



**JUNE 2010**

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# *the Real* *Parade* of **HOMES**<sup>™</sup> Tyler Area Builders Association

**June 5-13**  
*28 Homes*

Benefiting Azleway  
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*Grand Tow Sponsor:*  
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*Meet your 2010 Parade Builders*

Photo by White Photography

Saturdays 10 a.m. to 6 p.m.

Sundays 2 to 6 p.m.

Monday-Friday 6 to 9 p.m.

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*Roofstop Sponsors:*  
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*Grand Prize — \$750 Cash Drawing!*

**Tickets Go On Sale June 1**

Tickets are \$10 for adults and \$5 for children 12 and under. Tickets are available at the TABA office during business hours and other locations. Remote ticket sales locations, builder profiles, contest information, properties list and map are available on the Parade page at [www.tylerareabuilders.com](http://www.tylerareabuilders.com).

The *TABA News* is available online each month at [www.tylerareabuilders.com](http://www.tylerareabuilders.com).

SUN	MON	TUE	WED	THU	FRI	SAT
	Happy Memorial Day! (office closed)	1 11:30 a.m. - Exec Committee 4 p.m. - Board of Directors Meeting 5-7 p.m. - After Hours	2  4 p.m. - Social Events Committee	3  Noon - Builders' Luncheon	4	5  <i>Parade Begins</i>
6	7	8	9	10	11	12
	<i>Parade of Homes™</i>	<i>Parade of Homes™</i>	<i>Parade of Homes™</i>	<i>Parade of Homes™</i>		
13	14	15	16	17	18	19
<i>Parade Last Day</i>			4 p.m. - Education Committee	Noon - Builders' Luncheon		
20	21	22	23	24	25	26
	Noon - Parade Builders' Thank-You Luncheon	8:30-4:30 p.m. - "Building Technology" Class		TAB Summer Board	TAB Summer Board	TAB Summer Board
27	28	29	30			
	2 p.m. - Public Relations Committee 4 p.m. - Budget & Finance Committee	2 p.m. - Govt. Relations Committee 4 p.m. - Membership Committee				

### Dates to Remember

#### JULY

1	Member Orientation
6	After Hours
8	Builders' Luncheon
22	Builders' Luncheon
27	General Membership Meeting & Chili Cook-off

#### AUGUST

10	After Hours
12	Builders' Luncheon
17	Project Management Class
18	City Lunch & Learn
19	Past Presidents' Luncheon
26	Builders' Luncheon



All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Heather at: 903-561-3964.

### BUILDERS' LUNCHEONS

*Thank You, Sponsors !!*

**June 3, 2010**

**Sponsor: ProBuild South**

**Location: Outback Steakhouse**

**June 17, 2010**

**Sponsor: Cassity Jones**

**Location: Store Location**



## COMING ATTRACTIONS

### SAVE THESE DATES



## After Hours

June 1, 2010

5-7 p.m. at TABA

Sponsored by:

Harry's  
Building  
Materials

All members are welcome to attend.  
Come out for your chance to win!

**Builders' Progressive Jackpot:** Kevin Humphrey's name was drawn at the May After Hours, and since he was not there, the June Jackpot is now \$100!

**Associates' Member Marketplace Drawing:** One company is drawn from After Hours attendees, and the winner is featured in a company profile in the TABA News! See this Month's spotlight on page 7.

Many thanks to the  
May After Hours  
Sponsor - National  
Property Inspections

## Meet Your 2010 Parade Builders

Jason Balser  
Gary Bayless  
Bob Kurtz  
Scott Greene  
Jason Campbell  
Carlton Edwards  
Ricky Casey  
Steven Phillips  
Laura Tedford

Eddie Clark  
Jeff Andreason  
Matthew Peer  
Keven Hatcher  
David Humphrey  
Kevin Humphrey  
Kyle & Jana Johns  
Peyton Laughlin

Daniel Kessinger  
Sam Mezayek  
Anwar Khalifa  
Robert Aiken  
Brandon Parker  
Brad Stricklin  
Trent Williams  
Art Ferreira  
Rudy Wright

Visit the Parade page at [www.tylerareabuilders.com](http://www.tylerareabuilders.com) for a link to profiles.  
PARADE BUILDERS' THANK-YOU LUNCHEON | MONDAY, JUNE 21, 2010 | AT CARINO'S.

