



NEWS

NOVEMBER 2009

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November 10 & 11, 2009 • 8:30- 4:30 p.m. • Lunch is Included

Cost: \$370 member price for both days; \$590 non-member

Instructor: Bill Slease • Enroll online or call TABA to register.

For a link to course summary, visit the Continuing Education page at TABA's web site.



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CONTRACTS TRAINING CLASS & CD PACKAGES

“TAB's Residential Construction Contracts Package Workshop”

Thursday, Nov. 19, 2009 • 1:30-3 p.m. at the TABA office.

\$40 for Members, \$80 for Non-Members • SPACE IS LIMITED!

The residential construction industry is subject to a variety of laws concerning contract formation, disclosure of information, creation of liens to enforce payment obligations and similar matters. This class will take you through this information and the dozens of standardized contracts that TAB has prepared and included in a subscription package.



To purchase a Contracts CD or enroll in the class, call the TABA office at 903-561-3964. Class registration can also be done online at www.tylereabuilders.com.



READY, SET -

GO SPEED NETWORKING!

NOVEMBER 9, 2009

LIKE SPEED DATING, ONLY ALL BUSINESS AND FUN FOR ALL!

ONLY 20 ASSOCIATES AND 20 BUILDERS WILL GET TO SHARE THE FUN AT THE ROSE GARDEN CENTER. FOR INFORMATION ABOUT THE EVENT AND TO DOWNLOAD THE COMMITMENT FORM, VISIT THE OTHER EVENTS PAGE AT TABA'S WEB SITE.

The TABA News is available online each month at www.tylereabuilders.com.

SUN	MON	TUE	WED	THU	FRI	SAT
1	2 11:30 - Executive Committee	3 4 p.m. - Board of Directors Meeting 5-7 p.m. - <i>After Hours</i>	4 9-Noon - BAR Exam 4 p.m. - Social Events Committee	5 Noon - Builders' Luncheon	6	7
8	9 5-7 p.m. Speed Networking	10 8:30-4:30 - "CAPS I" Class 4 p.m. - Home Products Show Committee Meeting	11 8:30-4:30 - "CAPS II" Class 4 p.m. - Education Committee	12	13	14
15	16	17	18	19 Noon - Builders' Luncheon 1:30 - 3 p.m. - <i>Contracts Class</i>	20	21
22	23	24 4 p.m. - Membership Committee	25	26 Holiday - Office Closed	27 Holiday - Office Closed	28 
29	30 2 p.m. - Public Relations Committee 4 p.m. - Budget & Finance Committee					

Dates to Remember

DECEMBER

3	Builders' Luncheon
5	Holiday Gala
10	Member Orientation
15	TABA Open House
17	Builders' Luncheon

JANUARY

7	Builders' Luncheon
21	Builders' Luncheon

FEBRUARY

26-28	Home Products Show "The Greatest Show on Earth"
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All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Heather or Brooke at: 903-561-3964.

BUILDERS' LUNCHEONS

Thank You, Sponsors !!

November 5, 2009

To Be Announced



November 19, 2009

Sponsor: Insurance One Agency, LC

Location: Bruno's in Gresham

COMING ATTRACTIONS

SAVE THESE DATES

November 3, 2009
After Hours
 5-7 P.M. AT THE TABA OFFICE

Sponsored by: **ALTRA**
FEDERAL CREDIT UNION

**All Members are
 invited to attend!**

Special thanks to our October *After Hours* sponsor, Habitat for Humanity of Smith County. Jeff Andreason's name was drawn in the October Builders' Progressive Jackpot, and David Lowe's in the September Jackpot. Since they were not in attendance, the Jackpot is now \$500.

Builders, come out to *After Hours* for your chance to WIN!

**Builders,
 each time
 you attend
 After Hours,
 your name is
 again added to
 the drawing.**



Holiday Gala

Join us Saturday, December 5, 2009 as we celebrate the holiday season at the Lone Star Events Center.
Pasta Buffet | Casino Party | Drinks | Dancing

2010 INTERNATIONAL BUILDERS' SHOW®
 January 19-22, 2010 | Las Vegas



Seems too good to be true, but it isn't!
MAYBE WE CAN GO TO IBS!

