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- Austin Bank
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- Citizens 1<sup>st</sup> Bank
- Citizens National Bank
- East Texas Door
- East Texas Title Company
- Fixture This, Inc.
- Kilgore National Bank
- Panel Truss Texas, Inc.

**TEXAS HOLD 'EM MEMBERSHIP DRIVE**  
**May 10, 2011**

Great prizes and double spike points await your participation in this year's Membership Drive. Sign up on a team and compete to recruit the most new members! Whether for an hour or a full day of fun, join us in growing a stronger TABA! Call the office for more information.

**Membership Drive Day Sponsor:** 

Recruit one new member and receive a Flip Calculator Clock Frame with LCD display on one side; fits 3<sup>3</sup>/<sub>4</sub>" x 5" photo.



Recruit two new members and receive a Neoprene Laptop Sleeve that holds a laptop; front zipper pocket.



Recruit three or more new members and receive a 4-piece wine set that includes opener, foil cutter, stopper and vintage guide.



*Spring Golf Tournament*  
**May 23, 2011 at Eagle's Bluff**



**Beverage Cart Sponsors & Advertisers:**  
 East Texas Title Co.  
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**Golden Throne Sponsor:** BancorpSouth  
**Longest Drive Sponsors:** American State Bank  
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**Closest to the Pin Sponsors:** Fixture This, Inc.  
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**Five Iron Sponsor:** Austin Bank  
**Hole-in-One Sponsor:** Hall Buick GMC

**Dinner Sponsors:**



**TEE TIME!** Calling all golfers, volunteers and everyone else. Sign up your teams and secure your sponsorships now. Come out to work, play or just come out and join us for dinner!

**CALL TABA TO REGISTER!**  
 Limited to 120 players  
**Register by May 16<sup>th</sup>**

Go to event on TABA's web site calendar for dress code and team information.

Hole Sponsors, Door Prizes & Goody Bag Items are needed.

**To donate, call Heather at 903-561-3964.**



SUN	MON	TUE	WED	THU	FRI	SAT
1	2 11:30 a.m. - Exec Committee	3 4 p.m. - Board of Directors Meeting 5-7 p.m. - After Hours	4 4 p.m. - Social Events Committee	5	6	7
8	9	10 <b>MEMBERSHIP DRIVE DAY!!</b> 9 a.m. - Ambassador Committee Meeting	11 4 p.m. - Education Committee	12 Noon - Builders' Luncheon	13	14
15	16	17	18	19	20	21
22	23 Noon - Spring Golf Tournament	24 2 p.m. - Public Relations Committee	25	26 Noon - Builders' Luncheon	27	28
29	30 Memorial Day Holiday - Office Closed	31 2 p.m. - Govt. Relations Committee 4 p.m. - Membership Committee				

**Dates to Remember**

**JUNE**

4-12	Parade of Homes™
7	After Hours
14	"Customer Service" Class
16	Builders' Luncheon
23-25	TAB Summer Board
30	Builders' Luncheon

**JULY**

4	Holiday - Office Closed
5	After Hours
7	Member Orientation
13	BAR Exam
14	Builders' Luncheon
28	Builders' Luncheon

**BUILDERS' LUNCHEONS**  
**Thank You, Sponsors!**

All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Sherri at: 903-561-3964.

**MAY 12, 2011**

Sponsor:  
**All Natural Grass & Stone**  
Location:  
**Outback Steakhouse**

**MAY 26, 2011**

Sponsor:  
**Probuild South**  
Location:  
**Texas Roadhouse**

SAVE THESE DATES



May 3, 2011 • 5-7 p.m.  
Sponsored by: **Light Your Fire**  
at Light Your Fire on Broadway

**Builders' Progressive Jackpot:** Must be present to win. Builders present for drawing will have their name entered again. The May Jackpot is now \$150!

**Associates' Member Marketplace Drawing:** Each month one member company is drawn from After Hours attendees, and the winner is featured in a company profile in the TABA News!

All members are welcome to attend each After Hours. Come out for your chance to win one of these jackpots!

**FIRST BOUNTY HUNTER REWARDED**

Kathey Comer (far right) presents a \$50 bill to TABA member **Dianna Riggio**. Dianna brought in the first **StrucSure Home Warranty** membership application bounty - Terry Miller of Keller Williams Realty - and earned herself some cash! Watch for the Monday morning email that names the prospective new-member bounty targets. Bring in that new member's paid application within the time frame stated, and earn \$50 like Dianna!



