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 East Texas Title Company
 Fixture This, Inc.
 Kilgore National Bank
 Panel Truss Texas, Inc.

Chili Cook Off
 & General Membership Meeting

5 to 7 p.m. November 1, 2011 at the Rose Garden Center
 \$20 per person includes hot dogs, chili, fixin's and 2 drink tickets.

CASH BAR - TEAMS SIGN UP BY OCT. 31ST - 1 FREE TICKET PER TEAM

Chili must be ready for judging at 4 p.m. • Tasting begins at 5

JUDGING CATEGORIES:

- Spiciest Chili
- Most Savory Chili
- Best Overall Chili



2010 PARTICIPANT



2010 PARTICIPANT

- Most Creative Concoction

WHO WILL RECEIVE THESE AWARDS IN 2011?

2011 Education
 Sponsor:



Get on the
 Designation
 Train!



"Builder Assessment Review"
BAR Exam

November 10, 2011 • 8:30 a.m. to Noon

Member Cost: \$195

REGISTER ONLINE OR CALL TABA TO ENROLL.

.....

"Negotiating Skills"

November 16, 2011

8:30 a.m. to 4:30 p.m. • Lunch included

Instructor: Paul Evans • Member Cost: \$210; Non-Members: \$310

One of several class options needed for Graduate Master Builder Designation.



NAHB Education



Lunch Sponsor:
 Transit Mix

Break Sponsor:
 C. Woods Co.



SUN	MON	TUE	WED	THU	FRI	SAT
		1 5 p.m. - CHILI COOKOFF	2 4 p.m. - Social Events Committee	3 Noon - Builders' Luncheon	4	5
6	7 11:30 - Exec Committee	8 4 p.m. - Board of Directors Meeting 5-7 p.m. - <i>After Hours</i>	9 Noon - City of Tyler Lunch & Learn 4 p.m. - Education Committee	10 8:30-Noon - BAR Exam Noon-6 p.m. - Day 1 of OSHA 10-hr Class	11 8:30-2 p.m. - Day 2 of OSHA 10-hr Class	12
13	14	15 2-4 p.m. - Energy Star Rebates Class	16 8:30-4:30 p.m. - Negotiating Skills Class	17 Noon - Builders' Luncheon	18	19
20	21	22	23	24 Thanksgiving Holiday - Office Closed	25 Thanksgiving Holiday - Office Closed	26
27	28 2 p.m. - Public Relations Com. 4 p.m. - Budget & Finance Committee	29 11 a.m. - Member- ship Committee 2 p.m. - Government Relations Committee	30			

Dates to Remember

DECEMBER

1	Builders' Luncheon
7	"Business Management" Class
8	TABA Christmas Party
15	Builders' Luncheon
25	Merry Christmas

JANUARY

11	GMM & Officer Installation
12	Builders' Luncheon
13-14	Board Retreat
17	"Sales & Marketing" Class
25	Builders' Luncheon

FEBRUARY

24-26	Home Products Show
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BUILDERS' LUNCHEONS

Thank You, Sponsors !

All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Sherri at: 903-561-3964.

NOVEMBER 3, 2011

Sponsor: Automatic Gas/Mallory's Propane
Location: Chuy's

NOVEMBER 17, 2011

Sponsor: Insurance One
Location: Texas Roadhouse

SAVE THESE DATES

AFTER HOURS!

Don't miss the last After Hours of 2011!

Sponsored by:

SERVPRO OF TYLER

November 8, 2011
5 to 7 p.m. at TABA

Special THANKS to our October After Hours Sponsor:
Insurance One Agency

All members are encouraged to attend each After Hours. Come out for your chance to win!



Builders' Progressive Jackpot:
Anderson Guthrie's name was drawn at the October After Hours, and since he wasn't there to win, the November Jackpot is now \$450!

Associates' Member Marketplace Drawing: Each month one member company is drawn from a bowl of After Hours attendees' business cards, and the winner is featured in a company profile write-up in the TABA News!

Celebrate at TABA's Christmas Party!

Join us for an evening of
joy and fellowship

December 8, 2011
4 to 7 p.m. at the
TABA office

The Member Directory is CHANGING!

For the first time, this spiral-bound book will also be available to the PUBLIC as: **TABA's 2012 PROFESSIONAL SERVICES GUIDE**
Now is the time to update your information. Make sure your address, phone, email and Classified Listings/Business Activities are up to date!

Log in to TABA's web site and make your changes, or email your desired listing information to Janet. DEADLINE for changes is Nov. 15. Ad rates for the *Guide* will be the same as last year.

