PLATINUM PARTNERS **BMC Insurance One Agency** Oncor Sherwin-Williams Co. StrucSure Home Warranty **GOLD PARTNERS BancorpSouth ProBuild South** Southside Bank **Suddenlink** Texas Bank & Trust Co. **Transit Mix** SILVER PARTNERS All Natural Stone & Grass

ASSOCIATION 2

BUILDERS

Altra Federal Credit Union American State Bank Austin Bank C. Woods Co., Inc. Citizens 1st Bank Citizens National Bank East Texas Door East Texas Title Company Fixture This, Inc. Kilgore National Bank Panel Truss Texas, Inc. May 2011 Texas Hold 'em Membership Drive

May 10, 2011 Great prizes and double spike points await your participation in this year's Membership Drive. Sign up on a team and compete to recruit the most new members! Whether for an hour or a full day of fun, join us in growing a stronger TABA! Call the office for more information.

Membership Drive Day Sponsor: ONCOR

Recruit one new member and receive a Flip Calculator Clock Frame with LCD display on one side; fits 3³/4" x 5" photo. Recruit two new members and receive a Neoprene Laptop Sleeve that holds a laptop; front zipper Recruit three or more new members and receive a 4-piece wine set that includes opener, foil cutter, stopper and vintage guide.



pocket.



Beverage Cart Sponsors & Advertisers: East Texas Title Co. Transit Mix

Golden Throne Sponsor: BancorpSouth Longest Drive Sponsors: American State Bank Planet Landscape Closest to the Pin Sponsors: Fixture This, Inc. Texas Bank & Trust Co. Five Iron Sponsor: Austin Bank Hole-in-One Sponsor: Hall Buick GMC

TEE TIME! Calling all golfers, volunteers and everyone else. Sign up your teams and secure your sponsorships now. Come out to work, play or just come out and join us for dinner!

CALL TABA TO REGISTER! Limited to 120 players Register by May 16th

- Go to event on TABA's web site calendar for dress code and team information.
- Hole Sponsors, Door Prizes & Goody Bag Items are needed.

To donate, call Heather at 903-561-3964.

The TABA News is available online each month at www.tylerareabuilders.com.

Dinner Sponsors:

INSURANCE ONE AGENCY, LC.

ONCOR

						NAHB
CALEND	AK	MAY 2011				
SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4	5	6	7
	11:30 a.m Exec Committee	4 p.m Board of Directors Meeting				
		5-7 p.m After Hours	4 p.m Social Events Committee			
8	9	10 <i>MEMBERSHIP</i>	11	12	13	14
		DRIVE DAY!!		Noon - Builders' Luncheon		
		9 a.m Ambas- sador Committee	4 p.m Education			
		Meeting	Committee			
15	16	17	18	19	20	21
22	23	24	25	26	27	28
	Noon - Spring Golf Tournament	2 p.m Public		Noon - Builders' Luncheon		
		Relations Committee				
29	30	31				
	Memorial Day Holiday - Office Closed	2 p.m Govt. Relations Com- mittee				
		4 p.m Member- ship Committee				

Dates to Remember

2

JUNE 4-12 Parade of Homes[™] After Hours 7 14 "Customer Service" Class 16 Builders' Luncheon 23-25 | TAB Summer Board 30 Builders' Luncheon JULY Holiday - Office Closed 4 5 *After Hours* Member Orientation 7 13 BAR Exam 14 Builders' Luncheon 28 Builders' Luncheon

Builders' Luncheons Thank You, Sponsors !

All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Sherri at: 903-561-3964.

May 12, 2011 Sponsor: **All Natural Grass & Stone** Location: **Outback Steakhouse**

> May 26, 2011 Sponsor: Probuild South Location: **Texas Roadhouse**

COMING ATTRACTIONS

SAVE THESE DATES



May 3, 2011 • 5-7 p.m. Sponsored by, Light Your Fire at Light Your Fire on Broadway

Builders' Progressive Jackpol: Must be present to win. Builders present for drawing will have their name entered again. The May Jackpot is now \$150!