## MEMBER ORIENTATION

Noon at the TABA office • Thursday, July 1, 2010

Join us for a light lunch as we show you all the ways your TABA membership can benefit you and your business. New and long-time members are welcome to attend. Please RSVP online or call 903-561-3964 so we can be sure to have enough lunches.



**CHILI COOK-OFF** & General Membership Meeting

**Tuesday, July 27, 2010**



**Education Classes &  
Information, see page 4**

In the July Issue of **TABA News**:

- Full Membership Drive results
- Full Coverage of Spring Golf Tournament

**SUNBELT**  
BUILDERS SHOW™

REGISTRATION OPENS JULY 5<sup>TH</sup>

**October 14-16, 2010**

Gaylord Texan, Grapevine

## Do BUSINESS WITH MEMBERS! 3

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**THANK YOU FOR RENEWING!**

*A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!*

Aldredge Construction

**Ashcraft Marble & Granite**

**Austin Bank**

Bell Sand & Gravel

**Berry Marble & Granite**

**Bonded Builders Warranty Group**

**Bob Matush Surveying Co.**

**Bosworth & Associates**

Builder's Carpet & Design Center

**Butcher Exterminating**

Casey Homes

Citizens State Bank

Coconut Cove Pools

**Cole AC & Appliance Co.**

**Conaway Homes**

Cook & Son Roofing

**Counterspaces, Inc.**

**Coy Dodd Air Conditioning**

Craig's Dirt Service, LLC

**Crestview Properties**

Design Audio Video

Dowden Supply Co. of Tyler, Inc.

East Texas Automation

**Eddie Clark Contractors, LLC**

Express Lawn Sprinklers LLC

**Fair Management**

First State Bank Frankston

Fixture This, Inc.

Fleur de Lis

**Four Seasons Heating & AC**

**Francisco Tile**

**Gilpin Roofing**

**Glidden Professional**

Gonzalez Paint

Hall Buick GMC

Harry's Building Materials - J'Ville

**Henderson Glass Co., Inc.**

Holey Plumbing Co., Inc.

**Homes & Land of East Texas**

Independent Glass & Mirror Co.