This second-annual event is Saturday, May 7, noon to 4:30 p.m. at the Woman's Building on Broadway. Topics include historic overlay districts and tax incentives, rehabilitation topics, paint your old house, general contractor panel. Sponsored by Historic Tyler along with TABA, The City of Tyler Preservation Board, Heart of Tyler and the Smith County Historical Society. To attend register online at [www.historictyler.org/specialevents/npm](http://www.historictyler.org/specialevents/npm).

**TICKETS GO ON SALE MAY 31<sup>ST</sup>**  
*28 Parade Homes!*

If you would like to help put up Parade signs leading up to the event, contact Sherri at the office: 903-561-3964.



FREE Registration through June 30!  
Visit [texasbuilders.org](http://texasbuilders.org) for more information.

Check out NAHB's YouTube video of the International Builders' Show: [www.youtube.com/nahbtv](http://www.youtube.com/nahbtv)



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Excess Liability in \$1,000,000 increments
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- T Model Home Contents**  
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We offer special rates for "Parade" Homes.  
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**THANK YOU FOR RENEWING!**

*A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!*

**A.E. Shull & Co.**

Albright Solutions, LLC

Angelo Electrical, Inc.

Bagnall Construction/Designer

Decks

Bank of Tyler

Bannister Plumbing

**Berry Marble & Granite**

CAPCO Engineering, Inc.

Capps-Capco Construction

**Carlyle Homes**

Casey Homes

**Conaway Companies****Coy Dodd Air Conditioning**

D&amp;D Properties

Daniel Arthur Surveying, LLC

David Cooper Quality Homes, LLC

Dowden Supply Co. of Tyler, Inc.

**Eagles Bluff Community****& Country Club**

Gulf State Lumber Company

Hall Buick GMC

Heritage Land Bank

House Nursery

Leon's Signs, Inc.

Macias Roofing

MaciasMasonry.com

Mewbourne Oil Company

Nacho Concrete

Nelson's Door Company

RB Roofing

**MEMBERSHIP CANCELLATIONS**

*For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:*

BankTexas; Mikasa Construction, Inc.; Wheeler Development Co., Ltd.

**MEMBER INFORMATION****WELCOME NEW BUILDER MEMBERS****Anback Construction**

Anderson Earl Guthrie

903-534-1576

PO Box 6546, Tyler, TX 75711

**Tilson Homes**

Rick Welch • 972-837-2336

2801 Central Expressway

Melissa, TX 75454

Sponsor • Janie Malone

*Next Member Orientation is July 7<sup>th</sup> ~ HOPE TO SEE YOU THERE!*

**WELCOME NEW ASSOCIATE MEMBERS****Ark-La-Tex DKI**

Russell Kneifl • 903-759-3389

1917 E. Hwy US 80

White Oak, TX 75693

Sponsor • Jeff Cross

**Shearer Electric Co., Inc.**

Melvin Shearer • 972-288-9778

512 W. Main, Mesquite, TX 75149

Sponsor • Ed Kopal

**Design Discoveries II, Inc.**

David Gostecnik • 512-331-4800

6509 Jester Blvd. #505-D

Austin, TX 78750

**Smith Masonry**

Paul Smith • 903-521-4825

2411 CR 4120,

Jacksonville, TX 75766

Sponsor • Gary Bayless

**Keller Williams Realty**

Terry Miller • 903-534-6600

6761 Old Jacksonville Rd.

Tyler, TX 75703

Sponsor • Dianna Riggio

**Sphere Countertops**

David Rincon • 512-633-7956

2660 Augusta Dr. Ste L-212

Houston, TX 77057

Sponsor • Robert Aiken

**Porter Lighting**

Cole Talley • 972-248-7034

4555 Excel Parkway, Ste 100

Addison, TX 75001

Sponsor • Ed Kopal

**The Factory, LLC**

Debra Haushalter • 903-363-4348

4828 S. Broadway Ste. 199

Tyler, TX 75703

**BUILDERS' LUNCHEONS**

C. Woods Co. hosted the March 24<sup>th</sup> Builders' Luncheon held at the TABA office. A program was presented on advanced HVAC products by reps from Mitsubishi Electric. Food was from Rudy's barbecue.



Welcome To TABA!