Associates' Member Marketplace Drawing: Each month one member company is drawn from After Hours attendees, and the winner is featured in a company profile in the TABA News!

All members are welcome to attend each After Hours. Come out for your chance to win one of these jackpots!

FIRST BOUNTY HUNTER REWARDED

Kathey Comer (far right) presents a \$50 bill to TABA member **Dianna Riggio**. Dianna brought in the first StrucSure Home War**ranty** membership application bounty - Terry Miller of Keller Williams Realty - and earned herself some cash! Watch for the Monday morning email that names the prospective new-member bounty targets. Bring in that new member's paid application within the time frame stated, and earn \$50 like Dianna!





This second-annual event is Saturday, May 7, noon to 4:30 p.m. at the Woman's Building on Broadway. Topics include historic overlay districts and tax incentives, rehabilitation topics, paint your old house, general contractor panel. Sponsored by Historic Tyler along with TABA, The City of Tyler Preservation Board, Heart of Tyler and the Smith County Historical

Society. To attend register online at www.historictyler.org/specialevents/npm.

TICKETS GO ON SALE MAY 31st 2011 **28 Parade Homes!** arade If you would like to help put up Parade of signs leading up to the ADMIT ONE Adult \$10 event, contact Sherri at the **June 4-12** office: 903-561-3964. 17 18 19 28 21 22 21 24 29 28 27 FREE Registration through June 30! SUNBE Visit texasbuilders.org BUILDERS SHOW for more information.

ОСТ. 20-22, 2011 AUSTIN CONVENTION CENTER

Check out NAHB's YouTube video of the International Builders' Show: www.youtube.com/nahbtv



NEED A 10-YEAR STRUCTURAL HOME WARRANTY?

STRUCSURE

To learn more about how you can build buyer confidence with the best warranty coverage available, call Tiffany Acree, TAB ASSOCIATE OF THE YEAR, at \$17.726.6880

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THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

A.E. Shull & Co.

Albright Solutions, LLC Angelo Electrical, Inc. **Bagnall Construction/Designer** Decks Bank of Tyler **Bannister Plumbing Berry Marble & Granite** CAPCO Engineering, Inc. **Capps-Capco Construction**

Carlyle Homes Casey Homes Conaway Companies Coy Dodd Air Conditioning

D&D Properties Daniel Arthur Surveying, LLC David Cooper Quality Homes, LLC Dowden Supply Co. of Tyler, Inc.

Eagles Bluff Community

& Country Club

Gulf State Lumber Company Hall Buick GMC Heritage Land Bank **House Nursery** Leon's Signs, Inc. Macias Roofing MaciasMasonry.com Mewbourne Oil Company Nacho Concrete Nelson's Door Company **RB** Roofing

MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA: BankTexas; Mikasa Construction, Inc.; Wheeler Development Co., Ltd.

MEMBER INFORMATION

Welcome New Builder Members

Anback Construction Anderson Earl Guthrie 903-534-1576 PO Box 6546, Tyler, TX 75711

Next Member Orientation is July 7th ~~ HOPE TO SEE YOU THERE!

Tilson Homes Rick Welch • 972-837-2336 2801 Central Expressway Melissa, TX 75454 Sponsor • Janie Malone

Shearer Electric Co., Inc.

Melvin Shearer • 972-288-9778

WELCOME NEW ASSOCIATE MEMBERS

Ark-La-Tex DKI Russell Kneifl • 903-759-3389 1917 E. Hwy US 80 White Oak, TX 75693 Sponsor • Jeff Cross

Design Discoveries II, Inc. Paul Smith • 903-521-4825 David Gostecnik • 512-331-4800 6509 Jester Blvd. #505-D Austin, TX 78750

Keller Williams Realty Terry Miller • 903-534-6600 6761 Old Jacksonville Rd. Tyler, TX 75703 Sponsor • Dianna Riggio

Porter Lighting Cole Talley • 972-248-7034 4555 Excel Parkway, Ste 100 Addison, TX 75001 Sponsor • Ed Kopal

512 W. Main, Mesquite, TX 75149 Sponsor • Ed Kopal

Smith Masonry 2411 CR 4120. Jacksonville, TX 75766 Sponsor • Gary Bayless

Sphere Countertops

David Rincon • 512-633-7956 2660 Augusta Dr. Ste L-212 Houston, TX 77057 Sponsor • Robert Aiken

The Factory, LLC Debra Haushalter • 903-363-4348 4828 S. Broadway Ste. 199 Tyler, TX 75703

Builders' Luncheons



C. Woods Co. hosted the March 24th Builders' Luncheon held at the TABA office. A program was presented on advanced HVAC products by reps from Mitsubishi Electric. Food was from Rudy's barbecue.