Intlehouse Painting

**MEMBERSHIP CANCELLATIONS**

*For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:*

Harris Homes; Renard Group Advertising

**MEMBER INFORMATION****WELCOME NEW ASSOCIATE MEMBERS!****Allen Terrell Concrete**

Allen Terrell

903-676-7198

13265 CR 4331

LaRue, TX 75770

Sponsor: Carlton Edwards

**Garrison Construction**

Luke Garrison

903-852-7389

10934 Horton St.

Brownsboro, TX 75756

Sponsor: Carlton Edwards

**Climate Control Heating & AC**

Harold Reston

903-592-4247

813 Woodland Hills

Tyler, TX 75701

Sponsor: Carlton Edwards

**In Detail**

Angie Reed & Kim Holley

903-780-3109

6810 Cherryhill

Tyler, TX 75703

Sponsor: Jason Balser

**Crete Stainz**

**Welcome!**

Daniel Mullins

207 Clemson Dr.

Tyler, TX 75703

Sponsor: Matthew Peer

**Macias Roofing Co.**

Rene Macias

903-372-3629

718 N. Ellis

Tyler, TX 75702

Sponsor: Carlton Edwards

**Daniel Arthur Surveying, LLC**

Daniel Arthur

903-509-2030

2026 Republic Dr. Ste B,

Tyler, TX 75701

Sponsor: Jim Toman

**Pella Windows**

Kelly Bradbury

214-232-8649

801 Hanover Dr. Ste 600

Grapevine, TX 76051

Sponsor: Mark Hays

**Gabriel Uribe Masonry**

Gabriel Uribe

903-526-2619

623 W. Oakwood

Tyler, TX 75702

Sponsor: Carlton Edwards

**You Are Invited!** **New & Current Members -**

Join us at the next quarterly **Member Orientation** at noon on July 1<sup>st</sup> at the TABA office. We will treat you to a light lunch and a presentation that shows all the ways TABA membership will benefit you! ALL MEMBERS ARE INVITED. Call to RSVP, or register online.

**Welcome!**

**EDUCATION UPDATES**

National  
Association  
of Home  
Builders

**TABA University Presents:**



A BMMC COMPANY  
2010 Education Sponsor

**"Building Technology"**

**June 22, 2010 • 8:30- 4:30 p.m.**

*Instructor:* Donny Mack

*Cost:* \$210 for members

*Lunch Sponsor:* Transit Mix

**"Project Management"**

**Aug. 17, 2010 • 8:30- 4:30 p.m.**

*Instructor:* Paul Evans

*Cost:* \$210 for members

*Lunch Sponsor:* StrucSure Home Warranty

*Enroll online or call TABA to register.*



## UPCOMING RENEWALS

AAA Sanitation, Inc.	First State Bank, Noonday	Next Century Screens
ACME Brick Company	Frost Construction	North Chase Development
Adams Design Service	Green Life Technologies	One-Ten Welding, Inc.
Adams Furniture & Appliance	H&H Concrete Dirt & Asphalt	Planet Landscape
All Natural Stone & Grass	Hamblett Construction	Plastering Systems, Inc.
ALLTEL/Verizon	Management, LLC	Pyramid Homes
Apache Glass & Mirror	Hayes & Company	Quality Air Conditioning
Atkins Construction	Healy Milne & Associates, PC	Quality Lumber & Supply
Austin Bank - Market Square	Hollywood Door of Tyler	Ranger Custom Millwork,
B&L Cabinet & Supply	Home Critic	Rider Homes, Inc.
Balser Homes	IESI	Ritter @ Home
Barbin Fence Co.	Insurance ONE Agency	Roberson Construction
Barrett Appliance and Home Products	ISC Building Materials	S&R Construction
Bayless Custom Homes	Jeff Sandifer Homes, LLC	Saleh Development Ltd
Berry Irrigation, Inc.	Jordan's Stone	Satterwhite Construction & Supply
Biomax Insulation Co.	K.L. Kilgore & Co., Inc.	Sherwin-Williams Co.
C. Woods Co., Inc.	Kee Electric, Inc.	Shoreline Building Concepts
Capital Investment Management	Keith Culver Homes, Inc.	Showcase Of Homes
Coldwell Banker United-Carl Pirtle	Kevin Humphrey Homes,	Showcase Realty
Cornerstone Brokerage-John Owen	Kevin L. Ferrier,	Summit Mirror & Glass
D.B. Excavation, Inc.	Attorney at Law	Superior Siding Supply
D.B. Massey LLC	Kovarik Drywall	Tarr's Electrical Service
Davidson Homes	Landvisions	The Granite Girls
Design Center Signs	Lanny Newburn Painting	Tidmore Building, LLC
Donnie Mitchell Inspecting	Leviton Mfg. Co., Inc.	Traverse & Co.
Eagles Bluff Community & Country Club	M.A.C. Cabinets	Tyler Products & Sales
East Texas Valuation Group	Madison Builders, LLC	United Plumbing
Eric Barnes Custom Builders	Mallory's Propane	Vercher Custom Homes by Sam
Excellent Construction	Mary M. Smith Property Management	Vic Thompson Homes
Faux Artistry by Lisa	McCoy's Building Supply of Tyler	Weatherization Partners, Ltd / Dupont Tyvek
	Mezayek Building, LTD	Whitehouse Floors & More
	Mike Brattlof Homes, Inc.	WindoDressing
	Miles Construction Co.	Woodland Builders, Inc.
	Miller Electric	WW Custom Welding LLC
	Morrison Supply Co.	

