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- Transit Mix

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- American State Bank
- Austin Bank
- C. Woods Co., Inc.
- Citizens 1st Bank
- Citizens National Bank
- East Texas Title Company
- Fixture This, Inc.
- Kilgore National Bank
- Panel Truss Texas, Inc.

SPEED NETWORKING

Let's Make a Deal!



Who: Builders/Remodelers & Associate members of TABA

What: **Associates** - Meet 20 builders in 2 hours. You will have four minutes of one-to-one and face-to-face time with each Builder/Remodeler in a rotation. Dinner and drinks provided for the evening.

When: Tuesday, September 13, 2011, 5 to 7 p.m.

Where: Tyler Rose Garden Center



Cost: **Associates** - \$275 (includes a gift item to be given away to one of the Builders at the event, \$25 value) for the opportunity for two people from your company to speak with Builders face-to-face! Only two Associates per industry. For example, two mortgage, two roofing, two garage companies, etc.

Builder/Remodeler - No Charge.

Download the flyer on the Other Events page on TABA's web site.



"New Home Specialist"

Sept. 15-Oct. 20, 2011

6 Classes, Each Thursday Morning, 9 a.m. to Noon

Realtors earn all 9 elective MCE hours with this TREC-approved course. Anyone with a desire to learn about new home construction is welcome to take this course. Read a class graduate's endorsement on TABA's web site.

\$150 Member Price; \$200 Non-Member Price

ENROLL ONLINE OR CALL TABA TO REGISTER. LIMITED TO THE FIRST 15 STUDENTS.



Member Orientation

Thursday, September 22, 2011 • Noon at the TABA office

Join us for a light lunch - on us! - as we show you all the ways your TABA membership can benefit you and your business. Earn a special gift, \$25 in Aiken Bacon redeemable for any TABA service. New and long-time members are welcome to attend. Please RSVP online or call 903-561-3964 so we can be sure to have enough lunches.



The TABA News is available online each month at www.tylerebuilders.com.



SUN	MON	TUE	WED	THU	FRI	SAT
				1 Noon - Builders' Luncheon	2	3
4	5 Holiday - Office Closed	6 2:30 p.m. - Exec Committee 4 p.m. - Board of Directors Meeting 5-7 p.m. - After Hours	7 4 p.m. - Social Events Committee	8	9	10
11	12	13 5-7 p.m. - Speed Networking	14 4 p.m. - Education Committee	15 9-Noon - New Home Specialist Class #1 Noon - Builders' Luncheon	16	17
18	19	20 Noon - Past President's Luncheon	21	22 9-Noon - New Home Specialist Class #2	23	24
25	26 2 p.m. - Public Relations Committee 4 p.m. - Budget & Finance Committee	27 11 a.m. - Membership Committee 2 p.m. - Government Relations Committee	28	29 9-Noon - New Home Specialist Class #3 Noon - Builders' Luncheon	30	

Dates to Remember

OCTOBER

4	After Hours
11	"Scheduling" Class
13	Builders' Luncheon
13	HPS Booth Draw
17	Assoc. Appreciation Cookout
24	Fall Golf Tournament
20-22	Sunbelt Builders Show
27	Builders' Luncheon

NOVEMBER

1	Chili Cookoff & GMM
3	Builders' Luncheon
8	After Hours
10	BAR Exam

BUILDERS' LUNCHEONS

THANK YOU, SPONSORS!

All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Sherri at: 903-561-3964.

SEPTEMBER 1, 2011

Sponsor: Boral Bricks
Location: Texas Roadhouse

SEPTEMBER 15, 2011

Sponsor: James Hardie
Location: Bruno's Gresham

SEPTEMBER 29, 2011

Sponsor: Coburn's Supply
Location: Texas Roadhouse

COMING ATTRACTIONS

SAVE THESE DATES



September 6, 2011
5 to 7 p.m. at TABA

CO-SPONSORS:

CENTRAL TITLE & BBVA COMPASS

Associates' Member Marketplace Drawing: Each month one member company is drawn from a bowl of *After Hours* attendees' business cards, and the winner is featured in a company profile write-up in the *TABA News!*

Builders' Progressive Jackpot: Brent Conaway's name was drawn at the August *After Hours*, and since he wasn't there to win, the September Jackpot is now \$350.