MEMBER INFORMATION

EDUCATION **U**PDATE

Lunch & Learn with City of Tyler "INTRO TO INTERACTIVE VOICE RESPONSE" Noon on May 18, 2011 • Cost: \$10, Lunch Included Tyler Development Center, 423 W. Ferguson Enroll online, or call TABA to register.





2011 Education Sponsor:

8:30 a.m. to 4:30 p.m. • Lunch included Instructor: Paul Evans Member Cost: \$210: Non-Members: \$310



One of several Section 4 class options needed for Certified Graduate Builder Designation.

"Builder Assessment Review" - BAR Exam July 13, 2011 • 8:30 a.m. to Noon • \$195

Essential first step in earning a Certified Graduate Builder Designation. **REGISTER ONLINE OR CALL TABA TO ENROLL.**

April 12, 2011 -Students enjoyed the Design/Build Class tauaht by Dallas instructor Donny Mack (shown at far right). This class is one required for the **Certified Graduate Builder designation** from NAHB. Shown from left: Keven Hatcher, Tommy Burns, Matthew Peer and Bud Barrett. Upcoming classes are on



the Continuing Education page at www.tylerareabuilders.com. Enroll online or call TABA to register.

MEMBER BENEFITS



Now it's easy to rent like a genius with your exclusive member rates! No matter what kind of vehicle you need, you'll find it at Budget. Choose from a large selection of cars, vans and SUV's, available at any of our convenient airport or

neighborhood locations.

Reserve your rental car online, and your Budget Customer Discount (BCD) Number Z536900 will automatically shop for the best available rate. How easy is that? Complete your rental car reservation and receive instant online and email confirmation of your travel plans!

For more information, click on the Budget link at www.nahb.org/ma.

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for **10 or mo<u>re consecutive years!</u>**

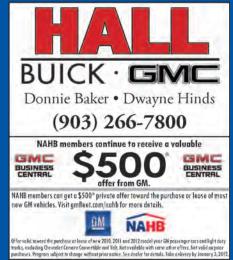
RE/MAX Tyler - Brad Trump Sam R. Hill Lumber Co. Servpro of Tyler SHR Construction Co. Straightline Siding Terminix Tile Shop, Inc.

The Granite Girls, LLC Tyler Pest Services, Inc.

Wells Marble Co.

UPCOMING RENEWALS - JUNE

Bailey Electric Co., Inc. East Texas Automation Firstbank Flooring Liquidators Galyean Homes, Inc. **Glidden Professional** Harry's Building Materials-Jacksonville Holland Marble & Granite Jewell Concrete Products Johnny Ballow Homes, LLC Nix Landscape Supply, Inc. Petty's Irrigation & Landscape Ranger Electrical, Inc. Squiers' Sheet Metal The Blind Place Tyler, LLC The Hines Group Tutor & Fuller Plumbing Co. Villas of Hollytree, LP



ACTIVITES & EVENTS



To Laura Krantz, TJC's journalism department chairwoman and student newspaper advisor, on earning 35 awards for the Apache Pow Wow from the Texas Intercollegiate Press Association. Laura was named Advisor of the Year and was elected as secretary of the TIPA board. Laura is founder of Krantz PR, the TABA member firm handling TABA's public relations.

FOR LEASE Office Space East End of **TABA Building Call office for details:** 903-561-3964

Thanks to:

Coburn's for donating a new faucet for TABA's kitchen sink!

