insulation Co.** Bob Matush Surveying Co. Bonded Builders Warranty Group **Bosworth & Associates Butcher Exterminating Specialist** C. Woods Co., Inc. Cascades Golf & Lake Shore Community Charleston Park LLC Climate Control Heating & A/C Coldwell Banker United-Carl Pirtle Davidson Homes **Design Center Signs & Banners** Dobbs Construction, Inc. **Donnie Mitchell Inspecting E&E** Utility Services, Inc. Eagles Bluff Community & Country Club East Texas Refrigeration, Inc. Eric Barnes Custom Builders L.P. Faux Artistry by Lisa First State Bank, Noonday

Fixture This, Inc. Francisco Tile **Frost Construction Goodman Distribution** Grace Custom Homes, LLC H&H Concrete Dirt & Asphalt Hayes & Company Hollywood Door of Tyler, Inc. Home Critic Home Team Real Estate, LLC Insurance ONE Agency, LC Jeff Sandifer Homes, LLC K.L. Kilgore & Co., Inc. Keith Culver Homes, Inc. Kevin Humphrey Homes, Inc. Kevin L. Ferrier, Attorney at Law Kovarik Drywall Landvisions Lanny Newburn Painting, Inc. Leviton Mfg. Co., Inc. LMC Septic Company M.A.C. Cabinets Maddox Homes McCoy Designers/Builders McCoy's Building Supply of Tyler Mezayek Building, LTD Mike Brattlof Homes, Inc. Miles Construction Co., Inc. **Miller Electric** Morrison Supply Co. North Chase Development, LLC One-Ten Welding, Inc. Pelican Builders, LLC Pella Windows & Doors Perry Hall Homes **Phantom Screens** 

Planet Landscape **Prosperity Bank Pyramid Homes** Quality Air Conditionina Quality Lumber & Supply, Inc. Ranger Custom Millwork, Inc. **RE/MAX Tyler-Laura Corbett Red Barn Flower & Gift Shop** Republic Mortgage Home Loans Rider Homes, Inc. Ritter @ Home **Robert Aiken Custom Homes LLC** S&R Construction Saleh Development Ltd Sherwin-Williams Co. Shoreline Building Concepts Showcase Of Homes Summit Mirror & Glass Superior Siding Supply, Inc. Swann's Furniture Gallery Tarr's Electrical Service The CT Brannon Corporation The Granite Girls Tidmore Building, LLC **Trane Company** Traverse & Co. **Troxell Custom Painting United Plumbing** Vercher Custom Homes by Sam Vic Thompson Homes, Inc. Weatherization Partners, Ltd / Dupont Tyvek White Oak Custom Cabinets Woodland Builders, Inc. Worden Specialties York Electric

#### IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2009, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$21 and \$0.71 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$27.86 and \$17.75 for an affiliate member.

# Associate Council Corner

# FROM THE ASSOCIATE COUNCIL PRESIDENT

What a good time we had at the Golf Tournament at Garden Valley! What looked like a possible rainout turned into a beautiful day, and we had great participation from all the players. Jion and the Social Events Committee did a wonderful job putting this event together. Lots of players won great door prizes, and the money raised on the gimmick holes will help us towards our HOMEPAC goals. Thanks to all the players and all the many volunteers and sponsors who helped to make this event a success once again.

Plan to attend the Parade of Homes<sup>™</sup> coming up June 6-14. Proceeds from ticket sales benefit Azleway Boys' Ranch and St. Paul Children's Foundation. These organizations do a great deal to help children in our community, and we can help by promoting and attending the Parade.

Mark your calendar for the next New Member Orientation set for June 11<sup>th</sup> at the TABA office. A light lunch will be served, and all members are welcome to attend. This is a fun way for new members to meet everyone and learn about the many benefits of membership. We look forward to seeing you there.

Stefanie Smith, Associate Council President

### **M**EMBERSHIP **D**RIVE

#### The American Dreamers led by team captain Nancy Barron (shown at right) won the Membership Defenders game by collectively recruiting the most new members

in a single day.



Sincere thanks to each of our Superhero volunteers and to our sponsor, Oncor! For a complete listing of winners, visit the Members Only page at TABA's web site. The entire list of new members recruited during the Drive will be published in the July issue of the TABA News.