Special Thanks to our August *After Hours* Sponsor: **James Hardie Building Products**
All members are encouraged to attend each *After Hours*. Come out for your chance to win!

ASSOCIATE APPRECIATION COOKOUT!!

Monday, October 17 • 11-1 p.m. at TABA
Don't miss one of the most popular get-togethers of the year!

Please bring your crew and enjoy a no-cost lunch.
Register online, or call the office to RSVP.



Fall Golf Tournament October 24, 2011 at Hollytree

TEE TIME! Calling all golfers, volunteers and everyone else. Sign up your teams and secure your sponsorships now. Come out to work, play or just come out and join us for dinner! Limited to 120 players. Call TABA to register prior to October 17th. Go to event on TABA's web site calendar for dress code and team information. Hole Sponsors, Door Prizes & Goody Bag Items are needed. **To donate, call Heather at 903-561-3964.**

2011 - 2013 TAB CONTRACTS PACKAGE



Order your **NEW TAB Texas Residential Construction Contracts Package** today!

Leaner, more comprehensive, and easier to read.

At a cost of only \$299.99 plus tax, a two-year subscription to the package of eight residential construction and remodeling contracts as well as the dozens of related addenda and associated agreements is a fantastic value to members. The subscription includes any needed updates that may occur during the two-year cycle between September 1, 2011 and August 31, 2013.

Major Changes:

- Addresses newly state mandated contractor payment requirements in disaster areas and federal OSHA fall protection mandates.
- Includes a new remodeler's short form contract for small jobs.
- New language addressing regulatory fines caused by your subcontractors in both the sales agreements and subcontractor agreements has been added.
- Updated warranty performance standards.

Contact your local HBA to order!



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THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Agtoprof, Inc.

Ashcraft Marble and Granite

Bayless Custom Homes, Inc.

Beacon Federal

Biomax Spray Foam Insulation LLC

Bonded Builders Warranty Group

Charles Tidmore Homes, LLC

East Texas Valuation Group, Inc.

Ed Thompson Construction, LLC

Edward Jones Investments

Excellent Construction

Express Lawn Sprinklers LLC

Gary Cooper Custom Homes

Green Life Technologies, Inc.

Hamblett Construction Management

Healy Milne & Associates, PC

Holland Marble & Granite

Joey Ridgle Septic Service, Inc.

Johnson Humphrey Homes, Inc.

Jordan's Appliances

JW Roofing

Kevin L. Ferrier, Attny at Law

Landvisions

Larry Seigler Construction

Leo Jones Insulating Co., Inc.

MEMBER INFORMATION**WELCOME NEW MEMBERS****BUILDER MEMBER:****Hillard Homes, LLC**

Richard Hillard • 903-360-8070
2702 E. Fifth St., Tyler, TX 75701
Sponsor • Mark Hays

ASSOCIATE MEMBERS:**BBVA Compass**

Dustin Beavers • 903-534-8001
6910 S. Broadway, Tyler, TX 75703
Sponsor • Janie Malone

Stone & Agate Plastering

Randy Rutherford • 817-556-3211
PO Box 2793, Cleburne, TX 76033
Sponsor • Steven Phillips

**NEXT MEMBER
ORIENTATION**
is September 22nd

Join us! See Page 1 for details.

WELCOME!

Recruiters: Don't forget to watch your email each Monday morning for potential new member bounties. Collect one or more "REWARDS" for your efforts!

FALL SEMINARS & CLASSES**TCEQ Updates**

October 12, 2011 • 2-4 p.m. @ TABA

Cost: \$40 per person

Avoid project delays and costly fines as you learn about updated storm water requirements by the Texas Commission on Environmental Quality from TABA member Steve Reed of Reed & Assoc. Environmental Consulting and reps of the TCEQ.

**Liens & Law for Subcontractors**

October 26, 2011 • 3-5 p.m. @ TABA

Cost: \$40 per person

Builders, send your subs! A TABA member panel of attorneys will discuss residential and commercial legal issues for subcontractors with Hispanic Business Alliance Director Price Arredondo here to translate for those who speak Spanish.