**EDUCATION UPDATE**

**Lunch & Learn with City of Tyler**  
**“INTRO TO INTERACTIVE VOICE RESPONSE”**



Noon on May 18, 2011 • Cost: \$10, Lunch Included  
 Tyler Development Center, 423 W. Ferguson  
 Enroll online, or call TABA to register.



**“Customer Service”**

**June 14, 2011**

8:30 a.m. to 4:30 p.m. • Lunch included

Instructor: Paul Evans

Member Cost: \$210; Non-Members: \$310



Lunch Sponsor:



2011 Education Sponsor:



One of several Section 4 class options needed for Certified Graduate Builder Designation.

**“Builder Assessment Review” - BAR Exam**

**July 13, 2011 • 8:30 a.m. to Noon • \$195**

Essential first step in earning a Certified Graduate Builder Designation.

**REGISTER ONLINE OR CALL TABA TO ENROLL.**

**April 12, 2011** — Students enjoyed the Design/Build Class taught by Dallas instructor Donny Mack (shown at far right). This class is one required for the Certified Graduate Builder designation from NAHB. Shown from left: Keven Hatcher, Tommy Burns, Matthew Peer and Bud Barrett. Up-



coming classes are on the Continuing Education page at [www.tylerareabuilders.com](http://www.tylerareabuilders.com). Enroll online or call TABA to register.

**MEMBER BENEFITS**



Now it's easy to rent like a genius with your exclusive member rates! No matter what kind of vehicle you need, you'll find it at Budget. Choose from a large selection of cars, vans and SUV's, available at any of our convenient airport or neighborhood locations.

Reserve your rental car online, and your Budget Customer Discount (BCD) Number Z536900 will automatically shop for the best available rate. How easy is that? Complete your rental car reservation and receive instant online and email confirmation of your travel plans!

For more information, click on the Budget link at [www.nahb.org/ma](http://www.nahb.org/ma).

**THANK YOU FOR RENEWING!**

A special thanks to the highlighted companies which have been TABA members for **10 or more consecutive years!**

- RE/MAX Tyler - Brad Trump
- Sam R. Hill Lumber Co.
- Servpro of Tyler
- SHR Construction Co.
- Straightline Siding
- Terminix
- Tile Shop, Inc.**
- The Granite Girls, LLC
- Tyler Pest Services, Inc.
- Wells Marble Co.**

**UPCOMING RENEWALS - JUNE**

- Bailey Electric Co., Inc.
- East Texas Automation
- Firstbank
- Flooring Liquidators
- Galyean Homes, Inc.
- Glidden Professional
- Harry's Building Materials-Jacksonville
- Holland Marble & Granite
- Jewell Concrete Products
- Johnny Ballow Homes, LLC
- Nix Landscape Supply, Inc.
- Petty's Irrigation & Landscape
- Ranger Electrical, Inc.
- Squiers' Sheet Metal
- The Blind Place Tyler, LLC
- The Hines Group
- Tutor & Fuller Plumbing Co.
- Villas of Hollytree, LP

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**(903) 266-7800**

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NAHB members continue to receive a valuable

**GMC BUSINESS CENTRAL** **\$500** **GMC BUSINESS CENTRAL**  
 offer from GM.

NAHB members can get a \$500\* private offer toward the purchase or lease of most new GM vehicles. Visit [gmfleet.com/nahb](http://gmfleet.com/nahb) for more details.

Offer valid toward the purchase or lease of new 2010, 2011 and 2012 model year GM passenger cars and light duty trucks, excluding Chevrolet Camaro Convertible and Volt. Not available with some other offers. Not valid on prior purchases. Program subject to change without prior notice. See dealer for details. Take delivery by January 3, 2012.

BOWLING WITH BUILDERS

MEMBER NEWS

*Congratulations*

To Laura Krantz, TJC's journalism department chairwoman and student newspaper advisor, on earning 35 awards for the *Apache Pow Wow* from the Texas Intercollegiate Press Association. Laura was named Advisor of the Year and was elected as secretary of the TIPA board. Laura is founder of Krantz PR, the TABA member firm handling TABA's public relations.

**FOR LEASE**  
**Office Space**  
**East End of**  
**TABA Building**  
 Call office for details:  
**903-561-3964**

*Thanks to:*

- Coburn's** for donating a new faucet for TABA's kitchen sink!
- Overhead Door Co. of Tyler** for replacing weather stripping on TABA's garage door!
- Steve Nix** for installing the new kitchen faucet!
- TAABS Printing & Promotional Products** for printing TABA's 2011 Directory covers in color!