**2011 BUILDER & ASSOCIATE OF THE YEAR
NOMINATION FORM**

FAX YOUR VOTE TO 903-561-7273 OR EMAIL IT TO:
jperrin@tylerareabuilders.com

DEADLINE FOR SUBMISSION IS DECEMBER 13, 2011

**Vote for
1 ONLY**

**Vote for
1 ONLY**

BUILDER NOMINATES AN ASSOCIATE/AFFILIATE
I am a Builder and would like to nominate this
Associate/Affiliate:

My Name is: _____

ASSOCIATE/AFFILIATE NOMINATES A BUILDER
I am an Associate/Affiliate and would like to
nominate this Builder:

My Name is: _____



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All Risk Coverage - Low Rates

Call "The Builder's Agent"

Beverly Uzzell

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THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Adams Financial Group

Allen's Nutech, Inc.

Ark Assurance Group, Inc.

Barrett Appliance, Lighting &

Home Products

Barrett Homes

Burnett Construction, Inc.

Cassity Jones

Cherished Homes

Colley Construction

Contractor's Supplies, Inc.

Cross Systems

D&H Quality Cabinets

& Woodworking

Design Center Signs

Dover Fluid Management

Garland Insulating East, Inc.

Great South Homes, Inc.

Hagen's Lighting

Hawley Disposal Service, LLC

Insurance One Agency, LC

J H & A Cabinets

JMS Rentals, Inc.

Kopal Building & Design

Krantz PR

Landmark Homes, Inc.

Long's Irrigation

Moore Supply Co. - Bath &

Kitchen Showplace

MEMBER INFORMATION**WELCOME NEW BUILDER MEMBERS****Abode Construction**

William Oliver • 903-283-7424
14619 Foxwood, Tyler, TX 75703
Sponsor • Mark Hays

Lee's Construction Co.

Robert Lee Jr. • 903-707-2164
15642 CR 1100, Tyler, TX 75703
Sponsor • Mark Hays

NEXT MEMBER ORIENTATION • February 2, 2012

New and long-time members, join us for a light lunch and presentation showing all the ways your TABA membership can benefit you!

WELCOME NEW ASSOCIATE MEMBERS**A. Glen Barrilleaux LLC**

Glen Barrilleaux • 903-545-2280
PO Box 128, Oakwood, TX 75855
Sponsor • Donnie Baker

C&M Properties

Carey Woods • 903-574-9801
PO Box 8986, Tyler, TX 75711
Sponsor • Ricky Casey

BSH Electrical Contractors LLC

Brian Huffman • 903-839-0000
PO Box 49, Whitehouse, TX 75791
Sponsor • Phil Smith

Invisible Fence Brand East Texas

Ed Graham • 903-315-0868
705 E. Tuttle
White Oak, TX 75693

CLASS PHOTOS

TCEQ Class Oct. 12, 2011— Steve Reed discusses updates regarding stormwater regulations.



OSHA Prep Class Oct. 10, 2011— More than 40 TABA members attended an OSHA readiness class by Bailey Safety Consultants. A 10-hr. OSHA certification class is planned for November 10 & 11.

MEMBER BENEFITS**2011-2013 Contracts Package**

Available only to builder members, TAB's contracts package subscription is your blueprint for typical construction and remodeling transactions, and it can save you thousands of dollars in legal fees. A \$299.99 (+ tax) two-year subscription to the package includes eight residential construction and remodeling contracts, as well as dozens of related addenda and associated agreements. Order your contracts package by calling the TABA office. CD must be picked up at the office.



HALL

BUICK • GMC

Donnie Baker • Dwayne Hinds
(903) 266-7800

NAHB members continue to receive a valuable

GMC BUSINESS CENTRAL **\$500*** **GMC BUSINESS CENTRAL**
offer from GM.

NAHB members can get a \$500* private offer toward the purchase or lease of most new GM vehicles. Visit gmfleet.com/nahb for more details.



Offer valid toward the purchase or lease of new 2010, 2011 and 2012 model year GM passenger cars and light duty trucks, excluding Chevrolet Camaro Convertible and Volt. Not available with some other offers. Not valid on prior purchases. Program subject to change without prior notice. See dealer for details. Take delivery by January 2, 2012.

MEMBER INFORMATION

TABA COMMUNITY & NAHB CLASSES

Lunch & Learn with the City of Tyler



Enroll online, or call
TABA to register.