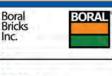
Overhead Door Co. of Tyler for replacing weather stripping on **TABA's garage door!**

Steve Nix for installing the new kitchen faucet!

TAABS Printing & Promotional Products for printing TABA's 2011 Directory covers in color!

Inc.





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BOWLING WITH BUILDERS



March 16, 2011 — Top Bowler prizes - \$25 gift cards - were awarded to Kerry Craig (shown above right) and Joe Borrelli (shown in center above left). Two hundred one-dollar bills were handed out during the tournament, one for every strike! Congratulations to all the winners! Thanks to all our sponsors and to all the bowlers for coming out!



AFTER HOURS





April 5, 2011 -A big crowd attended to say good-bye and wish Kathey Comer well in her new position as EO of the HBA of Greater

Dallas. Lots more photos at www. tylerareabuilders.com.







Associate Council Corner

FROM THE ASSOCIATE COUNCIL PRESIDENT

April showers bring May flowers, so come out and enjoy the beautiful weather at TABA's Spring Golf Tournament at Eagle's Bluff on May 23rd. Everyone really enjoys this course, so be sure to sign up. Don't miss your turn on the Golden Throne! Even if you don't play, you can still enjoy a fajita dinner with us for just \$20 per person.

We need donations of goodie bag items and door prizes. For goodie bags, just bring 120 light-weight, like items to the office, and the Social Events Committee will make sure to include them in the bags. Door prize items

are gifts worth \$25 or more. Call Heather if you want to donate a prize, or drop it off at the office. All the players enjoy getting the goodie bags as well as seeing who wins the door prizes at dinner.

The Parade of Homes™ is next month! Can you believe it's TABA's 59th year to host this premier event in Tyler? The dates are June 4-12, so mark your calenders and be sure to come out and see what great new designs and products our members have prepared for your enjoyment.

Jion Dietz Associate Council President

April 13, 2011 - Lots of smiling faces at the

"Education Matters" General Membership Meeting.

Members who have current NAHB designations were

recognized. Guest speaker Mark McDaniel, Tyler City Manager, gave an overview of current area develop-

ment projects as well as an overview of the local

economy. Past President Ricky Casey (seen below), representing the EO search committee, introduced

TABA's new EO, Libby Simmons. Libby will start May

2nd. More photos available online.

GENERAL MEMBERSHIP MEETING







MPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2011, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$27 and \$0.90 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$65.49 and \$14.75 for an affiliate member.







To Larry Lott, whose grandfather, S.A. Sam Black, passed away in March.

To family, friends and co-workers of Robert Porostovsky of IESI, who passed away in March.

To Brad and Gary Root and family on the loss of Gary's mother, Sally Ruth Root, in April.

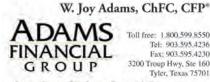


RALLY DAY - TABA and ETBA members are shown on the Capitol steps during the Rally Day events on Feb. 23, 2011.

THANK YOU, **Sponsors of** the April 13th GENERAL MEMBERSHIP **MEETING:**

Title Sponsor: **Kilgore National Bank**

> Meeting Sponsors: **Panel Truss Texas &** Southside Bank



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PRESIDENT'S MESSAGE

May and June are big months at TABA. June 4-12th the Parade of Homes[™] will roll out the red carpet to thousands of visitors. We are happy to present 28 homes in and around the Smith County area. Proceeds will go in part to two charities chosen by our Charitable Contributions Committee: Azleway Boys' Ranch and PATH Children's Programs. Giving back to the community is one of many benefits of membership in your local builders association.

While Parade builders and subs are working hard to get ready, on May 10th we have our annual Membership Drive. The theme is Texas Hold 'em. Our officers are serving as team cap-

tains, so be sure to sign up and recruit new members to strengthen this association. There will be prizes for everyone who recruits even one new member. Each individual on the team with the most recruits will also win a prize. At the end of the day we will get together to celebrate all our hard work. Call the office to sign up on one of the teams, and come out to support TABA!

Also in May — the 23rd to be exact — is our Spring Golf Tournament. If you haven't taken part before, there is no time like the present. Join in the fun and promote your business in the process.

Robert Aiken 2011 President