# **GENERAL MEMBERSHIP MEETING**

April 28, 2009 - "Education Celebration!" In photo at right, TABA Education Committee Chair Steve Nix (far right), along with TABA President Nancy Barron, present the official NAHB Student Chapter Charter to UT **Construction Program Department Chair and NAHB** Student Chapter Advisor Dr. John Martin (between Nix and Barron) and Student Chapter President Tim Ballard. At the luncheon at Hollytree, TABA University students were recognized for recent completion of NAHB University of Housing courses. To see more event photos, visit www.tylerareabuilders.com.









SPECIAL THANKS to our title sponsors: BancorpSouth & Oncor Electric Delivery; and to our Meeting Sponsors: Panel Truss Texas, Inc.; Southside Bank; Texas Bank & Trust Company.

## **Member News**

Condolences

To Jason Campbell and family on the loss of his newborn nephew, Blake Ryan Lewis, in April.

<u>Congratulations</u> Citizens 1st Bank earned a 5-Star Superior rating for financial strength and stability from bank rating firm BauerFinancial.

#### Congratulations

To Sam Mezayek on his election to the Tyler City Council.

#### FUEL DISCOUNTS • 4 cents per gallon!!

Valero Fleet Services now offers discount fuel purchasing to TAB members. For details, visit the Members Only page at www.tylerareabuilders.com.

**BUILDERS' PROGRESSIVE JACKPOT** Ken Hayes' name was drawn at the May 5th After Hours. Since he was not present to win the drawing's \$200 prize, the jackpot goes up to \$250! Builders, come to After Hours June 2nd to be eligible to win the drawing!



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#### **MISSION STATEMENT:**

Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

## AND FINALLY . . .

"We make a living by what we get, we make a life by what we give." Sir Winston Churchill

Membership in the Tyler Area Builders Association affords you the opportunity to give back to the community we proudly call home.

Each year a portion of TABA's Parade of Homes<sup>™</sup> ticket sales is donated to worthwhile area charities. Azleway Boys' Ranch and the St. Paul Children's Foundation will be our 2009 charitable contribution recipients.

Azleway Boys' Ranch offers refuge to children who have been removed from their homes due to abuse, neglect, and developmental challenges. Some, even at very tender ages, are so beaten by life that they are barely remaining afloat.

St. Paul Children's Foundation provides nutritious food, warm clothes, quality pediatric medical and dental care and an after-school safe haven to over 20,000 children and their families each year.

Past contribution recipients include Breckenridge Village, St. Louis School, PATH, Make-A-Wish and Rogers Children's Theatre Scholarships. The Association is proud to have sponsored four Santa Houses and built a fire Safety House with the City of Tyler and Smith County Fire Department, two homes for Habitat for Humanity, a playhouse for CASA and a cottage for boys at the Azleway Charter School. Blood drives have been held to benefit Carter BloodCare and replacement tools were purchased for the Smith Baptist Association Volunteer Builders when theirs were stolen.

As Tyler area home builders and associates, we are very fortunate to make a living in an area that has held its own during the recent economic downturn. Many in our community have not been so fortunate. Through membership in TABA we have the opportunity to enrich our lives by giving to those who are less fortunate.

Kathey Comer Executive Vice-President

ADDRESS SERVICE REQUESTED

#### **PRESIDENT'S MESSAGE**

June already?! Whew! Where does time go? I know many of the Parade builders are glad that Parade time is here, and in a few days they can all take a breath and maybe a break. Hopefully you will set aside some time to tour the 30 homes at some point during the show.

Thanks to all of you who participated in the Membership Drive in May. Because of your efforts and your support for our association we added more than 50 new members and several more were re-instated from lapsed memberships.

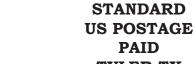
All of us need to be reminded of the meaning of membership. Your builders' association is not just a social club. It is an active organization that works locally and at the state and national levels to keep our legislators informed about the issues we support and the issues that need to be addressed for the benefit of homeowners, our industry and the economy.

The homebuilding industry is the backbone of our nation's economy. With recent economic fluctuations that seem to be threatening our livelihood as well as those of other industries related to ours, it is more important than ever to stay active and to contribute to our HOMEPAC fund. It's an investment for our future. I personally challenge each member to donate at least \$25 per year to HOMEPAC. The impact of those dollars in Austin and Washington DC will be substantial.

Be sure to read ALL of TABA's newsletters and watch for updates from our state and local association via e-mail. Stay informed also by visiting the Industry News page on TABA's web site.

We are all in this together. Each of us is an important part of TABA, and we need each other to stay strong, stay active and weather the current economy. Every cloud has a silver lining. Keep looking behind those clouds for those rays of sunshine that are sure to come.

Nancy Barron 2009 President



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