For a limited time NAHB Members can receive a complimentary 4-day exhibit registration, giving you access to the hottest exhibit floor in the building industry for absolutely no charge. You must register by December 11, 2009 for your free pass. To make this even better, your spouse can attend with you for FREE! www.buildersshow.com

“Green is Mainstream: Building Codes, Energy Efficiency and Best Practices in Green Building”
 SAVE THE DATE: Friday, March 5, 2010

This workshop, provided by the Texas Association of Builders, will educate the residential construction community on changes to the Texas Building Code and Energy Performance Standards as they relate to the 2009 building codes, and will include general information on the national green building program certifications available to residential construction as well as best practices for installation of energy efficient products.

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THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Ashcraft Marble and Granite

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Beck Plumbing Co.

Benchmark Design Group LLC

C. Cooper Custom Homes

Carlton Edwards Builder & Designer, LLC

City of Lindale Inspection Dept.

City of Tyler Water Utilities

D&H Quality Cabinets and Woodworking

E-Mar, LLC

Eagles Bluff Community & Country Club

Eric L. Davis Engineering, Inc.

Ferguson Beauregard

First State Bank, Noonday

Flooring Liquidators

Gallery of Lights

Hagen's Lighting

Innovative Woodworks

J. Michael Design & Construction

KJ Homes, Inc.

Landmark Homes

B.J. Hornbostel (United Heritage Credit Union), TABA Membership Committee, works on member renewals during the Fall Membership Drive Day Oct. 6th.

MEMBER INFORMATION**WELCOME NEW MEMBERS!****Builder Members:****Stewart Remodeling and Construction**

Dana Stewart • 903-372-9259
10611 Linda Ln., Flint, TX 75762
Sponsor • Steve Nix

Texas Responsible Energy and Efficiency, Inc.

Sam Garrard • 903-266-9103
12962 SH 31 W, Tyler, TX 75709

Associate Members:**Ace Fence**

Mike Klueppel • 903-266-9204
12360 Hwy 155 S, Tyler, TX 75701
Sponsor • Mark Medina

Allen's Nutech, Inc.

Tom Seale • 903-592-8635
1301 Clinic Dr., Tyler, TX
Sponsor • Donnie Baker

Coldwell Banker United - Brian Morris

Brian Morris • 903-581-2584
509 W. Rieck Rd., Tyler, TX 75709

Genuity Home Improvements

Shelly Michetti • 936-647-2192
11380 Lake Oaks, Montgomery, TX 77356
Sponsor • Nancy Barron

Affiliate Members:**City of Tyler Development Services Inspections Division**

Joe Hancock • 903-531-1176
423 W. Ferguson, Tyler, TX 75710

Sponsor • Tom Deibel

Associate Member: City of Tyler Planning & Zoning

City of Tyler Development Services Engineer

Michael Wilson • 903-531-1171
423 W. Ferguson, Tyler, TX 75710

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Associate Member: City of Tyler Planning & Zoning

Welcome!



Welcome!

You Are Invited!

New Members — Join us at the next Quarterly New Member Orientation at noon on Dec. 17th at the TABA office. We will treat you to a light lunch and a presentation that shows all the ways TABA membership will benefit you! ALL MEMBERS ARE INVITED. Call to RSVP, or register online.

Many thanks to our Fall Membership Drive Day sponsor:

INSURANCE ONE AGENCY, L.C.

MEMBERSHIP DIRECTORY - FINAL NOTICE

Members' listings in the next printed Directory will be taken straight off the Online Directory that can be reviewed at www.tylarareabuilders.com.

There will NOT be a mailing of Member Information forms for the purpose of updating contact information.

Before November 1, 2009:

- Make sure your contact information is correct in the Online Directory. You can change your contact information by logging in and going to your Profile page.
- Make sure your Business Activities listings are the ones you want. Each membership gets two free listings which also appear in our Online Directory.
- Additional listings are available at \$25 each and will appear in our Online Directory for no additional cost.

For login information and any other questions, please call 903-561-3964.

(SAVE \$100: Bundle your 2010 Member Directory ad with an ad on TABA's web site. Call for more information . . .)



NEW HOME BONANZA



FIRST TIME EVENT—TABA held the first-ever New Home Bonanza Oct. 8-15th. Billed as an Open House Extravaganza featuring “Ready-to-Buy Dream Homes and Developed Lots,” the media campaign featured TABA’s Vice President, Ricky Casey, in full cowboy regalia. Casey told listeners: “It’s time to buy a house!” In all 15 TABA Builders and Developers featured 16 properties in the event. A special thanks to our sponsors!