“STATE MANDATED ADOPTION OF 2009 IECC AND CHAPTER 11 ENERGY PROVISIONS OF THE 2009 IRC”

Noon on Nov. 9, 2011 • Cost: \$10 lunch included
Tyler Development Center, 423 W. Ferguson

Energy Star vs. 2009 IECC

November 15, 2011 • 2-4 p.m. @ TABA

Cost: \$40 per person



TABA member Bill Andreason of Energy Concepts will help you answer the burning question: “2009 IECC vs. Energy Star Version 3—Which one is right for me?”

OSHA 10-hr. Certification Class

November 10 & 11, 2011 • 2-4 p.m. @ TABA

Cost: \$225 per person for members

Bailey Safety Consultants will provide instruction over two days: Thursday from Noon to 6 p.m. and Friday from 8:30 a.m. to 2 p.m. Maximum 40 students only.

2011 Education
Sponsor:



“Business Management for Building Professionals”

December 7, 2011

8:30 a.m. to 4:30 p.m. • Lunch included

Instructor: **Bill Slease** • Member Cost: \$210; Non-Members: \$310

One of several class options needed for Certified Graduate Builder and
Certified Green Professional Designation.



REGISTER ONLINE OR CALL TABA TO ENROLL.

UPCOMING RENEWALS - DECEMBER

Altra Federal Credit Union	City of Tyler Water Utilities	Locksmith Services of Tyler
Arcadian Homes	Designing Women, Inc.	North Chase Development LLC
Artmire's Urban Forestry	East Texas Crete	Richardson Timbers, LLC
Assured Insulating	East Texas Spa	Schulze Homes LLC
Atmos Energy	Energy Concepts	Skillern's Business Systems
Avco Roofing	Gold Leaf Gallery	Star Lite Custom Homes, LLC
Caspian Construction	Homes by Matthew Peer, LLC	This Old House Remodeling
Chad Hanna Inc., Builder	Kelley Developments LLC	Wildcat One Stop Shop
Citizens National Bank - Grande	Lee Knight Custom Homes	

IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to “lobbying activities” is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2011, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$27 and \$0.90 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$65.49 and \$14.75 for an affiliate member.

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

- Plantation Shutter Warehouse
- Pro Electrical Services
- Ritter Construction co.
- Texas Responsible Energy and Efficiency Inc.
- The Scates Group
- Trent Williams Construction Management
- Tyler Overhead Door Co., Inc.
- Vic Thompson Homes, Inc.
- Window World of NE Texas

PYRAMID HOMES
of Flint, TX

- Custom Builder -
- BEST MASTER BATHROOM** for a home \$350,000 or less
- Custom Builder -
- BEST TELEVISION COMMERCIAL**
- One of 15
- GRAND AWARD FINALISTS** recognized at the Sunbelt Builders Show in Austin

MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

Custom Pool Designs; East Texas Automation; G-Man; Johnny Ballow Homes; Main Street Property Management; Mikasa Construction, Inc.; Peters Chevrolet; Southside Bank - Gresham; Squires' Sheet Metal

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AFTER HOURS



October 4, 2011—A great BIG THANK-YOU to our sponsors, **Insurance One Agency!** Beverly amazed with her delicious food and gorgeous presentation. Attendees enjoyed the eats and drinks and the much cooler fall temps outside. See all the pics on TABA's Facebook page.



ACTIVITIES & EVENTS

PAST PRESIDENTS' LUNCHEON



See all the photos on TABA's Facebook page.



MEMBER ORIENTATION



Sept. 22, 2011—Above, TABA members learn about how to get the most out of their membership. President Robert Aiken started off with a slide show about the association. Next members got a tour of TABA's web site and Facebook page, then Ambassador Beverly Uzzell talked about the benefits of attending TABA events. The next Orientation is scheduled for February 2012.

NEED A 10-YEAR STRUCTURAL HOME WARRANTY?

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To learn more about how you can build buyer confidence with the best warranty coverage available, call **Tiffany Acree, TAB ASSOCIATE OF THE YEAR**, at 817.726.6880 or visit www.strucsure.com.

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FROM THE ASSOCIATE COUNCIL PRESIDENT

The Fall Golf Tournament was the best ever! The Social Events Committee has made a science out of organizing these tournaments. Thank you to everyone who donated goody bag items, to all of our Sponsors, volunteers and players. Please be sure and check out pictures on our website and facebook page.

Be sure and make plans to be at the Chili Cookoff Nov. 1st! This is a great event whether you are competing or just a taste tester.

We are also finalizing plans for our Christmas Party on Dec. 8th. Mark your calendars. It will be a lovely celebration of the season.

Production of the 2012 Home Products Show is underway with the theme, "Take Me Out to the Ball Game." The year is flying by, and it's hard to believe that we are getting ready for events in 2012! Take some time now to plan how you will be involved with TABA next year.