## THANK YOU FOR RENEWING!

*A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!*

Jacksonville Custom Gutters  
Jewell Concrete Products  
Joey Ridgle Septic Service, Inc.

### JW Roofing

### K&D Woodwork

Kelly A/C & Heating, Inc.

### Kelly Moore Paint

Kemp Remodeling & Home Building

Kodiak DGS, Inc.

Lindale State Bank

Liquid Edge, LLC

Lonestar Millworks, Inc.

M&M Construction

Nacho Concrete

North Chase Development, LLC

### Oncor Electric Delivery

Outdoor Dimensions, Inc.

Pete's Painting

PrimeLending - A PlainsCapital Co.

RB Roofing

Red Barn Flower & Gift Shop

Remington Alarm Systems

### Root Homes

S & T Development, Ltd.

### Sam R. Hill Lumber Co.

SHR Construction Co.

Star Carpentry

### Stereo & Video Center

Steve Smoot Trim

Steve Welch Custom Homes

Straightline Siding

Suddenlink

Swann's Furniture Gallery

### Sword Company

Tennison's Landscaping & Irrigation

Texas Woodmill Cabinets, Inc.

### The Blind Place Tyler, LLC

### The CT Brannon Corporation

Tony & Junior Concrete

### Tutor & Fuller Plumbing

Tyler Beverages, Inc.

### Tyler Glass & Mirror

Tyler Granite, Inc.

Villas of Hollytree, LP

### Wheeler Development, Co.

### Worden Specialties

## MEMBER BENEFITS



**NAHB Members  
Save 15%\***



*\*15% off basic payroll processing and HR setup fees.*

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*Mention code 5685*

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## MEMBER NEWS



Kobin Reynolds (above at right) visits with Ricky Casey during the May 4<sup>th</sup> After Hours. Kobin's company, National Property Inspections, hosted the event. Food was catered by J.W. Finn's.

**Special Thanks to  
Bill Ellman and  
TAABS Printing &  
Promotional Products  
for bringing COLOR to  
the TABA News!**

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**Only 3 spots  
left in 2010!**

Reserve your newsletter  
insert space now. Call  
Janet at 903-561-3964

## ACTIVITIES &amp; EVENTS

## LONG-TIME MEMBER APPRECIATION



**Long-time Member Appreciation**—Fifty-six TABA member businesses with 25 years or more continuous membership were honored Tuesday, April 27, 2010 at the "Membership Matters" General Membership Meeting at the Holiday Inn on S. Broadway. In photo above right, Upton Beall (left) and charter member J.W. Chad Hanna, both members since 1953, were guest speakers along with TABA Executive Officer Emeritus Gloria Gilley.



**More event  
photos available  
online!**



## IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2010, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$24 and \$0.80 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$59.50 and \$18.25 for an affiliate member.



## FROM THE ASSOCIATE COUNCIL PRESIDENT

This year is flying by! As this issue goes to press we are in the final planning stages of the Spring Golf Tournament. Libby Simmons and the Social Events committee have done a great job planning this event. These golf tournaments are a great way to network and have a full day of fun at the same time. If you've never attended, you can find out what you've been missing by circling the date of the Fall Golf Tournament on your calendar now - it will be October 18<sup>th</sup> at Garden Valley. Hope to see you there!



It's time for our 57<sup>th</sup> annual Parade of Homes™ — TABA's premiere event to showcase our builder members. There is a way that you can help us drive more visitors to the Parade - *you can help us put out signs!* This year we want to spread out as many signs as possible along the roadways of Tyler and surrounding areas. Please call the office to sign up NOW!