EPA Required Lead Renovator Classes

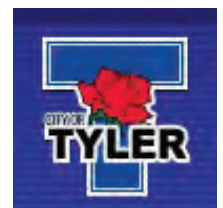
Tyler Junior College will offer: Renovation, Repair and Painting (RRP) certification training on Oct. 5 and Nov. 16, 2011, at their RTDC location. Cost is \$299. Register for the class with TJC by calling 903-510-2900.

Lunch & Learn with the City of Tyler

**"STATE MANDATED ADOPTION OF
2009 IECC AND CHAPTER 11 ENERGY
PROVISIONS OF THE 2009 IRC"**

Noon on Nov. 9, 2011 • Cost: \$10 for lunch

Tyler Development Center, 423 W. Ferguson
Enroll online, or call TABA to register.



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Henderson, TX 75652
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Cell (903) 646-7449
Facsimile (903) 655-6807
E-mail jeff.cross@boral.com

MEMBER INFORMATION

NAHB EDUCATION UPDATE



NAHB Education



“Scheduling” October 11, 2011

8:30 a.m. to 4:30 p.m. • Lunch included

Instructor: Donny Mack

Member Cost: \$210; Non-Members: \$310

2011 Education
Sponsor:



Lunch Sponsor:
C. Woods Co.

One of several Section 3 class options needed for Certified Graduate Builder Designation.

“Builder Assessment Review” - BAR Exam

Get on the
Designation
Train!

November 10, 2011 • 8:30 a.m. to Noon

Member Cost: \$195

REGISTER ONLINE OR CALL TABA TO ENROLL.



“Negotiating Skills” November 16, 2011

8:30 a.m. to 4:30 p.m. • Lunch included

Instructor: Paul Evans • Member Cost: \$210; Non-Members: \$310

One of several class options needed for Graduate Master Builder Designation.

Lunch Sponsor:
Transit Mix

UPCOMING RENEWALS - OCTOBER

Ace Fence	Garland Insulating East	Pinnacle Custom Homes
Adams Financial Group	Greenland Homes	Ritter Construction
Allen's Nutech	Hagen's Lighting	Rudd Contracting
Barrett Homes	Homeland Title	Sawyer Metal
Beck Plumbing	Integrity Homes	Steve's Window
Carlton Edwards Builder & Designer	ISIS Surveillance Systems KJ Homes	Cleaning Service
Cassidy Jones	Kroll Custom Homes	Stewart Remodeling and Construction
City of Tyler - Inspection Division	Landmark Homes Landmark Title	Stone Age Granite
Consolidated Reinforcement	Lone Star Land Enhancement	Texas Responsible Energy and Efficiency
Contractor's Supplies	McIntyre Plumbing	The Scates Group
Custom Pool Designs	Oncor Energy Efficiency	Thompson & Associates
East Texas Alarm	Program sup. by ICF Int.	

CALL FOR LEADERSHIP

Would You Like to Serve Your Builders Association?

Each year TABA searches the ranks of its members to find those who want to take an active role in the leadership of our Association and the support of the homebuilding industry in our area. We are looking for interested candidates who are willing to become leaders, not just Board members.

Here are a few of the expectations that are met by Board members who are elected to a one-year term: Attendance at monthly Board meetings; attendance at TABA general functions; investment in HOMEPAC of the Texas Association of Builders; activity on TABA committees; recruiting of new members. If you are interested in serving as an officer or a Board member, please submit a letter of interest to Ricky Casey, c/o TABA, 1504 W. Grande Blvd., Tyler, TX 75703. Deadline for submissions is September 15, 2011. Call TABA for more information.

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Planet Landscape

PrimeLending - A

PlainsCapital Company

Pyramid Homes

Quality Air Conditioning

Rider Homes

Ron Beard Construction

Saleh Development Ltd

Southside Bank

Stereo & Video Center

Summit Mirror & Glass

Superior Home Insulation & Siding

Sword Company

Traverse & Co.

United Heritage Credit Union

Vercher Custom Homes

by Sam

Waterman Electric, LLC

Weatherization Partners

Wilson Homes

Woodland Builders, Inc.



MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

Baruch Homes; Butcher Exterminating Specialist; C&N Construction; CreteStainz; Denny Mize Construction; Eric Barnes Custom Builders, L.P.; Innovative Pest Control; Precision Homes; Sound Logic Integrations; Texas Crete; Twin Lakes Ventures, LLC; Tyler Flooring & Interiors, LLC; Tyler Granite, Inc.

ACTIVITIES & EVENTS

BUILDERS' LUNCHEONS



July 14, 2011—Landmark Title sponsored the luncheon at Bruno's in Gresham. Shown above (left to right): Ginnie Baldrige, Cari Johnson, Kerry Hamblett, Mark Medina and July McIntire. Below: Kevin Humphrey, Cari and Robert Aiken.



July 28, 2011—Citizens National Bank sponsored the luncheon at Clear Springs. Shown above (left to right): Jesus Vera, Sandra Browning, Phil Smith, Brenda Hall, Woodie Tipps, Sheila Dixon and Brad Tidwell.



August 4, 2011—All Natural Stone & Grass sponsored the luncheon at Outback Steakhouse. Shown above (left to right): Bud Barrett, Ryan Hall of All Natural Stone & Grass, Eric Dorsey & Vic Thompson.

SPORTING CLAY SHOOT



The second annual Sporting Clay Shoot on Aug. 12 was a huge success! Everyone had a great time in spite of the heat, and we will reach our HOME PAC contribution goal! See all the photos on TABA's web site.



THANKS to our Sponsors:
Big Shot — Suddenlink
Side-by-Side — Homeland Title



FIRST PLACE TEAM, FAIR MANAGEMENT:
 Bob Garrett, Mike Martin, Walker Weathers
 Bill Sheehy, and Morris Hallman
FIRST PLACE INDIVIDUAL SHOOTER:
Morris Hallman

SECOND PLACE SHOOTER: Mark Dixon
THIRD PLACE SHOOTER: Mike Martin

Congratulations!



PARADE CHARITABLE CONTRIBUTIONS

TABA is very pleased to present our local charities with donations from Parade of Homes proceeds! On hand for the presentation on July 20, 2011, were representatives from the charities, from TABA and from our Parade Grand Tour Presenting Sponsor, Sherwin-Williams.



Shown above, left to right: Sherwin-Williams rep Tracy Logan, TABA 2011 President Robert Aiken, Azleway Boys' Ranch rep Steven Booker, TABA Parade Coordinator Heather Stevenson, Charitable Contributions Chairman Jesse Rider, Executive Officer Libby Simmons, Parade Chairman Steve Nix, TABA staff Sherri Bradley and Sherwin-Williams rep Michael Boswell.



Shown above, left to right: Sherwin-Williams rep Michael Boswell, TABA staff Sherri Bradley, Sherwin-Williams rep Tracy Logan, PATH rep Mitzi Avera, TABA Parade Coordinator Heather Stevenson, 2011 President Robert Aiken, Charitable Contributions Chairman Jesse Rider, Executive Officer Libby Simmons and Parade Chairman Steve Nix.

IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2011, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$27 and \$0.90 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$65.49 and \$14.75 for an affiliate member.

New Home Listings now \$25 'till sold!
Call the TABA office for more info.

FROM THE ASSOCIATE COUNCIL PRESIDENT

The Sporting Clay Shoot on August 12th was a huge success! A big THANK YOU to everyone involved — those who did the planning behind the scenes and those who came out to enjoy the event. This annual HOMEPAC fundraiser is really important to help the Texas Association of Builders in their work to strengthen the building industry for all of us. If you weren't able to make it this year, make a note that there will be another opportunity next year in August.



September is a great month to get involved in TABA activities. Speed Networking and Member Orientation are both a wise investment of your time, whether you are a new member or not. Speed Networking is a great way for Associate members to promote their business, get to know other members and have a blast all at the same time! Member Orientation will open your eyes to all the ways your TABA membership can benefit you, and you'll learn things about the association you never knew before. To top it off, those who attend Orientation get a free lunch!

Jion Dietz
Associate Council President

MEMBER MARKETPLACE

AMERI-TEX SERVICES, INC.