Jion Dietz
Associate Council President

MEMBER NEWS



TABA Office Porch Entry Bricks—Above, TABA EO Libby Simmons and builder Skip Ogle show off the brick he purchased to represent his business on the TABA porch. Personalized bricks are \$150; call the office if you would like to purchase one.

MEMBER MARKETPLACE

BUDGET BLINDS

Budget Blinds is the largest window coverings franchise in the U.S. with over 850 locations nationwide. That provides huge buying power and influence with vendors, allowing Budget Blinds to negotiate the best possible prices which then get passed on to the consumer. Local franchise owner Lee Mathis has been in the housing industry for almost 10 years. He and his wife Amie are active members of the Tyler and Henderson Chamber of Commerce organizations as well as TABA. Your window treatments headquarters! Visit www.budgetblinds.com/tyler, or call 903-561-6767.

"Member Marketplace" is a feature highlighting a member's company.
One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the TABA News!
The editor retains the right to edit for length and content.

Special Thanks to:

Paul Smith, Smith Masonry, for adding the new bricks to TABA's porch!

Congratulations!

Anwar Khalifa & Rudy Wright have each earned the new NAHB designation:

MASTER CERTIFIED GREEN PROFESSIONAL

Two members earned a Bonded Builders Warranty Group *Spirit of Membership Award*:

Ricky Casey
Mark Hays

The Award is given to those who bring in their first-ever new member or a builder member and includes a framed certificate and a gift card!

LANDMARK TITLE INC. President Stephen Dement won the T.B. Butler Award in October.

BUILDERS' LUNCHEONS



Thank You, Sponsors!

Sept. 29, 2011 — Coburn's Supply sponsored the luncheon at Texas Roadhouse, and builders got a closer look at some bathroom fixtures made from new materials by Aqua Glass. Above, Randy Weaver (center) and Jill Weaver (left) pose with an Aqua Glass rep. Above left, TABA President Robert Aiken (right), poses with builder Ronnie Cochrane. Below left, builder Ed Thompson (right) examines a light-weight tub enclosure.



Oct. 13 2011 — Sponsor Ryan Hall, All Natural Stone & Grass, hosted the luncheon at Outack (above & below).





1504 West Grande Blvd.
Tyler, Texas 75703

Phone 903-561-3964

Fax 903-561-7273

Email info@tylerareabuilders.com

TABA www.tylerareabuilders.com

TAB www.texasbuilders.org

NAHB www.nahb.com

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Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

LIBBY'S LETTER

How do you maximize your involvement in the Tyler Area Builders Association? Make plans right now to participate in the 2012 Home Products Show and Parade of Homes™. Plans are already well underway for both of these extraordinary events.

Two excellent ways to get involved are by being an exhibitor at the Home Products Show or entering or working with a builder on a house in the Parade of Homes™. Both ticketed events attract thousands of potential customers who are interested in building or remodeling and all their associated products and services.

At the Home Products Show, in addition to exhibiting, you can make sure your company's name is front and center by participating in countless advertising and sponsorship venues. Builder-members, you can help teach a seminar or work a couple of shifts in TABA's booth. You'll be guaranteed face time with consumers in a one-on-one setting. Many of these same opportunities are available during the Parade of Homes™.

But these events don't just happen. Dozens of volunteers work behind the scenes throughout the year to make them unparalleled successes. When you volunteer to serve on these committees or work during the event, you get to network, meet TABA members and be seen by the public.

Who will benefit from your involvement? You, your business and your association. Remember, every contact you make is a potential asset to you and your business.

I hope you'll make plans to participate in both events.

Libby Simmons, Executive Officer



PRESIDENT'S MESSAGE



I'd like to explain some recent changes regarding new Builder member requirements. These changes went into effect in September of this year after months of study by a committee of long-time members and after their recommendations were approved by the TABA Board of Directors.

A little background might help explain why this is happening now. Starting many years ago TABA had certain requirements for builders who wanted to be members of this association. Then in 2004 the Texas Residential Construction Commission came into being with the mandate to register all builders and each home they built. During the TRCC years TABA made the decision to waive local requirements to avoid placing an extra burden on potential members. As long as a builder was registered with the TRCC, they were welcome to join the association.

When the TRCC went out of commission in late 2009, those mandates disappeared as well. Because of that our TABA-member committee began meeting earlier this year to establish membership requirements once again.

Current active members are exempt from these requirements. To view the entire list of requirements, visit TABA's web site: Click on Become a Member, then click on the Membership Requirements link on the left side of the page. Call me if you have any questions.

Robert Aiken
2011 President