Bonanza Participants:

- Athens Construction LLC/Traverse & Co.
- Bob Kurtz Homes
- Classic Century Homes
- Crestview Properties
- Darrell Edwards Custom Homes
- Homes by Wade, LLC
- Johnson Humphrey Homes Inc.
- Lindale Homes
- Nix Construction
- Perry Hall Homes

- Spicewood Developments/Wilson Homes
- Starr Construction
- Terry Graham Construction
- Villas of Hollytree
- Wright-Way Remodeling & Construction

Thank You, Bonanza Sponsors:

- Cassity Jones
- East Texas Title Co.
- Home Plus
- Insurance One Agency, LC
- Southside Bank

FALL GOLF TOURNAMENT

We would like to thank the following sponsors and advertisers:

(Event photos posted online and in the December issue of TABA News)

Dinner Sponsors:

INSURANCE ONE AGENCY, LC • ONCOR ELECTRIC DELIVERY

Beverage Cart Sponsors & Advertisers:

BOREN SCOTT • FIXTURE THIS, INC. • EAST TEXAS TITLE COMPANY

Longest Drive Sponsors: Boral Bricks • Texas Bank & Trust Co.

Closest to the Pin: BancorpSouth • Texas Bank & Trust Company

Five Iron Sponsor: Austin Bank • Water Sponsor: Home Plus

Golden Throne Sponsor: Insurance One Agency, LC

Hole-in-One Sponsor: Hall Buick Pontiac GMC

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| Citizens 1st Bank (2) | East Texas Brick | Ramey & Flock, P.C. |
| Southside Bank (2) | East Texas Door, Inc. | Stonebridge Heating & Air Conditioning |
| All Natural Grass & Stone C.Woods Co., Inc. | Fixture This, Inc. | Transit Mix Concrete & Materials Co., Inc. |
| Central Title Company fka Smith County Title | Henry Murphy, Jr. | |
| | Insurance One Agency, LC | |
| | Landmark Title, Inc. | |

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Locksmith Services of Tyler

Long’s Irrigation

McIntyre Plumbing, Inc.

Quality Air Conditioning

Republic Homes

Schulze Homes LLC

Spicewood Developments, Inc.

Stone Ridge Landscaping

Tom Deibel Homes, Inc.

Watson Plumbing, Inc.

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UPCOMING RENEWALS

- A Stone Age
- Adkins Electric Inc.
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- Designing Women, Inc.
- East Texas Crete
- East Texas Spa
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- Homes by Matthew Peer, LLC
- Just Clean It
- Lee Knight Custom Homes
- Regions Bank
- Robinwood Building & Development Co.
- Skillern’s Business Systems, Inc.
- Star Lite Custom Homes, LLC
- This Old House Remodeling
- Wheeler Development Co., Ltd.
- Wilhite Landscaping & Lawn care

MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

- Access 2 Mobility; Anderson Custom Landscaping; BBVA Compass; Charleston Park LLC; East Texas Refrigeration; Lew’s Welding Service; Noonday Hardware; Staged Homes of East Texas; Taylor & Ignat Homes; Tyler Roofing Co., Inc.; Windsor Estates

MEMBER NEWS

Life Member



TABA Past President Orin Harris (seated) and his wife Shirley (second from right) accept a certificate of Lifetime Membership from representatives of TABA's executive committee (left to right): Kathey Comer, Vic Thompson, Stefanie Smith and Nancy Barron.

Watch for the Builder & Associate of the Year Nomination form coming in your Week-At-A-Glance.



ASSOCIATE THANK-YOU COOKOUT



Lots more photos posted online!



MORE EVENT PHOTOS



Member Orientation—New and long-time TABA members enjoyed pizza and a slide show at Member Orientation on Sept. 17, 2009. Shown from left to right are Ricky Casey, Kerry Hamblett, Nancy Barron, Dina and Dan Heithoff and Danny Aiello.

Builders' Luncheon—Builder members enjoyed the hospitality of hosts from Whitehouse Floors & More on Oct. 8, 2009, at the Whitehouse Floors & More showroom on Hwy 110. More photos online!

IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2009, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$21 and \$0.71 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$57.86 and \$17.75 for an affiliate member.

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FROM THE ASSOCIATE COUNCIL PRESIDENT

As we start to think about this year ending, it's also time to start thinking and planning for next year. My hope is that each member can find a committee that fits well with their skillsets and help to make 2010 and incredible year for TABA.

Each committee needs many members to help on vital programs such as membership, education, budget and finance and public relations. There are also great committees that produce the Home Products Show and all the social events. Where do you fit? Committees are a great way to get involved, and I challenge each of you to investigate these committees and find where you can help serve.