Janie Malone

Associate Council President

## MEMBER MARKETPLACE

### ALTRA FEDERAL CREDIT UNION . . . . .

Altra Federal Credit Union is a FULL service financial institution, serving Tyler for over 25 years. Our goal is to meet our Members' financial needs through diversified, competitively priced, economically sound services provided in a friendly, helpful manner. Most people who live, work, worship, or attend school in Smith County are eligible to join. Altra also has great Mortgage products including Interim Construction Rates as low as 3.99%! Visit our website at [www.altra.org](http://www.altra.org) or call us at (903) 579-2200 for more details.

**"Member Marketplace" is a feature highlighting a member's company.**

One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the TABA News!

The editor retains the right to edit for length and content.

## BUILDERS' LUNCHEON



A big THANK YOU to Transit Mix for sponsoring the April 29<sup>th</sup> Builders' Luncheon at Coyote Sam's.



## MEMBER NEWS

### Congratulations

To Eddie Pruett on his recent marriage to Laura Cates.

To John Jones on being presented the Lumber Dealer of the Year award by the Lumbermen's Association of Texas.

### Condolences

To family, friends and TDI work associates of Commer Shelby on his recent passing.

To family and friends of Sharon Dinkins, a valued and long-time friend of the Tyler Area Builders Association, who passed away May 9, 2010.



Attendees at the May 4<sup>th</sup> After Hours gather to snack and visit. Members, come out to After Hours for your chance to win!

**Many thanks to Coy Dodd for donating maintenance services for TABA's A/C and heating system!**

W. Joy Adams, ChFC, CFP®

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TABA [www.tylerareabuilders.com](http://www.tylerareabuilders.com)

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## **AND FINALLY . . .**

Getting involved in the Tyler Area Builders Association can be as easy as turning on your computer and logging in. No matter which part of the home building industry you're in, TABA offers you a powerful combination of opportunities to help you work smarter, faster and more profitably.

To get an even bigger bang for your membership buck, go online and check out the unbelievable array of resources available to you at

- [www.tylerareabuilders.com](http://www.tylerareabuilders.com)
- [www.texasbuilders.org](http://www.texasbuilders.org)
- [www.nahb.org](http://www.nahb.org)

At your fingertips you'll find a powerful combination of ready-to-use tools and resources that will help you work more efficiently and competitively, as well as a host of money-saving deals on services and products, advertising opportunities and up-to-the-minute publications. These highly useful tools are available on the local, state and national levels.

And while you're online, be sure and become a Facebook fan of the Tyler Area Builders Association. You'll be able to enjoy a wide variety of photos and constantly updated event information. Start taking advantage of these resources right away. You'll quickly see how many ways your membership can improve the way you do business.

Try it today – it's fast, easy and won't cost you a thing.

Kathey Comer  
Executive Vice-President



## **PRESIDENT'S MESSAGE**



I hope this newsletter finds everyone doing fine. Everyone who participated in the membership drive deserves a big THANK YOU. I know how much work it is trying to recruit new TABA members. Just trying to get in touch with business associates to explain the benefits of membership can take time and energy. But as everyone who came by the TABA office on May 11<sup>th</sup> found out, all this hard work can also be a lot of fun.

Working together for a common goal can foster business relationships and in some cases even friendships. All of our teams did a great job, and so did quite a few of our individual members. Not being on a team didn't stop them from sending new members our way. I hope everyone keeps member recruitment in mind and keeps working to get our numbers up.

The final reports and list of winners will be posted at [www.tylerareabuilders.com](http://www.tylerareabuilders.com) before the end of the month. The way our newsletter publication dates run, that information will appear in our July issue of *TABA News*.

In fact, this letter goes to print before the Spring Golf Tournament and June Parade of Homes™ take place, so I can only anticipate all the fun we're going to have hitting the greens at Hollytree and welcoming the public to our 57<sup>th</sup> annual Parade.

You can show your support for TABA by coming out to all of our events — it's a lot of fun, too!

Ricky Casey  
2010 President