Ameri-Tex Services, Inc. is a leading rental provider of portable toilets — from basic porta-potty portable toilets to deluxe toilet trailers. We also offer portable showers, handicap toilets, portable sinks, junk removal and much more. We are here to help you today! We invite you to browse our web site at www.Ameri-Tex.com to learn about the many types of toilet and sanitation equipment rentals we offer, and call La'Keidra Lincoln at 903-920-6791.

"Member Marketplace" is a feature highlighting a member's company.
One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the TABA News!
The editor retains the right to edit for length and content.

AFTER HOURS



Many thanks to our August After Hours sponsor, James Hardie Building Products! A big crowd attended the Aug. 2nd event.



See all the photos on TABA's Facebook page!

MEMBER BENEFITS



New Spin 360 is the officially endorsed virtual tour company of the Texas Association of Builders. Spin 360's interactive virtual tour platforms will revolutionize your marketing! This amazing technology allows consumers to explore your business and properties in a way that is as telling and impactful as a real visit! To learn about member discounts and

how you can use virtual tours to increase the effectiveness of all your marketing efforts, call (800) 360-6695 or visit www.NewSpin360.com/TAB.

MEMBER NEWS

Condolences

To family and friends of Bobby Bannister, who passed away in July.

NEED A 10-YEAR STRUCTURAL HOME WARRANTY?

LEAVE THE RISK TO US!

To learn more about how you can build buyer confidence with the best warranty coverage available, call Tiffany Acree, TAB ASSOCIATE OF THE YEAR, at 817.726.6880 or visit www.strucsure.com.

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Call 903-561-3964 for more information.

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NAHB members continue to receive a valuable
GMC BUSINESS CENTRAL \$500* offer from GM. GMC BUSINESS CENTRAL

NAHB members can get a \$500* private offer toward the purchase or lease of most new GM vehicles. Visit gmfleet.com/nahb for more details.



*Offer valid toward the purchase or lease of new 2010, 2011 and 2012 model year GM passenger cars and light duty trucks, excluding Chevrolet Camaro Convertible and Volt. Not available with some other offers. Not valid on prior purchases. Program subject to change without prior notice. See dealer for details. Take delivery by January 2, 2012.



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TABA www.tylerareabuilders.com

TAB www.texasbuilders.org

NAHB www.nahb.com

MISSION STATEMENT:

Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

LIBBY'S LETTER

Maximize the value of your membership by networking with other members. Consider your membership in TABA as a way to discuss marketing ideas with your peers and make new friends.

We're all selling something. The many events that occur throughout the year provide excellent opportunities for exposure, networking and fun. You — and your business — will gain visibility every time you show up.



Some tips to maximize your networking skills:

- Always include your company's name when you introduce yourself.
- You are in this for the long haul. A minimum of three years is required to attract the attention and credibility you are looking for.
- Know how much time and what resources you can contribute. If you exceed that, you will burn out.
- If you're not having fun, don't do it. Send someone else from your company who will enjoy participating.

It's hard to network with yourself, so make plans to participate in as many TABA activities as you can, and utilize your membership as a marketing benefit.

Log on to www.tylerareabuilders.com right now and sign up to be involved and participate.

Libby Simmons
Executive Officer

PRESIDENT'S MESSAGE



What's in it for you when you join the builders association? Beyond the fundamental purpose of bettering builders and the building industry as a whole, there are too many benefits to list here.

You may have noticed some of our member benefits are highlighted most months in this newsletter. They range from the \$500 discount on new GMC vehicles—this strenghtens our local economy as well—to savings when you rent a car and buy flowers, gasoline, vacations, computer equipment and more. These are in addition to the many marketing and networking opportunities you have within the membership.

One benefit of great value to our builder members is the contracts package made available by our state association. Available only to builder members, TAB's contracts package subscription is your blueprint for typical construction and remodeling transactions, and can save you thousands of dollars in legal fees. Each document is presented according to current legislation.

The 2011-2013 subscription will be available later this month. A two-year subscription is only \$299.99 + tax and includes seven residential construction and remodeling contracts as well as dozens of related addenda. It also covers any revisions to the documents through the two-year period. And speaking of legal issues, TABA's attorney members are teaching a class for subcontractors in October that is sure to be worthwhile.

Robert Aiken, 2011 President