March 16, 2011 — Top Bowler prizes - \$25 gift cards - were awarded to Kerry Craig (shown above right) and Joe Borrelli (shown in center above left). Two hundred one-dollar bills were handed out during the tournament, one for every strike! Congratulations to all the winners! Thanks to all our sponsors and to all the bowlers for coming out!



AFTER HOURS

April 5, 2011 - A big crowd attended to say good-bye and wish Kathy Comer well in her new position as EO of the HBA of Greater Dallas. Lots more photos at [www.tylerebuilders.com](http://www.tylerebuilders.com).



**Jeff Cross**  
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FROM THE ASSOCIATE COUNCIL PRESIDENT

April showers bring May flowers, so come out and enjoy the beautiful weather at TABA's Spring Golf Tournament at Eagle's Bluff on May 23<sup>rd</sup>. Everyone really enjoys this course, so be sure to sign up. Don't miss your turn on the Golden Throne! Even if you don't play, you can still enjoy a fajita dinner with us for just \$20 per person.

We need donations of goodie bag items and door prizes. For goodie bags, just bring 120 light-weight, like items to the office, and the Social Events Committee will make sure to include them in the bags. Door prize items are gifts worth \$25 or more. Call Heather if you want to donate a prize, or drop it off at the office. All the players enjoy getting the goodie bags as well as seeing who wins the door prizes at dinner.

The Parade of Homes™ is next month! Can you believe it's TABA's 59<sup>th</sup> year to host this premier event in Tyler? The dates are June 4-12, so mark your calendars and be sure to come out and see what great new designs and products our members have prepared for your enjoyment.

Jion Dietz  
Associate Council President



MEMBER NEWS

Condolences

To Larry Lott, whose grandfather, S.A. Sam Black, passed away in March.

To family, friends and co-workers of Robert Porostovsky of IESI, who passed away in March.

To Brad and Gary Root and family on the loss of Gary's mother, Sally Ruth Root, in April.



RALLY DAY - TABA and ETBA members are shown on the Capitol steps during the Rally Day events on Feb. 23, 2011.

GENERAL MEMBERSHIP MEETING



April 13, 2011 - Lots of smiling faces at the "Education Matters" General Membership Meeting. Members who have current NAHB designations were recognized. Guest speaker Mark McDaniel, Tyler City Manager, gave an overview of current area development projects as well as an overview of the local economy. Past President Ricky Casey (seen below), representing the EO search committee, introduced TABA's new EO, Libby Simmons. Libby will start May 2<sup>nd</sup>. More photos available online.



IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2011, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$27 and \$0.90 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$65.49 and \$14.75 for an affiliate member.

THANK YOU,  
Sponsors of  
the April 13<sup>th</sup>  
GENERAL MEMBERSHIP  
MEETING:  
*Title Sponsor:*  
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Southside Bank**

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TABA [www.tylerareabuilders.com](http://www.tylerareabuilders.com)

TAB [www.texasbuilders.org](http://www.texasbuilders.org)

NAHB [www.nahb.com](http://www.nahb.com)

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**PRESIDENT'S MESSAGE**

May and June are big months at TABA. June 4-12<sup>th</sup> the Parade of Homes™ will roll out the red carpet to thousands of visitors. We are happy to present 28 homes in and around the Smith County area. Proceeds will go in part to two charities chosen by our Charitable Contributions Committee: Azleway Boys' Ranch and PATH Children's Programs. Giving back to the community is one of many benefits of membership in your local builders association.

While Parade builders and subs are working hard to get ready, on May 10<sup>th</sup> we have our annual Membership Drive. The theme is Texas Hold 'em. Our officers are serving as team captains, so be sure to sign up and recruit new members to strengthen this association. There will be prizes for everyone who recruits even one new member. Each individual on the team with the most recruits will also win a prize. At the end of the day we will get together to celebrate all our hard work. Call the office to sign up on one of the teams, and come out to support TABA!

Also in May — the 23<sup>rd</sup> to be exact — is our Spring Golf Tournament. If you haven't taken part before, there is no time like the present. Join in the fun and promote your business in the process.

Robert Aiken  
2011 President