A great way to learn more about the different committees is to attend the New Member Orientation. The next one will be held Dec. 10, 2009. The Orientation is really for ANY member who just wants to learn what is going on at TABA. I encourage anyone interested to contact Heather and get your spot saved for this. And to make it even better, you get a free lunch out of it.

One our new events, Speed Networking, is coming up soon on November 9th. If you have not signed up to be a part of this, do so. It's an exciting two hours where associates get good, quality time with many builders. The feedback from the first one was positive, so I expect this one to be well attended also. You can contact Kathey or Heather for more information on this.

We have all heard this before, that you get out of an organization what you put into it. Getting involved with a committee or participating in an event is a great way to network and meet many different people who are involved in our industry. We can all be involved in helping the home building industry thrive. We have a well-known and respected association. That is due to the participation of so many of our members. Please do your part to keep TABA moving forward.



Stefanie Smith
Associate Council President

AFTER HOURS PHOTOS



Habitat for Humanity of Smith County sponsored the Oct. 6th After Hours at Habitat's ReStore. Shown above is the friendly Habitat team.



Morrison Supply - Kilgore sponsored the Sept. 15th After Hours. Shown above are Morrison Rep John Henson (left) and builders Nancy Barron and Matthew Peer.

Use Your HP Connections and Save on HP Business Products

HP is pleased to announce a new program for NAHB members.



Enjoy special pricing on HP business products and accessories, free US ground shipping, a specially-trained sales team to help you choose the right technology, and award winning support.

For example, check out the HP Mini 5101, HP's smallest and lightest mobile solution, starting at just \$399 (after \$125 instant savings). Designed for mobile professionals who want a lightweight solution, the HP Mini 5101 features a durable, all-metal case with a magnesium base that protects your notebook from the rigors of work on the go. Add Accidental Damage Protection for only \$49! With HP on your side, you're well-connected. For more information about HP discounts visit the Member Advantage page at nahb.org.

MEMBER NEWS

Congratulations

To John Nix on his appointment as Chairman of the Tyler Construction Board of Adjustment and Appeals.

To Gollob Morgan Peddy & Co, P.C. for being named to INSIDE Public Accounting's Best of the Best Firms list for 2009.

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AND FINALLY . . .

Plans are well underway for TABA's 57th Parade of Homes™. Our committees are hard at work on better-than-ever plans to showcase you, your houses, and your companies. We'll share more information as the public relations campaign is finalized, but we know that you will be pleased.

TABA's Parade of Homes™ can offer you:

- 57 Years of Home Tour Experience
- Parade of Homes™ Exclusive Name Recognition
- Magazines Targeted to Potential Home Buyers and Remodel Clients
- Continued Financial Support to Worthwhile Charitable Agencies (30% of every adult ticket sold)
- Ongoing Support of the Home Building Industry and the Work You Do (the remaining 70% of each ticket)
- A Multi-Media Campaign including Television, Radio, Magazines, and Newspapers throughout the East Texas area
- Additional Media Support Offered to 501(c)6 Organizations

Your TABA membership provides the opportunity to be a part of this well-known event in many ways: By entering a home, by advertising at Parade homes, and by showcasing your business in our homebuyer/remodeler-targeted magazines. Our Parade's media campaign will include television, radio, newspapers and magazines and will reach hundreds of thousands of East Texans who just might be your next clients.

Thanks for being a part of the Tyler Area Builders Association.



Kathey Comer
Executive Vice-President

PRESIDENT'S MESSAGE



Even though the year is about to wind down, there is still time to take advantage of a few of the educational opportunities your Association provides.

National Association of Home Builders classes for CAPS certification are scheduled November 10-11th. CAPS means Certified Aging-in-Place Specialist, and it is sure to be the next big "thing" behind Certified Green Professional. If you are interested in earning this designation, be sure to register now. Prior to this year, builders who wanted to earn NAHB designations had to go elsewhere, like Dallas or Houston, to complete the course work.

The Builder Assessment Review is also being offered in early November. Taking the BAR exam is the first step toward earning the Certified Graduate Builder designation. We're proud that TABA is bringing these NAHB classes and opportunities to our own little piece of Texas.

So, take a minute to think about what furthering your education can do for your business. The state may not be mandating continuing education at this time, but the benefits of enhancing your knowledge will be experienced by your customers and by the entire community for many years to come.

November is when we celebrate the Thanksgiving holiday as a nation. We on the TABA board thank you for your membership, for your participation in our many programs, and for your continued support.

Nancy Barron
2009 President